Posted on: 2020-11-16T00:00:00.00-04:00

DB Reference N°: IDB-C602085-11/20

Project Country: Guyana

Institution: Inter-American Development Bank

Sector: Renewable Energy

Project: Renewable Energy Solutions for the Hinterland

Loan N°./Financing: 4676/BL-GY

Contractor :
Name of Company:
Green Power Solutions Inc.
Country:
Guyana

Contract Amount:
Project ID: GY-L1066
Borrower/Bid No: 001/GY-L1066/GEA/2019

Publication of Bid Result ICB No.: 001/GY-L1066/GEA/2019

Name of Program	Energy Matrix Diversification and Institutional Strengthening of the Department of Energy (EMISDE)
Number of Operation	Loan No. 4676/BL-GY, Project No. GY-L1066
ICB Number	001/GY-L1066/GEA/2019
Applicable Policy	GN-2349-9, GN-2350-9
Procurement Methodology	International Competitive Bidding (ICB)
Procurement Category	Works
Program Component	Component 1: Renewable Energy Solutions for the Hinterland
Summary	

Renewable Energy Solutions for the Hinterland is one of three components of the Energy Matrix Diversification and Institutional Strengthening of the Department of Energy (EMISDE) Program, which seeks to address the energy diversification policy goals of the Government of Guyana. It will finance the investment in solar technology by means of the installation of PV-tied mini-grid systems in three townships of Bartica (1.5 MW), Lethem (1 MW), and Mahdia (0.65

	MW), totaling 3.15 MW and the implementation of a storage capacity to manage intermittence of these sources. Overall, the component will provide a reliable electricity source to the expanding needs of power supply in the townships, now relying on fossil fuel. The three townships have important presence of indigenous people: 17% Amerindian in Bartica, 17% Amerindian in Mahdia and 51% Amerindian in Lethem. The solar plants are located outside any protected areas and sensitive natural habitats.
Scope of Work	Engineering, Procurement, Construction & Installation, Commissioning and Turn-key Delivery of Solar PV Power Plants including Battery Energy Storage Systems for the Hinterland at Bartica (1.5MW) and Lethem (1.0MW) in two Lots.

Name of Winning Bidder	**Farfan & Mendes Ltd and SOVENTIX Caribbean S.R.L.**
Principal Partner & Origin	Farfan & Mendes Ltd., Guyana
JVCA Member(s) & Origin	SOVENTIX Caribbean S.R.L., Dominican Republic
Read-out Bid Price:	Lot 1: GYD 625,493,907 Lot 2: GYD 472,851,004
Reasons for Acceptance of Bid:	Subject to ITB Clause 33, the Contract was awarded to the Bidder - **Farfan & Mendes Ltd. and SOVENTIX**, whose Bid has been determined to be substantially responsive in accordance with ITB Clause 27 of the Bidding Documents, and represents the lowest evaluated cost. Bid prices for both Lot 1 and Lot 2 were within budget. Further, Bidder has been determined to be (a) eligible in accordance with the provisions of ITB Clause 4, and (b) qualified in accordance with the provisions of ITB Clause 5 of the Bidding Documents.

Name of Bidder:	**Green Power Solutions Inc.**
Principal Partner & Origin	Green Power Solutions Inc., Guyana
JVCA Member(s) & Origin	N/A
Read-out Bid Price:	Lot 1: Lot 2:
Reasons for Rejection of Bid	Subject to ITB Clause 33, the Contract was not awarded to the Bidder -

Green Power Solutions Inc., whose Bid has been determined to be neither

substantially responsive in accordance with ITB Clause 27 of the Bidding Documents, nor representing the lowest evaluated cost. The Bid Form was unsigned and therefore the bid price was not read out at the opening, hence could not be validated. Bidder provided a Cover Letter stating that the submission included a signed and stamped form of

'Invitation for Bids' to a total price of $2,285,462,303. However, the cover letter does not conform to the requirements of Section C. Preparation of Bids (13.1) of the tender. Further, Bidder has been determined to be (a) eligible in accordance with the provisions of ITB Clause 4, but (b) failed to qualify in accordance with the provisions of ITB Clause 5 of the Bidding Documents. Bidder failed to provide any information in their bid submission to ascertain their past experience as described under general and specific requirements. Also, Bidder failed to provide any key personnel to fulfill the requirements under PV Power

System Specialist. Bidder provided an "Agreement Letter" indicating an existence of a JVA, but at the opening, the bidder could not identify the JVA when requested to do so. Bidder failed to fulfil the overall financial requirements.

Name of Bidder:	**CMC-CSZEC-CHC Consortium**
Principal Partner & Origin	CMC-CSZEC-CHC Consortium, China
JVCA Member(s) & Origin	N/A
Read-out Bid Price:	Lot 1: USD 3,865,636 Lot 2: USD 3,021,417
Reasons for Rejection of Bid	Subject to ITB Clause 33, the Contract was not awarded to the Bidder - **CMC-CSZEC-CHC Consortium**, whose Bid has been determined to be substantially responsive in accordance with ITB Clause 27 of the Bidding Documents, but not representing the lowest evaluated cost. Bid price for Lot 1 was within budget, whereas bid price for Lot 2 was over budget. Further, Bidder has been determined to be (a) eligible in accordance with the provisions of ITB Clause 4, but (b) failed to qualify in accordance with the provisions of ITB Clause 5 of the Bidding Documents. Bidder failed to provide in their bid any key personnel to fulfill the requirements under PV Power System Specialist and Solar PV Design Engineer, and thus was deemed to be non-compliant in the required aspect. Bidder failed to provide sufficient information required to perform detailed analysis of (i) efficiency, (ii) reliability, and (iii) warranty and lifetime, which are considered critical in the overall technical evaluation proposal.

Name of Bidder:	**Shandong Dejian Group Co. Ltd**

Principal Partner & Origin	Shandong Dejian Group Co. Ltd., China
JVCA Member(s) & Origin	N/A
Read-out Bid Price:	Lot 1: USD 3,142,100 Lot 2: USD 2,391,560

Reasons for Rejection of Bid Subject to ITB Clause 33, the Contract was not awarded to the Bidder - **Shandong Dejian Group Co. Ltd**, whose Bid has been determined to be substantially responsive in accordance with ITB Clause 27 of the Bidding Documents, but not representing the lowest evaluated cost. Bid prices for both Lot 1 and Lot 2 were within budget. Further, Bidder has been determined to be (a) eligible in accordance with the provisions of ITB Clause 4, and (b) qualified in accordance with the provisions of ITB Clause 5 of the Bidding Documents. However, Bidder failed to provide sufficient information required to perform detailed analysis of (i) efficiency, (ii) reliability, and (iii) warranty and lifetime, which are considered critical in the overall technical evaluation proposal.

Name of Bidder:	**HDEEC-SUMEC Consortium**
Principal Partner & Origin	HDEEC-SUMEC Consortium, China
JVCA Member(s) & Origin	N/A
Read-out Bid Price:	Lot 1: USD 3,292,655 Lot 2: USD 2,260,731
Reasons for Rejection of Bid	Subject to ITB Clause 33, the Contract was not awarded to the Bidder -

HDEEC-SUMEC Consortium, whose Bid has been determined to be substantially responsive in accordance with ITB Clause 27 of the Bidding Documents, but not representing the lowest evaluated cost. Bid prices for both Lot 1 and Lot 2 were within budget. Further, Bidder has been determined to be (a) eligible in accordance with the provisions of ITB Clause 4, but (b) failed to qualify in accordance with the provisions of ITB Clause 5 of the Bidding Documents. Bidder provided in their bid all the key personnel required but failed to satisfy the 'Total' (years of experience) requirements for the Electrical Engineer Specialized in Interconnection and Solar PV Design Engineer. Notwithstanding, Bidder was considered to be compliant and achieved an overall pass since the EC considered the 'Specific' (years of experience) requirements to be of more importance or heavily weighted. Bidder failed to provide sufficient information required to perform detailed analysis of (i) efficiency, (ii) reliability, and (iii) warranty and lifetime, which are considered critical in the overall technical evaluation proposal.

Name of Bidder:	**Costa Energy Group Inc**
Principal Partner & Origin	Costa Energy Group Inc., Guyana
JVCA Member(s) & Origin	N/A
Read-out Bid Price:	Lot 1: USD 9,834,955.31 Lot 2: No Bid
Reasons for Rejection of Bid	Subject to ITB Clause 33, the Contract was not awarded to the Bidder - **Costa Energy Group Inc**, whose Bid has been determined to be neither

substantially responsive in accordance with ITB Clause 27 of the Bidding Documents, nor representing the lowest evaluated cost. Bid price for Lot 1 was over budgeted whereas there was no evidence of submission of bid for Lot 2. Further, Bidder has been determined to be (a) eligible in accordance with the provisions of ITB Clause 4, but (b) failed to qualify in accordance with the provisions of ITB Clause 5 of the Bidding Documents. Bidder failed to provide information regarding specific experience although satisfying the requirements under general experience. Also, Bidder failed to provide key personnel to fulfill the requirements under Project Manager, and also failed to satisfy the 'Total' (years of experience) requirements for the Solar PV Design Engineer.

Bidder failed to fulfil the overall financial requirements.

Name of Bidder:	**Shanghai Institute of Mechanical & Electrical Engineering Co. Ltd (SIMEE) and Ready Houses (Guyana) Inc**
Principal Partner & Origin	Shanghai Institute of Mechanical & Electrical Engineering Co. Ltd (SIMEE) and Ready Houses (Guyana) Inc., Guyana
JVCA Member(s) & Origin	China
Read-out Bid Price:	Lot 1:
	Lot 2:
Reasons for Rejection of Bid	Subject to ITB Clause 33, the Contract was not awarded to the Bidder -

Shanghai Institute of Mechanical & Electrical Engineering Co. Ltd

(SIMEE) and Ready Houses (Guyana) Inc., whose Bid has been determined to be neither substantially responsive in accordance with ITB Clause 27 of the Bidding Documents, nor representing the lowest evaluated cost. As per Section C. Preparation of Bids (13.1) documents comprising the bid shall include (a) The Contractor's Bid (in the format indicated in Section IV and Section V). The bidder signed the contractor's bid page but failed to insert the price and Lot(s) for which an offer was being made. As such, NPTAB could not identify the bidder's offer and the bid price was not read out at the tender opening on January 7, 2020. On further examination, the format provided to the bidders for the completion of the "Schedules of Rates and Prices" were signed for both Lots and the total price included. Further, the bidder provided a separate detailed breakdown for each component for both Lots on separate sheets which also included the total sum and which corresponded with the signed

"Schedules of Rates and Prices". This was considered acceptable by the evaluation committee.

Further, Bidder has been determined to be (a) eligible in accordance with the provisions of ITB Clause 4, but (b) failed to qualify in accordance with the provisions of ITB Clause 5 of the Bidding Documents. There was no evidence of any Joint Venture Agreement observed in the bid submission, except a Letter of Intent which was also unsigned by all the parties. As required by Section ITB13.1, no Power of Attorney was submitted, and no Proof of Authorizing Signature was present in the submission allowing one party to sign the bid for

both Shanghai Institute of Mechanical & Electrical Engineering Co Ltd (SIMEE) and Ready Houses (Guyana) Inc. Bidder satisfied the requirements under general experience, but failed to provide information regarding specific experience and was deemed to be non-compliant with the requirements under specific experience. Bidder failed to provide in their bid any key personnel to fulfill the requirements under Electrical Engineer Specialized in Interconnection and also failed to satisfied the 'Total' (years of experience) requirements for the Project Manager and Solar PV Design Engineer as well as the 'Specific' (years of experience) requirements for the PV Power System Specialist. Also, Bidder failed to fulfil the overall financial requirements.

Name of Bidder:	**Power Producers and Distributors Inc and Standby Power Engineering Company (SPECOM)**
Principal Partner & Origin	Power Producers and Distributors Inc and Standby Power Engineering Company (SPECOM), Guyana
JVCA Member(s) & Origin	N/A
Read-out Bid Price:	Lot 1: GYD 786,663,000 Lot 2: GYD 519,077,000
Reasons for Rejection of Bid	Subject to ITB Clause 33, the Contract was not awarded to the Bidder -

Power Producers and Distributors Inc and Standby Power Engineering Company (SPECOM), whose Bid has been determined to be substantially responsive in accordance with ITB Clause 27 of the Bidding Documents, but not representing the lowest evaluated cost. Bid prices for both Lot 1 and Lot 2 were within budget. Further, Bidder has been determined to be (a) eligible in accordance with the provisions of ITB Clause 4, but (b) failed to qualify in accordance with the provisions of ITB Clause 5 of the Bidding Documents. Also, Bidder failed to fulfil the overall financial requirements.