

PUBLIC

DOCUMENT OF THE INTER-AMERICAN DEVELOPMENT BANK

## **EL SALVADOR**

**PROGRAM FOR INTRAREGIONAL TECHNICAL COOPERATION AMONG LATIN AMERICAN  
MEMBER COUNTRIES (CT-INTRA)**

**(TC8301054)**

**PLAN OF OPERATIONS**

**FEBRUARY 1983**

PROGRAM FOR INTRAREGIONAL TECHNICAL COOPERATION AMONG  
LATIN AMERICAN MEMBER COUNTRIES

(CT/INTRA)

(TC-83-01 -05-4)

I. BACKGROUND INFORMATION

- 1.01 In 1976 the Bank initiated the program of Technical Cooperation among Latin American member countries of the Bank, in compliance with recommendations set forth in international forums (United Nations General Assembly, meetings of the UNCTAD, and meetings of Third World Countries). The program was aimed at fostering technical cooperation among developing countries as a means not only of increasing and diversifying international channels of assistance for development, but also of promoting the self-sufficiency of those countries and of enhancing the industrial and commercial relations.
- 1.02 The Board of Directors, through Resolution DE-140/76 of August 12, 1976, authorized the President of the Bank to proceed on behalf of the Bank to enter into necessary agreements and adopt other measures pertaining to the Bank's participation in the promotion and partial financing of the technical cooperation activities among the Latin American member countries of the Bank. To this end, the Board allocated funds for an amount equivalent to US\$100,000.
- 1.03 The letters of understanding that the Bank signed with the Latin American member countries set forth the procedures to be followed in the execution of the Program. To expedite coordination of these procedures, the member countries have designated liaison organizations with the IDB. In this respect, the Bank has designated the Office of the Deputy Manager for Technical Cooperation. Both the national liaison organizations and the IDB Technical Cooperation Subdepartment make sure that the requests submitted are for high priority projects, that in the execution of these projects high technical standards are followed and that the terms of reference and/or program of activities agreed upon are carried out.
- 1.04 In accordance with the provisions set forth for the promotion and partial financing of CT/INTRA activities, the Bank acts primarily as coordinator and advisor in the negotiations, financing domestic and international travel expenses and per diem allowances of officials who are required to travel from one country to another to provide advisory services, receive specialized training, or participate in observation visits. When necessary, interpretation services are also financed by the Bank.

## **II. OPERATIONS APPROVED TO DATE**

- 2.01 Through Resolutions DE-26/77 of February 17, 1977, DE-8/78 of January 26, 1978, DE-10/79 of January 25, 1979, DE-10/80 of February 7, 1980, DE-174/80 of November 20, 1980 and DE-139/81 of September 23, 1981, the Board allocated funds chargeable to the net income of the Fund for Special Operations for a total amount of the equivalent to US\$1,200,000. The amount charged through each Resolution was of the equivalent to US\$200,000. US\$300,000, chargeable also to the net income of the Fund for Special Operations were allocated through Resolution DE-62/82 of May 13, 1982. That is to say, US\$1,600,000 have been approved to date; this amount includes US\$100,000 allocated through DE-140 of August 12, 1976, the Program's first Resolution.

## **III. STATUS OF EXECUTION OF THE PLAN OF OPERATIONS ATN/SF-2102-RE**

- 3.01 The President of the Bank, drawing on the resources assigned through Resolution DE-62/82 (ATN/SF-2102-RE), approved 25 operations through January 19, 1983, for which funds equivalent to the amount of US\$270,654 were committed. Annex I of this document describes the objectives and status of these operations and Annex II shows the participating countries, both recipient and donors both for the present Plan of Operations as well as cumulative totals since the program's inception.
- 3.02 At the present time 22 requests, from 14 countries are in various stages of processing. The budgets of these operations would exceed the US\$29,346, which had not been committed as of January 20, 1983.
- 3.03 The average length of the execution period of these operations has been of three weeks with a maximum of four months. With regards to the form of activity, there has been a continued emphasis on training operations. In effect, of the 25 operations approved, 21 offered training, 2 advisory services and 2 a combination of training and advisory services. More than one donor country participated in 6 of these operations.

## **IV. OBJECTIVES**

- 4.01 The resources requested in this plan of operations would be set aside exclusively for the joint action of the Bank and of the Latin American countries, aimed at facilitating intra-regional technical cooperation for the benefit of the Latin American countries that may request it for the following purposes:
- a) To contribute to the expansion and diversification of technical cooperation resources available to each Latin American country, especially by means of access to certain experience and knowledge, available in the region, which in several specific fields offer comparative advantages.

- b) Promote better and more intensive utilization of existing resources in the region -institutional, human and material- with the consequent reduction in costs.
- c) Bringing together national institutions.
- d) Open the door to new ways of pooling efforts with a view to the joint solution of problems common to the countries.
- e) Provide additional opportunities for joint detection of new possibilities for financial and technical cooperation, bilateral as well as multinational.
- f) Foster integration.

#### V. IMPLEMENTATION PROCEDURES

5.01 The execution procedures set forth in the letters of understanding are as follows:

- a) The Bank serves as agent in channeling technical cooperation requests that can be processed under the Program.
- b) The Bank inquires as to the possibility of having a given Latin American member country extend the cooperation requested by another, informing it of the needs stated by the applicant.
- c) Once a favorable reply to the inquiry has been received by the Bank and accepted by the beneficiary country, the activities to be carried out by the participants are negotiated and formal arrangements are made by the countries involved. The IDB directs and coordinates those arrangements.

#### VI. FORMS OF ACTIVITIES

6.01 The operations executed under the Program have specific goals and are of relatively short duration. The equivalent to US\$20,000 limit per operation must be taken into consideration in the programming of the time involved. Program goals may be achieved through:

- a) Training - One or more staff members from the beneficiary institution follow a training program in the donor country, in the area specified in the request and for the time agreed upon during the negotiations. Based on the needs indicated in the request, a daily activities program is prepared by the donor institution and accepted by the beneficiary; and

- b) **Advisory services** - One or more staff members from the donor institutions provide advisory services in the beneficiary country, in the areas specified in the request and for the time agreed upon during the negotiations. Based on the needs indicated in the request, terms of reference are prepared by the donor institution and accepted by the beneficiary.

#### **VII. RESPONSIBILITY**

The basic responsibility for these activities will be vested in the Office of the Deputy Manager for Technical Cooperation; the technical responsibility for each specific project shall be vested in the various specialized units of the Bank, as needed. The work of identifying such projects shall, as it has so far, be conducted in the Field Offices and by the programming missions.

#### **VIII. COST TO THE BANK AND SOURCES OF FUNDS**

- 8.01 The Bank's contribution to the program described above would amount to the equivalent of US\$300,000, on a nonreimbursable basis, and would be charged to the net income of the Fund for Special Operations.

#### **IX. JUSTIFICATION**

- 9.01 The Bank extends technical cooperation to the member countries in accordance with the provisions set forth in the Agreement Establishing the Inter-American Development Bank. To this effect, the experience has confirmed that the Intraregional Technical Cooperation Program, is a valuable instrument in complementing the Bank's technical cooperation, allowing for an extensive use of the technical infrastructure of the region. In addition, national organizations in Latin America have expressed interest in obtaining greater opportunities to benefit from the experience acquired by similar organizations in Latin America.
- 9.02 The Bank, in contributing to the implementation of this program, shall not only be stimulating cooperation among the member countries, but also rationalizing the use of their resources by reserving their own funds for the purpose of financing priority-status projects not suitable for implementation through direct technical cooperation among developing countries.
- 9.03 The TC/INTRA Program has confirmed once again that in relatively less developed countries, present institutional and technical capabilities exist which could provide beneficial opportunities for other countries in the area. It may be affirmed that the national organizations have performed well their assigned tasks, both in the period of negotiation as well as in the execution of the projects. In effect, the donor organizations have demonstrated interest in providing assistance at the

requested level and carried out the work programs agreed to, while the beneficiary organizations have chosen the counterpart officials needed and performed their duties within the terms called for by the programs. All of this confirms that Latin American countries are willing to share their experience with institutions in other member countries.

9.04 The program has also been used to aid in the preparation or execution of loan operations and projects of the regular technical cooperation program of the Bank, as well as for strengthening their executing agencies. The following examples demonstrate this points:

- a) Subplan 20-DR-3 was a prior step to a loan request to the Bank in the field of adult education which is now being prepared.
- b) The irrigation activities covered by Subplan 26-PE-2 are related to the Jaen-Bagua-San Ignacio Regional Development Project which has been included in the Bank's pipeline; irrigation is one of the most important fields of this Project.
- c) In March of 1982 the Bank made loans 678/SF and 96/IC to the Banco Central de Costa Rica, to be executed by the Banco Nacional to help finance credit programs for small and medium-sized producers; the objective of subplan 14-CR-3 was strengthening the Banco Nacional in this particular field.
- d) The knowledge obtained through subplan 16-BH-1 will be of great value in the preparation of procedures for the Terminal which will be constructed with funds from IDB loan 25/VE-BH and assistance under ATP/VE-1820-BH.
- e) The objective of Subplan 13-CR-2 was training the participants in the maintenance of turbines, as a complement to loan 67/IC-CR made for the partial financing of a factory to make windows.

PROPOSED RESOLUTION

REGIONAL. NONREIMBURSABLE TECHNICAL COOPERATION AMONG THE  
LATIN AMERICAN MEMBER COUNTRIES OF THE BANK

The Board of Executive Directors

RESOLVES:

1. That the President of the Bank, or such representative as he shall designate, is authorized, in the name and on behalf of the Bank, to enter into such agreements as may be necessary and to adopt such other measures as may be pertinent for the participation of the Bank in the promotion and partial financing of technical cooperation activities among the Latin American member countries of the Bank for the purposes and subject to the other conditions set forth in Document AT- 615. The cost for the Bank's participation in each activity shall not exceed US\$20,000 or its equivalent.

2. That the sum of US\$300,000 or its equivalent is authorized for the purposes of this resolution, chargeable to the net income of the Fund for Special Operations.

3. That the above-mentioned sum is to be provided on a nonreimbursable basis.

**OPERACIONES CI/INTRA APROBADAS EN 1982-1983**  
**ATN/SF-2102-RE**

**SUGERENCIA DE COOPERACION TECNICA**

ARTICULO	INSTITUCION BENEFICIARIA	OBJETIVO/CAMPO	PAIS DONANTE	INSTITUCION DONANTE	FECHA DE APROBACION	MONTO APROBADO	ESTADO DE
32	PRODESARROLLO	Programas agroforestales	Brasil	IDBF-EDPA-PNPF-CEPLC-IPA N. Federal Paraná	Mayo 7,82	\$15.000	Adiestramiento M Hugo Valdéz, Irma Gómez. (Ejecuta
ANDOR 32	Ministerio Planificación-Instituto Tecnológico Centroamericano	Educación tecnológica Superior	Venezuela	UN.Simón Bolívar,-UN.Central, UN. Abierta-Inst. Pedagógico e Inst.Politécnico, Barquisimeto - Min. Educación.	Mayo 25,82	\$3.533	Adiestramiento M (Miguel Hernández Luis Vela). (Ej
32	Min. Youth and Community Development	Apicultura	Honduras	Escuela Panamericana Zamorano	Mayo 25,82	\$13.200	Operación incluye asesoría. Adiestramiento May 31-Jun Johnson y Milton rfa en Jamaica (9-18 (Prof. R. S
32	Min. Desarrollo Agropecuario	Sanidad vegetal	Ecuador	Min. Agricultura	Mayo 25,82	\$3.000	Asesoría en Pana (Julio Delgado A Barva). (Ejecuta
32	Sec. Economía	Normalización, control de calidad y metrología	Colombia Ecuador	INCOTEC INEN	Junio 7,82	\$14.000	Adiestramiento e para Oct 4 - 27 y Walter Ramírez to en Ecuador 4 para Feb. 1983 (llatoro y Marco
32	Dirección General Asentamientos Humanos, Min.Vivienda	Asentamientos humanos	Brasil	Min. Interior-FNI-INRA IDBF-Inst. Nacional Pesquisa Amazonia,-SANTAREM Superin. Zona Franca Manaus, Superin. Amazonia Bco. Amazonia- Un. Nacional Para, y FINEP.	Abr.27,82*	\$15.000	Adiestramiento M del Aguila Sabal Néctor Valcárcel.

Operación aprobada sujeto a aprobación de fondos



INSTITUCION BENEFICIARIA	OBJETIVO/CAMPO	PAIS DONANTE	INSTITUCION DONANTE	FECHA DE APROBACION	MONTO APROBADO	ESTADO DE M
National Trust Commission	Restauracion New Seville Settlement	Mexico	INAH	Abr.28,82*	\$11.920	Asesoría se ejecutó Mayo 29/82 (Robert)
Secretaría Agricultura	Manejo recursos naturales	Colombia	CVC	Jun.25,82	\$ 4.190	Adiestramiento 10 d se ejecutó julio 5- (Pedro Rodríguez, S nandez, Roque Conza Gonzalez, Rafael Cu Felix)
Cooperativa Producción Artesanal Atahualpa	Manejo secadora solar de madera	Costa Rica	Instituto Tecnológico	Jul.21,82	\$ 3.500	Adiestramiento se e 5-27,82). (Rafael
Min. Educación Pública	Educación técnica agraria	Brasil	IICA, coordinó programa con distintas entidades.	Ago. 3,82	\$20.000	Adiestramiento 15 d (José Bustamante, J Luis Leal, Gilberto Walter Cordero).
FUNDACEA	Educación agrícola experimental	Honduras	Escuela Agrícola Panamericana El Zamorano Ec. Centroamericana de Ganadería	Ago. 3,82	\$ 3.500	Adiestramiento se e to 15-26/82). (Simó Martin Ramirez)
Universidad del Salvador	Educación universitaria	Colombia Chile	U. de los Andes Universidad Católica	Ago.13,82	\$12.050	Adiestramiento en C Sep.7,82 (Victor Ma lino López y Eduard en Colombia fijada Adiestramiento 120 para fines de novie (Alberto Ramirez, U
Instituto Costarricense de Electricidad	Mantenimiento de turbinas	México	Comisión Federal de Electricidad	Ago.17,82	\$15.800	
OPIPLAN	Crédito agropecuario	Colombia	Fondo Financiero Agropecuario	Sep.17,82	\$ 4.800	Adiestramiento 15 d Oct. 4-22,82 (Alvar gal, Luis Enrique A asesoría 5 días háb
	Restauración monumentos	Perú	COPESCO	Sep. 20,82	\$ 9.680	Ejecución pospuesta

PROYECTO	INSTITUCION BENEFICIARIA	OBJETIVO/CAMPO	PAIS DONANTE	INSTITUCION DONANTE	FECHA DE APROBACION	MONTO APROBADO	ESTADO DE EJECUCION
	Ministry of Agriculture	Terminales de pesca	Panamá Brasil	Puerto de Bacamonte Terminales pesqueros Santos y Sao Paulo	Sep.29,82	\$5.900	Visita de observación (2 días) y Brasil (Ronald Thompson, J. Brayner). Ejecución para principios 83
	Ayuntamiento Sto. Domingo	Desarrollo Urbano	Argentina	Cinturón ecológico	Oct.13,82	\$18.660	Adiestramiento 6 días Oct. 25-Nov. 1 (Joaquín Peña Gómez, Nelson Roberto Castillo T. Félix Gómez, Sergio y Pablo Yarell). 15-19 (Claude Dell)
	Fonds Haitien d'Aide a la Femme: Small Business Organization, JA CONES, PR. Asoc. Dominic.Des.Mujer Fund.Uruguay Pequeña Empresa	Des. pequeña empresa	Colombia	Fundación Carvajal, Cali	Oct.15,82	\$13.450	Adiestramiento Oct. 25-Nov. 1 (Joaquín Peña Gómez, Nelson Roberto Castillo T. Félix Gómez, Sergio y Pablo Yarell). 15-19 (Claude Dell)
	Proyecto Especial Jahn-Bagua-San Ignacio	Riego y Desarrollo Rural	Argentina	Subsec. Recursos Hídricos	Oct.16,82	\$ 3.886	Adiestramiento en Argentina Nov. 18-19 (Juan d)
			México	SARM-PIDER			Adiestramiento en México 22 - Dic.3 (Ing. J)
	Sec. Educación	Educación adultos	Colombia Nicaragua	ACPO-SENA Min. Educación	Dic.1/82	\$4.625	Adiestramiento en Colombia 6-10 y en Nicaragua (Altagracia Arias y J)
	TELECOM	Adm. Telecomunicaciones	Brasil	TELEPAR	Dic. 1/82	\$20.000	Adiestramiento en Brasil (Miguel Vargas, Rogelio Carlos Sabogal, Fernando Germán Cárdenas y J)
R	Min. Comercio Exterior	Tratamiento Capital Extranjero	Chile	Superintendencia Valores	Dic. 1,82	\$15.200	Adiestramiento en Chile (Jorge Recinos, Carlos Salvador Brand, Roberto Ena Gochez)

CONSUPLANE

Supervisión de Empresas  
Aseguradoras

Chile  
Colombia

Superintendencia  
de Valores  
Superintendencia  
de Bancos

En. 10,83 \$16.560

Adiestramiento en C  
(Margarita de Flores  
y Domingo Centeno)  
Ejecución propuesta  
principios 1983

ADEPSA

Financiamiento Crédito  
Artisanal

México

FONART

En. 19,83 \$3.200

Adiestramiento en M  
(Jaime Vela Maco) E  
Febrero 1983

IIT

Conservación Energía  
Industrial

Brasil

ITP

En. 19,83 \$6.000

Asesoría en Colombi  
(Fausto Furnari, Al  
Marcondes Filho) E  
Febrero 1983

ANNEX II

ATN/SF-2102-RE  
(May 1982 - December 1982)

COUNTRY	BENEFICIARY	DONOR
<u>Argentina</u>	1	2
<u>Bahamas</u>	1	-
<u>Barbados</u>	-	-
<u>Bolivia</u>	-	-
<u>Brasil</u>	-	6
<u>Chile</u>	-	3
<u>Colombia</u>	4	7
<u>Costa Rica</u>	3	1
<u>Ecuador</u>	1	2
<u>El Salvador</u>	2	-
<u>Guatemala</u>	-	-
<u>Guyana</u>	-	-
<u>Haiti</u>	1	-
<u>Honduras</u>	2	2
<u>Jamaica</u>	3	-
<u>México</u>	-	4
<u>Nicaragua</u>	-	1
<u>Panamá</u>	1	1
<u>Paraguay</u>	1	-
<u>Perú</u>	3	1
<u>República Dominicana</u>	4	-
<u>Trinidad-Tobago</u>	-	-
<u>Uruguay</u>	1	-
<u>Venezuela</u>	1	1

Intraregional Technical Cooperation  
Participating Countries - Beneficiaries and Donors

Since the Program's Inception																	
Country	1976		1977		1978		1979		1980		1981		1982		TOTAL		
	B	D	B	D	B	D	B	D	B	D	B	D	B	D	B	D	
AR	0	1	0	2	1	1	0	3	1	2	1	1	1	2	4	12	
BAR	0	0	0	0	1	0	1	0	0	0	0	0	0	0	2	0	
BH	0	0	0	0	0	0	0	0	2	0	0	0	1	0	3	0	
BO	0	0	2	0	1	1	0	0	0	1	2	0	0	0	5	2	
BR	0	5	0	5	0	7	0	7	1	3	4	10	0	6	5	43	
CH	0	0	1	3	2	1	2	4	0	1	3	0	0	3	8	12	
CO	1	2	0	8	2	7	5	8	6	5	7	8	4	7	25	45	
CR	5	0	1	2	3	4	3	4	0	1	0	5	3	1	15	17	
EC	0	1	0	4	0	1	1	1	2	1	1	0	1	2	5	10	
EC	1	0	0	1	2	1	1	1	0	0	1	0	2	0	7	3	
GU	1	0	3	0	3	1	3	1	2	1	0	0	0	0	12	3	
GY	0	0	0	0	0	0	3	0	1	0	0	0	0	0	4	0	
HA	1	0	0	0	2	0	1	0	3	0	1	0	1	0	9	0	
HO	1	0	7	0	6	0	6	0	1	0	7	0	2	2	30	2	
JA	1	0	0	0	1	0	0	0	2	1	1	1	3	0	8	2	
ME	0	3	2	5	0	8	2	9	0	5	0	9	0	4	4	43	
NI	0	0	1	0	1	1	0	0	0	1	0	0	0	1	2	3	
PN	1	1	3	2	3	0	1	1	1	1	2	2	1	1	12	8	
PR	0	0	1	0	1	0	2	0	1	0	1	0	1	0	7	0	
PE	0	0	2	1	1	1	0	0	1	3	1	3	3	1	8	9	
RD	0	1	5	1	1	1	2	2	2	1	3	0	4	0	17	6	
TT	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1	0	
UR	0	0	0	0	1	0	0	0	1	0	0	0	1	0	3	0	
VE	0	1	0	3	2	0	1	0	0	2	1	0	1	1	5	7	
TOTAL	12	15	29	37	35	35	34	41	26	29	37	39	29	31	202	227	
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B: Beneficiary      D: Donor  
 Enero 31, 1983

ANALYSIS OF THE RESULTS OF THE TC/INTRA PROGRAM  
FROM SEPTEMBER 1980 THROUGH AUGUST 1982

On the basis of special evaluation forms sent through the Field Offices to Headquarters and filled out by officials of both the donor and beneficiary institutions participating in operations, an analysis of the results of the Program has been made with the purpose of introducing recommendations in the new Plan of Operations that would produce the best results

- A. As a result of the analysis of 70 projects the following points should be made:
- 1) The duration of the projects has continued to average three weeks, with a maximum of four months.
  - 2) The emphasis on training operations has continued. Of the 70 sub-plans analyzed, 40 offered training, 7 advisory services and the rest, 14, included both training and advisory services.
  - 3) In relation to the distribution of sectors, a marked concentration was again found in the agricultural sector - 17 operations. There were 15 in education, 5 in industry; mobilization of resources, 6; energy and urban development 6, each, and water, 4.
  - 4) The distribution of operations in the lesser developed countries has not been homogeneous. Measures are being taken so that those countries which did not participate as much can benefit more from the Program.
  - 5) The cost of the projects and, therefore, of the Program, has increased for the Bank. The amount committed during these 2 years was of US\$576,058, which represents an increase of 40.8% over the previous 2 years. Besides the much greater cost of air tickets and per diem, an increase has been found in the following items: a) the average number of participants - from 3 to 4; b) operations that include both training and advisory services -from 11 to 14; and c) operations in which more than one donor country participate -from 6 to 17.
- B. The evaluation forms show that the Program has been valuable for the participants and therefore for the institutions they represent. In this sense, it should be pointed out that:

1. In all of the 70 operations analyzed the evaluations described concrete results in terms of transfer of know-how.
  2. Without exception the donor institutions have expressed their desire to continue participating in the Program.
- C. The following problems have been found in relation to administrative procedures. Appropriate measures are being implemented to solve these problems:
1. Some evaluation forms indicate that the duration of the operation has been insufficient. The Field Offices and the technical units of the Bank continue to be reminded of the need to make sure that the duration of the operations is adequate to achieve the specific goals which have been set.
  2. In some cases there has been a lack of communication between those responsible for preparing the work programs and those who will carry them out. The Field Offices have been requested to make sure that the participants in the projects become familiar with the programs to be followed before leaving their respective countries.