Posted on: 2020-08-05T00:00:00.00-04:00

DB Reference N°: IDB-C542700-08/20

Project Country: Barbados

Institution: Inter-American Development Bank

Sector: General - Energy and Extractives

Project: Supply and Delivery of 24,250 Light Emitting Diodes and Photocells to the Barbados Light and Power Company Limited on behalf of the Government of Barbados

Loan N°./Financing: Loan 2748/OC-BA & ATN/EX-13316-BA

Contractor :
Name of Company:
Caribbean LED Lighting Inc.
Country:
Barbados

Contract Amount:
Project ID:
Borrower/Bid No: PSSEP/1.1.1.2

NOTIFICATION OF CONTRACT AWARD

Project: Public Sector Smart Energy Programme

Financing Institution: Inter-American Development Bank and the European Union

Procurement Type: Goods and Services

Sector: Energy

Country of project: Barbados

Project name: Public Sector Smart Energy Programme

Loan/Credit/Grant No.: Loan 2748/OC-BA & ATN/EX-13316-BA

Contract/Bid No. : PSSEP/1.1.1.2

Bid/Contract Description: Supply and Delivery of 24,250 Light Emitting Diodes and Photocells to the Barbados Light and Power Company Limited on behalf of the Government of Barbados

During the bidding process for the goods indicated above, under the bidding selection method International Competitive Bidding (ICB), the eleven (11) firms listed below submitted bids. The bid price at opening, the evaluated bid price and their final ranking follow below:

LOT: 1

Description: Minimum of 21,250 -LED Streetlight Fixtures and Photocells for the Barbados Light and Power Company (BL&P)

LOT: 2

Description: Minimum of 3,000 – Streetlight Fixtures and Photocells for the BL&P the Barbados Light and Power Company (BL&P)

Evaluated Bidder(s):

1. **Name of the bidder:** LED Illuminations Inc.

   Nationality: Barbados

   Bid price at bid opening: **LOT 1** - US$4,840,750.00

   LOT 2 - US$ 683,400.00

2. **Name of the bidder:** ANSA Technologies

   Nationality: Trinidad

   Bid price at bid opening: LOT 1 - US$3,282,062.50

   LOT 2 - US$ 504,480.00

3. **Name of the bidder:** Phillips Lighting Caribbean Inc.

   Nationality: Panama

   Bid price at bid opening: LOT 1- US$2,997,100.00

   LOT 2 – US$ 426,780.00

4. **Name of the bidder:** Lumia International A/S in joint venture with Comsol Living Energy Ltd

Nationality: Denmark and British Virgin Islands

Bid price at bid opening: LOT 1– US$3,272,500.00

LOT 2 –US$ 537,000.00

5. **Name of the bidder:** Exclusive Lighting and Electrical Supplies

Nationality: Barbados

Bid price at bid opening: LOT 1- US$2, 331,100.00

LOT 2 -US$ 362,950.00

6. **Name of the bidder:** Everson R. Elcock and Co. Ltd.

Nationality: Barbados

Bid price at bid opening: LOT 1 – US$4,497,172.50

LOT 2 – US$ 809,490.00

7. **Name of the bidder:** Caribbean LED Lighting Inc.

Nationality: Barbados

Bid price at bid opening: LOT 1 – US$3,931,250.00

LOT 2 – US$ 555,000.00

Photocells 1&2 US$448,625.00

8. **Name of the bidder:** Europhane SAS

Nationality: France

Bid price at bid opening: LOT 1 - €4,972,500.00

LOT 2 - € 804,000.00

Training Lot 1- €6,000.00

Training Lot 2 - €6,000.00

Rejected Bidder(s):

9. Name of the bidder: PECO International Electric Inc.

Nationality: Florida

Bid price at bid opening: LOT1- US$1, 887,000.00

LOT 2 US$ 287,670.00

Reason(s) for rejection: The Firm did not submit a Bid Security as required. In accordance with Section 21.3 of the Instruction to Bidders, any Bid not accompanied by the required Bid Security was rejected as non-responsive.

10. Name of the bidder: Acuity Brands Lighting Inc.

Nationality: Delaware

Bid price at bid opening: LOT 1 - US$3,043,045.21

LOT 2 - US$ 386,700.00

Photocells US$327,375.00

Reason(s) for rejection: The Firm submitted an unsigned Bid Security form. The absence of a signature rendered it not valid. In accordance with Section 21.3 of the Instruction to Bidders, any Bid not accompanied by the required Bid Security was rejected as non-responsive.

11. Name of the bidder: NAFTEX Internacional SRL

Nationality: Dominican Republic

Bid price at bid opening: LOT 1 – US$2, 016,625.00

LOT 2 – US$ 343,200.00

Reason(s) for rejection: The Firm submitted an unsigned Bid Security form. The absence of a signature rendered it not valid. In accordance with Section 21.3 of the Instruction to Bidders, any Bid not accompanied by the required Bid Security was rejected as non-responsive.

Contract Award:

The contract was awarded based on the **lowest unit price*** to the Bidder that was most technically compliant and met

post-qualification requirements.

***Lowest unit price** - Bidders shall provide the lowest wattage which can provide the required illumination as defined in the Bidding Documents. The input wattage for the total number of luminaires was multiplied by the energy rate ($0.27 per kWh) x 88,000 hours. This was added to total tender cost to define the lowest cost.

Awarded Bidder:

Name of the Bidder: Caribbean LED Lighting Inc.

Nationality: Barbados

Contract Price:	**LOT 1**	**LOT 2**
Luminaires	US$3,931,250.00	USD555, 000.00
Photocells	Lots 1&2 US$448,625.00	

Country of Awarded Barbados

Scope of the contract: Supply and Delivery of 24,250 Light Emitting Diodes and Photocells to the Barbados Light and Power Co. Ltd. on behalf of the Government of Barbados

Date contract awarded: **January,** 2019

UNDB Reference number: IDB618-05-18

Any Bidder is entitled to a debriefing to ascertain the grounds on which its bid was not selected by making a formal request at the address indicated below.

Address:

Ministry of Energy, Small Business and Entrepreneurship

Project Executing Unit

Attn: Ms. Keisha Reid

Ground Floor

Trinity Business Centre

Country Road

St. Michael

BARBADOS

Tel: 246-535-2500

Fax: 246-429-7489

E-mail: publicsmart@energy.gov.bb