

**Results matrix**  
**PR-T1224**

Outcomes	Unit of measure	Baseline Year	Baseline	Year 1	Year 2	Year 3	Year 4	EOP	Means of Verification	Comments
<b>OUTCOME STATEMENT 1. Access to safe water and sanitation services increases, improving beneficiaries lives</b>										
Percentage of households connected to the collective sanitation network in beneficiary small towns in each small town participating in the project	Percentage of households	2016	0	42	60	70	80	85	End of project household survey delivered by One Drop Foundation	The IDB-SENASA program expects 60% of HH connected (no connections before). With this program, the percentage would increase 25%. The numbers show the accumulative percentage.
Number of households participating in the project receiving credit products associated with water and sanitation	Number of households	2016	0	0	50	150	300	500	List of households participating in the project delivered by the financial institutions. Reported in the evaluation reports (bi-annual) delivered by One Drop Foundation	No households participating in the project has received credit products for water and sanitation services before
<b>OUTCOME STATEMENT 2. Population changes and improve behaviors linked with water and sanitation services</b>										
Percentage of target individuals participating in the project practicing an effective WASH behavior on the topics covered in the social activities	Percentage of individuals	2016	0	0	0	20	20	40	End of project household survey delivered by One Drop Foundation	The specific behaviors will be defined during the design workshop, after the diagnosis. The indicator will be disaggregated by gender and other vulnerable groups if possible. Individuals participating in the program
<b>OUTCOME STATEMENT 3. Sanitation Boards improve their management and sustainability</b>										
Percentage of Sanitation Boards participating in the project working according to the operative standards	Percentage of sanitation boards	2016	0	0	20	20	40	80	Evaluation reports (bi-annual) delivered by One Drop Foundation	The operating standards are defined by SENASA during the creation of the Sanitation Board and agreed with the Sanitation Board
Average of annual sales growth of WASH related SMEs participating in the project	US\$	2016	TBD					TBD	Financial statements of the WASH related SMEs participating in the project. Reported in the evaluation reports (bi-annual) delivered by One Drop Foundation	To be defined after the diagnosis results for component 2
Number of Sanitation Boards in the country that receive technical assistance from the Associations of Sanitation Boards participating in the project	Number of sanitation boards	2016	0	0	20	30	50	100	Reported in the evaluation reports (bi-annual) delivered by One Drop Foundation. The primary information will be delivered by the Associations of Sanitation Boards	This number of Sanitation Boards exceeds the ones participating in the project as we expect that the Associations will offer assistance to Sanitation Boards in the country, not only the ones in the program
Outputs	Unit of measure	Baseline Year	Baseline	Year 1	Year 2	Year 3	Year 4	EOP	Means of Verification	Comments
<b>COMPONENT 1: Promotion of behavior change</b>										
Number of local artists trained in social arts for behaviour change	Number of local artists	2016	0	0	10	30	10	50	Evaluation reports (bi-annual) delivered by One Drop Foundation	
Number of behaviour change products or activities developed	Number of products	2016	0	0	1	2	2	5	Evaluation reports (bi-annual) delivered by One Drop Foundation	
Number of people exposed to new behaviour change products or activities during the project implementation	Number of people	2016	0	10,000	30,000	30,000	20,000	90,000	Evaluation reports (bi-annual) delivered by One Drop Foundation	
Number of Sanitation boards participating in training workshops (at least, one representative of the board) regarding promotion of behavioral change	Number of sanitation boards	2016	0	0	30	30	24	84	Evaluation reports (bi-annual) delivered by One Drop Foundation	
<b>COMPONENT 2: Access to Capital</b>										
Training workshops with entrepreneurs on water and sanitation products delivered	Number of workshops	2016	0	0	10	10	0	20	Evaluation reports (bi-annual) delivered by One Drop Foundation	
Number of Sanitation boards (at least, one representative of the board) selected and graduated from financial management training program	Number of sanitation boards	2016	0	0	30	30	24	84	List of participants in the financial management training programs. Reported in the evaluation reports (bi-annual) delivered by One Drop Foundation	The unit of measure represents the number of sanitation boards participating (with one or more representatives of the board). One sanitation board represented by 3 people of the sanitation board will count as one (not three) for the indicator
Number of Associations of Sanitation Boards with bussiness plans developed and approved by the board of the Association	Number of associations of sanitation boards	2016	0	0	2	2	1	5	Minutes of board meeting where business plans are approved. Reported in the evaluation reports (bi-annual) delivered by One Drop Foundation	
Number of SMEs participating in the project offering products linked with water and sanitation services	Number of enterprises	2016	0	0	50	50	100	200	List of products offered by the SMEs participating in the project. Reported in the evaluation reports (bi-annual) delivered by One Drop Foundation	
Number of new credit or other financial products on market created by financial institutions linked with WASH activities	Number of financial products	2016	0	0	0	2	4	6	List of financial products offered by financial institutions participating in the project related with WASH services. Reported in the evaluation reports (bi-annual) delivered by One Drop Foundation	
Number of financial institutions offering financial products linked with water and sanitation services	Number of financial institutions	2016	0	0	0	1	1	2	Evaluation reports (bi-annual) delivered by One Drop Foundation	
<b>COMPONENT 3: Institutional Strenghtening</b>										
Number of studies completed	Number of studies	2016	0	2	1			3	Evaluation reports (bi-annual) delivered by CEAMSO	