

IDB344-774/10

TRINIDAD AND TOBAGO

TRADE SECTOR SUPPORT PROGRAMME

Consulting services

CHANGE AND TRANSFORMATION – PROCESS RE-ENGINEERING

IDB 1454/OC-TT

Invitation for Expressions of Interest

The Government of the Republic of Trinidad and Tobago (GoRTT) has received a loan from the Inter-American Development Bank (IDB) that will provide partial funding for a Trade Sector Support Programme. A Programme Coordinating Unit has been established to implement the program of institutional reorganization and strengthening of the Ministry of Trade and Industry (MTI), the executing agency for the program.

The overall objective of the program is to improve the international trade performance of Trinidad and Tobago by strengthening the country's technical and institutional capacity to formulate and implement trade policy, to participate effectively in trade negotiations, to implement trade agreements, and to increase and diversify exports.

The Programme consists of five components: Institutional Re-organization, Specialized Technical Training, Technical Studies, Integrated Information Systems and a Trade Assistance Programme.

The TSSP's specific objectives are to:

- \*Improve the institutional organization of the MTI
- \*Develop the technical capacity of human resources in trade-related public institutions
- \*Improve the technical, analytical, and institutional bases of trade policy-making
- \*Provide support to the private sector's attempts to adjust to the challenges posed by the liberalization of trade

The consultancy will be of interest to consulting firm that provides management-consulting services with particular emphasis on developing leadership skills, organizational change and transformation, strategy mapping, business process re-engineering, performance management, ICT management and change management.

The main objectives of the consultancy are for the firm to review the MTI's operations, in the context of its proposed re-organization, with a view to providing advice and assistance to:

- \*Conduct a thorough business process re-engineering of the organisation's key processes
- \*Build a business planning capacity in the organization
- \*Institute a modern performance management system in the Ministry, such as the use of the Balanced Scorecard methodology
- \*Assist in the building of effective cross functional teams in the organization
- \*Assist in driving the overall organizational transformation of MTI in line with its strategic mandate

Consulting firms that meet the eligibility criteria of the IDB are invited to express their interest in order to be short-listed.

Expressions of interest should be forwarded to the address below.

Short listed firms will be invited to submit proposals for the provision of services.

Permanent Secretary  
Ministry of Trade and Industry  
Attn: Assistant Coordinator, Trade Sector Support Programme  
Level 17, Nicholas Tower  
63-65 Independence Square  
Port of Spain, Trinidad and Tobago  
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