

49 Main & Urquhart Streets,  
Georgetown,  
Guyana.



**Phone:** 592-227-3992  
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**Web:** [www.finance.gov.gy](http://www.finance.gov.gy)

October 19, 2018

Ms. Sophie Makonnen  
Representative  
Inter-American Development Bank  
High Street  
Georgetown

Dear Ms. Makonnen,

**TA to support Supply Chain Impact Review of the Oil and Gas Industry**

As Guyana approaches first oil, the Government of Guyana is growing increasingly aware of the likely far-reaching impact of the new industry on the rest of the economy. There is pressing need therefore, to begin to model this impact, not just from a passive standpoint but more so from the necessity of positioning our domestic economy to respond, in a deliberate and proactive manner, to take advantage of emerging opportunities.

A diagnostic of the potential forward and backward linkages will be essential to informing and prioritizing investments in both the public and private arenas, and in the social as well as the physical infrastructure sectors. To this end, we are requesting a technical assistance operation to carry out an analysis and identification of entry points to the Oil & Gas value chain for local companies; identification of main stakeholders and potential leaders of appropriate initiatives; and exploration of possibilities to optimise local content, including gap analysis and prerequisites for local firm participation.

We thank you for your usual support in matters of such import.

Sincerely

A handwritten signature in blue ink, appearing to read "Winston Jordan".

Winston Jordan  
Minister of Finance

49 Main & Urquhart Streets,  
Georgetown,  
Guyana.



Phone: 592-227-3992  
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October 24, 2018.

Ms. Sophie Makonnen  
Resident Representative  
Inter-American Development Bank  
47 High Street  
Kingston  
GEORGETOWN.

Dear Ms. Makonnen,


**Re: TA to Support Supply Chain Impact Review of the Oil and Gas Industry**

Reference is made to our correspondence dated October 19, 2018 on the above subject.

The Ministry of Finance hereby requests the Inter-American Development Bank (IDB) to be the administrator of the referenced intervention, which is aimed at identifying entry points to the Oil and Gas value chain for local companies; identifying main stakeholders and potential leaders of appropriate initiatives; and exploring possibilities to optimize local content.

Further, please be advised that Ms. Denise de Souza has been identified as the Government's key interlocutor with the Bank for the preparation of all technical assistance documents for the proposed intervention.

Sincerely

  
Winston Jordan  
Minister of Finance