

IDB461-705(OO)

BRAZIL

COMMERCIAL OPERATION EFFICIENCY IMPROVEMENT PROGRAM

Sector: Water Supply and Sanitation

Consulting Services

STRATEGIC PLAN OF DEVELOPMENT

Technical Cooperation: BR-T1034; ATN/JC-10237-BR

Expressions of Interest (EOI)

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The *Companhia Estadual de Águas e Esgotos do Estado do Rio de Janeiro* (CEDAE) has signed a technical cooperation agreement with the Inter-American Development Bank (IDB), in the role of administrator of the Japanese Trust Fund for Consulting Services (JCF), up to the amount of US\$ 960,000, toward the cost of the CEDAE's Commercial Operation Efficiency Improvement Program. All IDB borrowing member countries are eligible.

The objective of this technical cooperation (TC) is to make a strategic plan of development for CEDAE, based on the evaluation of the first stage of the Guanabara Bay Pollution Abatement Program (PDBG) and the company's capacity, seeking the improvement of its institutional, operative and commercial efficiency, enabling the company to implement the second stage of the PDBG. Further information about the TC, including the details of the required services is available at the web site below.

The duration of the consulting services will be 12 months. The services will be carried out in Rio de Janeiro, Brazil, and in the offices of the selected consulting firm or consortium.

The IDB now invites eligible consultants to express their interest in providing the services. Interested consultants firms must submit information that demonstrate previous experience in consulting in Latin American water and sewage services, in the areas of: (i) engineering, with a focus on technical operations and operational development; (ii) organizational and institutional development; (iii) management information systems; (iv) commercial management of sanitation services; and (v) socioeconomic studies. Consultants may associate to enhance their qualifications.

The IDB is looking for EOI with the appropriate supporting documentation that will permit it to compose a shortlist of firms that will be invited to present proposals. At this stage the IDB is not asking for formal proposals nor bids. Interested firms must ensure that their EOI include:

- A letter introducing the firm. It must indicate contact person's name, position, address and phone, and in the case of consortium/association, it must indicate which firm leads it
- An indication of the firm's nationality and its legal standing. In the case of consortium/association, it must indicate this information for all firms
- Enough information related to their experience and competency, including evidence of similar projects within the scope of this TC (with dates, location, client and approximate sum). In the case of consortium/association, it must indicate this information for all firms
- Summary of the experience/qualifications of relevant staff.

Expressions of interest may not exceed 20 pages in length, and must be submitted in English.

Due to the rules of the JCF, only Japanese consulting firms can participate. It is recommended the association of the Japanese firms with Brazilian consulting firms, due to the fact that the knowledge of the local reality and the Portuguese language will be important assets for the formulation of the shortlist.

A consultant will be selected in accordance with the procedures set out in the IDB's *Policies for the Selection and Contracting of Consultants financed by the Inter-American Development Bank*. The selection method will be quality-based selection.

Interested consultants may obtain further information via e-mail (address below). All inquiries must be submitted via e-mail. When e-mailing requests for further information the subject line should read "Question regarding EOI BR-T1034; ATN/JC-10237-BR (name of company/consortium)".

EOIs may be sent by e-mail to the address below up to 1730 hours (Washington, DC time) on 28 June 2007. The subject line of the EOI should read "BRAZIL Expression of Interest BR-T1034; ATN/JC-10237-BR (name of company/consortium)".

The IDB reserves the right not to accept EOIs when these are received after the indicated deadline.

Inter-American Development Bank

E-mail: EN1Bidding@iadb.org

Web site: <http://idbdocs.iadb.org/wsdocs/getdocument.aspx?docnum=910668>