

IDB734-690 (Online Only)

**REGIONAL
PROMOTION OF PRIVATE HOUSING FINANCING
Consulting Services
PRIVATE LENDERS' RISK FACTORS STUDY
ATN/II-9391-RG
Expressions of Interest**

The Inter-American Development Bank (IDB) invites expressions of interest from eligible Italian firms, in accordance with IDB policies for the selection of consulting firms (available at the Web site below), with expertise in the housing sector in Latin America and the Caribbean, who wish to be considered for the provision of services to the IDB.

The IDB is conducting a study on the barriers that prevent private lenders from getting involved in financing housing in selected countries of Latin America and the Caribbean. A region-wide study has been completed identifying the main impediments and risk factors affecting private sector performance.

A second phase of the study, which is the objective of this consultancy, will analyze in detail the situation in four selected countries, possibly Panama, Mexico, Colombia and Peru. Based on the existing information (country housing sector assessments and country studies on private sector involvement in housing finance produced by the IDB, the governments and other institutions) and complementary information gathered in the field, the technical cooperation will analyze the principal barriers for expanding private sector involvement in housing financing and will propose policy, program and sector reforms to eliminate the barriers or mitigate them in the four selected countries. This analysis will focus on the impact of existing policies and practices (housing, capital markets, guarantees, etc.) on credit and guarantee risk. It will discuss policy and program options based on international and local good practices; identify suitable policy reforms and programs to address these issues, and develop a tool kit or blue print that summarizes the barriers and suggest actions to overcome them. The aim is to enable other countries in the region to replicate the program.

The estimated amount of the contract is US\$ 90,000. The IDB is seeking the services of an Italian consulting firm to conduct this second phase of the study.

The firm must be Italian and have ample experience in economics and finance, specializing in housing finance, with a particular focus on institutional analysis and risk assessment. Capacity to work in both Spanish and English is a must. Experience in Latin America is highly desirable.

Additional information on the assignment may be obtained by contacting, exclusively in writing, the person indicated below. Expressions of interest will be received no later than 1600 hours (Washington DC time) on 6 November 2006, at the following address:

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