

PROJECT STATUS REPORT (PSR)

07/01/2022 - 12/31/2022 - PSR-09412

PROJECT SUMMARY

Operation number

HA-T1269

Suboperation number

ATN/ME-17935-HA

Project Name

Solution Eau Electricité Data HUB: A Data-Driven Pilot to Promote Basic Services and Community Development

Team Leader

Jean Emmanuel Desmornes

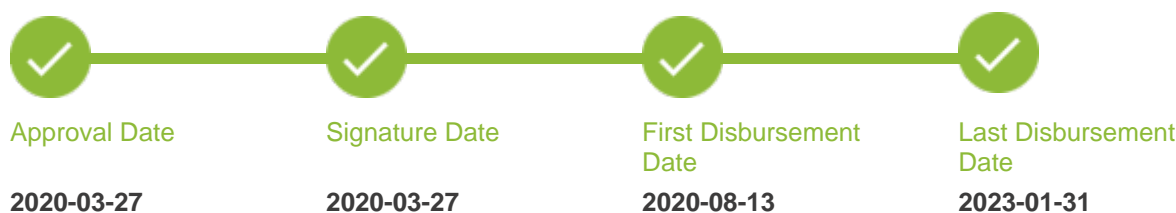
Executing Agency

Inter-American Development Bank

Purpose



Project cycle



PSR SCORE



- 0 - 1 Red Flag
- 1 - 2 Yellow Flag
- 2 - 4 Green Flag

LEARNINGS

1. Risk and Lessons

1.1. Risk

1.1.1. What do you think is the biggest risk that threatens the achievement of the project objectives?

The Level of coordination required between the executing institution, the government agency and CLE to deliver this incubation program is key for success. Although CLE has been able to fully and effectively train and accompany entrepreneurs in their business journey, the leverage of local resources and infrastructures that was expected could not be met because the construction took way too long to start.

1.2. Greatest Achievement or Failure

1.2.1. What has been the greatest achievement or failure in the last semester that affected the implementation of the project?

During the last semester, the last activities of the program were able to be implemented as planned. CLE event manage to include new activities that were good complement of the program to allow participants and the community to benefit more from the capacity building aspect and put their plan into action.

1.3. Findings and Lessons

1.3.1. What are the most useful findings and lessons from this project that when taken into consideration could improve the execution and results of existing projects and the design of similar projects in the future? A finding describes an action, circumstance or decision that was critical in determining the positive or negative evolution of the project (for example, switching from the development of a blockchain platform to a web-based shared database reduced the cost and time devoted to implementing the traceability capabilities required by the project). A lesson is a concrete, actionable proposal based on a finding that, in similar circumstances, would facilitate problem solving, risk mitigation, and the achievement of results (for example, Develop guidelines and criteria to identify candidates that could benefit from the implementation of a blockchain platform, and assess during the design if the selected project satisfies the criteria before committing to develop one).

The biggest lesson learned from this project is that multi stakeholders initiatives require very strong coordination. The fact that some layers of the Seed Hub project were intimately linked to other project deliverables made it harder for CLE to meet its objectives. To be able to keep the objective of incubating local businesses, CLE had to shift its the priority, removing the focus of the initiatives from water and electricity, to other sectors identified by participants themselves. Most of these new businesses are now focusing on commerce and other industry.

2. Scalability and replicability

2.1. Scalability Plan

2.1.1. Now that the Project is in the execution phase, have you developed any concrete plan or action that will allow it to reach a greater number of users/clients/beneficiaries (or broader environmental or resilience to climate change and natural disasters impacts) in the future?

Given this is a pilot project that the partners should learn from and document for further adaption and implementation, our plan is to well document to fully document the implementation and learn from what works well and well needed to be a changed or adapted. The documentation includes learning from people's reaction to content, case study video and learning materials that can be used in different community and a complete set of business development tools adapted for rural communities.

2.2. Costs and Partners to Scale

2.2.1. Now that the project is in the execution phase, do you know how much it costs to offer your product / service per user / client / beneficiary? Is this a factor that could affect reaching a greater

number of users / clients / beneficiaries in the future? Has any public or private institution requested this information from you, looking for scaling or replicating the model / product / service?

Delivery of incubation program, and particularly in rural area can be costly. As of now, we have a good understanding of the cost per participants, although this is reasonably something donors will need to support. This mean that the implementation of this kind of project in new communities will need to be a conjunction of effort. Over the past couple of years, demand for this kind of long-term incubation has increased significantly to become CLE flagship program. We're partnering with more new businesses, organizations and groups to deliver this kind of program in different part of the country.

2.3. Facilitating or Hindering Factors

2.3.1. Has any of these factors affected the number of users/clients/beneficiaries (more/fewer) reached by the project compared to what was originally planned (or environmental or resilience to climate change and natural disasters impacts)?

[Coordination with third parties, Behavioral changes required by users/clients/beneficiaries]

2.4. Scalability Scope

2.4.1. How feasible it is that the organization could reach a number of users/clients/beneficiaries 5, 10 or 100 times the number originally planned in the project design, five years after the project ends?

[It could reach more than 100 times the number of users/clients/beneficiaries originally planned in the project design five years after its closure.]

2.4.2. How likely is the organization to reach that number five years after the project ends?

[Highly probable (above 90% chance)]

2.5. IDB Group business relation

2.5.1. Has a business relation been created with another part of the IDB Group different from IDB Lab?

CLE has a strong and long relationship with the IDB since 2011, having established different TC contract with the Bank.

2.6. Replicability Partners

2.6.1. Are you aware of any other entity at a national or international level that has copied / replicated completely or partially the business model of the project? Did you collaborate in the process with that entity?

[Yes]

If Yes, Explain

We have developed new partnership with some organizations that are executing similar project, although their approach is different. Some of these partners have incorporated elements of our program into theirs and most participants disseminate contents of our training to members of their organizations.

2.7. Replicability Scope

2.7.1. Number of users / clients / beneficiaries reached by entities that have fully or partially replicated / copied the business model / products / services implemented with the support of the project?

[At least 5 times but less than 10 times the number of users / clients / beneficiaries planned in the original project design]

2.7.2. Have you experienced, in the last year, significant expansion (50% or more) of the reach of the business model of the project beyond what was expected in the original project design (due to increasing of the organizational size, operational scope or geographic spread)?

[No]

2.7.3. Number of users / clients / beneficiaries reached as of the end of the year?

[Less than 2 times the number of users / clients / beneficiaries planned in the original project design]

2.8. Sustainability

2.8.1. How do you think the project will continue once the IDB Lab financing ends? Examples: it has identified external financing sources to continue operating, it has reached the breakeven point through the sale of services and products, it has obtained the support of public institutions or the private sector, it will adjust the business model to remain viable (via franchises, etc.)

We have developed new partnership and strengthen existing ones that allow us to implement the program to others groups and communities.

3. Implementation

3.1. Facilitating or Hindering Factors

3.1.1. What specific aspects have (positively or negatively) affected the implementation of the project the most?

[Coordination with third parties, Advantages or disadvantages of technology, External shocks that affect the economy in general (natural disasters)]

3.1.2. Explain in detail how these factors that you identified have made the implementation of the project easier or more difficult

CLE's work was to develop an incubation program for Community leaders and entrepreneurs in the rural Community of Acul Samedi, with the objective of leveraging local resources including a water and electricity infrastructure that were supposed to be built by the OREPA, the government water division. Given how Central infrastructure were for leveraging businesses, proper communication and adaptation of both projects calendar was crucial. Our organization was able to start the appropriate Community mobilization in field work to prepare for the government intervention. However, the to recruit the firm that would build the infrastructure took longer than expected. As a result, the dealignment between our calendars created a level of inefficiency in our project to the point that we had to shift our objective to no longer to focus solely on leveraging the infrastructure, rather to support business development at large. Another circumstances that affected significantly our project is covid. We could not anticipate that this global pandemic would affect our ability to effectively deliver training programs in a way we used to. Because of that, training programs were harder to plan, and we even had to reduce number of participants who attend at the beginning. Despite all these issues, we were able to deliver our trainings and accompaniment programs. The strength of our approach and method, and the relationship that we initially established with people in a community where the vector for our success. CLE s strength-based approach that emphasize on people's assets and capacity made it easier for us to adapt at the community level and succeed at a moment where challenges were numerous.

3.2. Novel Technologies Factors

3.2.1. If the project makes use of novel technologies or methodologies, what factors have facilitated or hindered the implementation of the technological solution initially proposed by the project?

[Previous experience of the executing agency / client with the technology, Access to subject matter experts by executing agency/client]

4. Development Outcomes (Quantitative)

4.0 Has your project contributed to any of the following indicators in the last 12 months (last year)?

[4.1. Number of companies benefited, 4.3. Households/People with improved living conditions]

4.1. Number of companies with improved business performance or productivity

Total

15

Companies Owned/Led by Men

9

Companies Owned/Led by Women

6

4.1.2. Indicate which indicator in the results matrix is related to your answer, or how did you calculate this number?

This is linked to indicator 4: New small businesses and the number is calculated from the incubation and accompaniment program data.

4.1.3. What type of services did the companies receive?

[Both]

4.1.4. Please select how the project is benefiting these companies

[Improved productivity or business performance (e.g. improved sales/reduced costs/improved profitability/return on capital/yields/labor productivity, Improved capacity to address the needs of women, Improved capacity to address needs of youth/elderly or migrants]

4.3. Number of Households/People with improved living conditions

[Households]

4.3.1. Total

15

4.3.3. Indicate which indicator in the results matrix is related to your answer, or how did you calculate this number?

This is linked to indicator 4: New small businesses and the number is calculated from the incubation and accompaniment program data.

4.3.4. Please select the type of benefit

[Improved employability (access to new skills that may lead to higher quality job opportunities or new work modalities), Improved access to financial services]

Others, Which?

Improved business management capacity

4.5. Data Source

4.5.1. What kind of verification sources have you used to report the data you provided in this section? (Please select all that apply)

[Administrative information]

5. Development Outcomes (Qualitative)

5.1. Target population identified in the design

Is the target population that was identified in the design being reached by the project? Select the target population actually reached by the project that was originally identified in the project design.

[Entrepreneurs, SMEs, Rural population, Women]

5.2. Population served NOT identified in the project design

5.2.1. Select if there are Groups that were NOT originally identified in the project design but are being reached in the execution phase?

[Poor/vulnerable/low income population, Child and young, Women]

5.3. Facilitating or Hindering Factors

5.3.1. Factors that have affected (facilitated or hindered) reaching these groups, or the resilience/environmental impacts, in the numbers/dimensions that the project had originally planned.

[Demand for the product/service (market needs), Quality of the product/service offered, Interest of clients/users/beneficiaries, Adaptation of the product/service to the needs of the clients/users/beneficiaries, Prices]

5.3.2. Explain in detail how these factors that you have identified have affected the ability of the project to reach the groups (achieve resilience/environmental impacts) in the numbers/dimensions originally expected

Entrepreneurship development has a real demand for it in Haiti, particularly in the rural area. Our offering of this kind of a program is extremely valuable to entrepreneurs who need to improve their business and simply receive an accompaniment that can help them structure their business idea, Our approach being adapted to meet the exact need of these entrepreneur couple with the financial support from the IDB Lab take allow the program to be free to participants make this incubation program the perfect solution for their need.

INDICATORS


 Overachieved
  Achieved
  Pending
  In process
  Overdue

C1: Definition Stage

Weight: 20%

Qualification: Satisfactory

100%






Indicators	Planned	Achieved	Status
I1 Recruitment and Research Report Provided	1 (2020-09-27)	1 (2021-08-12)	
I2 Recruitment and Research Material fully developed	1 (2021-03-27)	1 (2021-04-27)	

C2: Implementation Stage

Weight: 60%

Qualification: Satisfactory

100%

Indicators	Planned	Achieved	Status
I2 Community Planning and Capacity Building. Persons trained via Training 2: Community Leadership and Planning Training Program	50 (2021-09-27)	55 (2022-06-10)	
I1 Community Planning and Capacity Building. Persons trained via Training 1: ABCD Training program	50 (2021-09-27)	55 (2022-06-10)	
I3 Community Mobilization Persons disseminating training content	50 (2021-09-27)	63 (2022-06-10)	
I5 New small business accompanied or strengthened with a business plan and a product being offered in a market place.	10 (2022-09-27)	15 (2022-09-27)	
I4 Enterprise seeding and Development program. Management structure for the community energy center fully operational.	1 (2021-12-27)	1 (2022-12-30)	

C3: Evaluation and dissemination

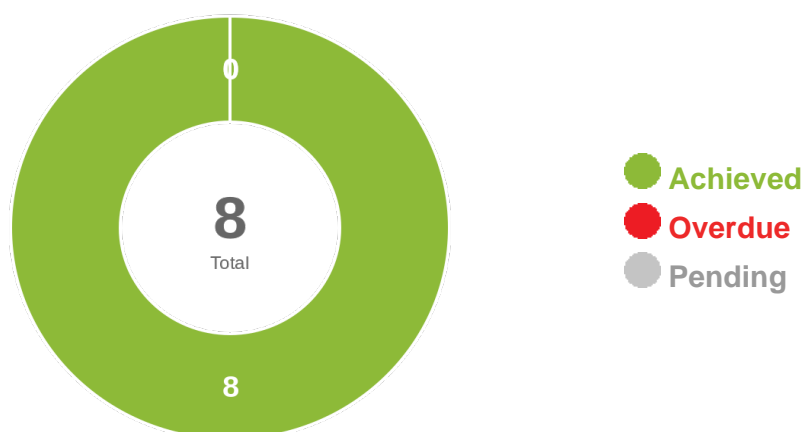
Weight: 20%

Qualification: Satisfactory

100%

Indicators	Planned	Achieved	Status
I1 Report on best practices and methodology to duplicate the project to other rural community receiving water and energy infrastructure. Presentation of the methods and results from Phase 1 to 4 during a workshop with stakeholders.	1 (2022-12-27)	1 (2022-12-30)	✓
I2 Participation of IDB sectors and Haitian water and energy public institutions of, at least, one workshop to share the knowledge produced.	1 (2022-12-27)	1 (2022-12-31)	✓

MILESTONES



Milestones	Achieved Value	Due Date	Achieved Date	Status
*Knowledge sharing : Closing workshop - results included in Final PSR	1	2022-12-30	2022-12-31	✓
*Update on Training 3 and Business accompaniment	1	2022-06-30	2022-06-10	✓
*Contract signed	1	2020-06-30	2020-06-27	✓
*Definition stage: Report provided for phase 1	1	2021-03-30	2021-03-30	✓
*Implementation stage : Documentation on Regional Livelihoods and result of the T	1	2021-09-28	2021-09-03	✓
*Update on Community Mobilization	1	2022-03-30	2022-03-17	✓
*Implementation stage : Report about training 3 and business accompanied provided	1	2022-09-30	2022-09-29	✓
*Knowledge sharing : Report on best practices and methodology submitted and Final	1	2022-12-31	2022-12-30	✓

KNOWLEDGE PRODUCTS

Evaluation

