

HRD Terms of Reference, Template 2022  
For PEC consultancies

**Fiscal Management Division Technical Advisory, Research, and Operations Support for the execution of a Technical Cooperation focused on the governance structure, productive activities, and fiscal management of State-owned enterprises in Haiti**

**Background of the search:**

The Fiscal Management Division (IFD/FMM) is looking for a consultant to provide technical expertise, conduct research, and support the operational work concerning design and implementation of the technical cooperation (TC) HA-T1311, *Program for Strengthening the Fiscal Management of State-Owned Enterprises in Haiti* and contribute to the achievement of the objectives and goals proposed by the IDB. The consultant will contribute to the preparation of a comprehensive database of Haitian SOEs, including data on the following topics: operation and management, corporate structure, productive activities, financial situation, fiscal conditions, investment trends, future projects, among others. Additionally, the consultant will conduct a thorough mapping and categorization of Haiti's SOEs, as support to the components of the technical cooperation. Finally, the consultant will support operational activities related to the technical cooperation, in particular the preparation of a training workshop.

**The team's mission:**

IFD/FMM main areas of work are tax policy and administration, public expenditure policy and management, subnational fiscal policy and management, fiscal sustainability as well as macro-fiscal policy and fiscal transparency. To this end, activities related to fiscal policy include design projects to reform tax policy, public spending policy, advisory and technical assistance on specific issues, as well as knowledge generation to guide our evidence-based interventions and learn from our work.

**What you'll do:**

- **First responsibility.** Coordinate and develop the preparation of a comprehensive database of State-owned enterprises in Haiti, including (but not limited to) data on: (i) operation and management, (ii) corporate structure, (iii) productive activities, (iv) financial situation, (v) fiscal conditions, (vi) investment trends, (vii) plans and projects.
- **Second responsibility.** Carry out research and provide technical input for the mapping and categorization of State-owned Enterprises in Haiti
- **Third responsibility.** Organize and coordinate capacity building training workshops, planned as part of the technical cooperation. Manage the agenda, logistics in coordination with KIC, and engagement with the Ministry of Economy and Finance of Haiti in the process.
- **Fourth responsibility.** Review documentation and chapters for the publication of knowledge products.

- **Fifth responsibility.** Prepare drafts of communication reports, blogs, and presentations
- **Sixth responsibility.** Participate in missions regarding the operational needs of the Technical Cooperation HA-T1311
- **Seventh responsibility.** Perform tasks per request of the Team Leader.

#### **What you'll need:**

- **Citizenship:** You are a citizen of one of our 48-member countries.
- **Consanguinity:** You have no family members (up to fourth degree of consanguinity and the second degree of affinity, including spouse) working for the IDB Group.
- **Education:** Master's Degree in Economics, Public Finance, Public Policy, or related areas with a relevant experience in conducting fiscal policy and management reform in developing countries.
- **Experience:** At least 5 years of combined experience in economic analysis, public finance, or fiscal policy and management.
- **Languages:** Advance writing and speaking skills of English. Proficiency in French will be a plus.

#### **Core and Technical Competencies:**

- Strong quantitative and qualitative analytical skills, proven ability to coordinate and manage grants and technical cooperation.
- Proficiency in statistical packages such as STATA and R is preferred
- Ability to manage priorities and workflow with strong multi-tasking and problem-solving skills
- Excellent writing and communication skills.

#### **Opportunity Summary:**

- **Type of contract and modality:** Defined Term Contractual, Monthly
- **Length of contract:** 12 months.
- **Starting date:** TBD
- **Location:** IDB Headquarters. The contractual will participate with IDB staff in missions or with other independent contractual by request of the IDB when necessary within the period of the contract. Travel expenses will be in accordance with the Bank's travel policies.
- **Responsible person:** The consultancy will be coordinated by Gerardo Reyes-Tagle (gerardor@iadb.org), Lead Fiscal Economist, Fiscal Management Division (IFD/FMM).
- **Requirements:** You must be a citizen of one of the IDB's 48 member countries and have no family members currently working at the IDB Group.

**Our culture:** Our people are committed and passionate about improving lives in Latin-America and the Caribbean, and they get to do what they love in a diverse, collaborative, and stimulating work environment. We are the first Latin American and Caribbean development institution to be awarded the EDGE certification, recognizing our strong commitment to gender equality. As an

employee you can be part of internal resource groups that connect our diverse community around common interests.

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**Our team in Human Resources carefully reviews all applications.**

## HRD Terms of Reference, Template 2022 For PEC consultancies

**Consultancy to support the diagnostics of State-owned Enterprises (SOEs) in Haiti, assessing their impact on fiscal sustainability and economic development, as well as the diagnostics of their governance and management structure, and their investment frameworks.**

### **Background of the search:**

The Fiscal Management Division (IFD/FMM) is looking for an international consultant to support the diagnostics of the current state of the governance and investment frameworks of the State-Owned Enterprises (SOEs) in Haiti, working in coordination with the Government of Haiti (GoH) represented by the Ministry of Economy and Finance (MEF). Specifically, the consultant will conduct research and produce outputs focusing on the following key topics: i) status of SOEs in Haiti, ii) fiscal sustainability of SOEs, ii) governance and management structure of SOEs, iv) investment frameworks of SOEs. Additionally, building on the research activities, the consultant will offer advisory and actively work on the design of a policy roadmap and action plan for better fiscal management of SOEs in Haiti,

### **The team's mission:**

IFD/FMM main areas of work are tax policy and administration, public expenditure policy and management, subnational fiscal policy and management, fiscal sustainability as well as macro-fiscal policy and fiscal transparency. To this end, activities related to fiscal policy include design projects to reform tax policy, public spending policy, advisory and technical assistance on specific issues, as well as knowledge generation to guide our evidence-based interventions and learn from our work.

### **What you'll do:**

- **First responsibility.** Conduct research for the analysis of the impact of State-owned Enterprises (SOEs) in Haiti on fiscal sustainability and the economic development of the country.
- **Second responsibility.** Analyze the governance and management structure of State-owned Enterprises in Haiti.
- **Third responsibility.** Prepare an assessment of the existing investment frameworks for State-owned enterprises in Haiti, as well as their fiscal implications
- **Fourth responsibility.** Propose and draft a concrete policy roadmap and action plan for the improvement of fiscal management of State-owned enterprises in Haiti. The proposed actions should consider the inputs from the analyses conducted in responsibilities 1, 2 and 3.

- **Fifth responsibility.** Participate and engage in meetings with the Project team and the GoH officials.
- **Sixth responsibility.** Deliver presentations to the GoH (MEF) officials and incorporate feedback.
- **Seventh responsibility.** Perform tasks per request of the Team Leader.

#### **Deliverables and Payments Timeline:**

- **Product 1:** Delivery of a work plan.
- **Product 2:** A technical note containing the diagnostics/assessment under responsibilities 1 and 2.
- **Product 3:** A technical note containing the diagnostics/assessment under responsibility 3.
- **Product 4:** Document of a draft of proposed policy roadmap and action plan for enhanced SOE management in Haiti, with concrete actions to achieve them.
- **Product 5:** A Powerpoint presentation of the policy roadmap and action plan. The presentation will be delivered to government officials in coordination with the Team Leader.

The payments will be processed according to the following:

- 10% upon delivery and approval of Product 1.
- 30% upon delivery and approval of Product 2.
- 20% upon delivery and approval of Product 3.
- 30% upon delivery and approval of Product 4.
- 10% upon delivery and approval of Product 5.

#### **What you'll need:**

- **Citizenship:** You are a citizen of one of our 48-member countries.
- **Consanguinity:** You have no family members (up to fourth degree of consanguinity and the second degree of affinity, including spouse) working for the IDB Group.
- **Education:** Master's Degree in Economics, Public Finance, Public Policy, or related areas with a relevant experience in conducting fiscal policy and management reform in developing countries.
- **Experience:** At least 10 years of combined experience in economic analysis, public finance, or fiscal policy and management.
- **Languages:** Fluency in English and French.

#### **Core and Technical Competencies:**

- Fiscal policy.
- Project management.
- Ability to work in a team given the high interaction with officials in the country expected for the job.

### **Opportunity Summary:**

- **Type of contract and modality:** Product and External Services Contractual (PEC). Lump Sum Contract.
- **Length of contract:** 12 months.
- **Starting date:** March, 2023.
- **Location:** Consultant's residence. A mission of 3 or 4 days is expected to Haiti to collect information, prepare reports and discuss with the authorities. All related mission costs will be included in the lump sum of the contract.
- **Responsible person:** The consultancy will be coordinated by Gerardo Reyes-Tagle (gerardor@iadb.org), Lead Fiscal Economist, Fiscal Management Division (IFD/FMM).
- **Requirements:** You must be a citizen of one of the IDB's 48 member countries and have no family members currently working at the IDB Group.

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## HRD Terms of Reference, Template 2022 For PEC consultancies

### **Consultancy to support the diagnostics and assessment of fiscal regimes applicable to the productive activities of State-owned Enterprises (SOEs) in Haiti and their fiscal risks and opportunities**

#### **Background of the search:**

The Fiscal Management Division (IFD/FMM) is looking for an international consultant to support the diagnostics and assessment of fiscal regimes applicable to the productive activities of State-owned Enterprises (SOEs) in Haiti (including the production of goods and provision of services), as well as the fiscal risks and opportunities associated with them, working in coordination with the Government of Haiti (GoH) represented by the Ministry of Economy and Finance (MEF). Additionally, building on the research activities, the consultant will offer advisory and actively work on the design of a policy roadmap and action plan for better fiscal management of SOEs' productive activities in Haiti.

#### **The team's mission:**

IFD/FMM main areas of work are tax policy and administration, public expenditure policy and management, subnational fiscal policy and management, fiscal sustainability as well as macro-fiscal policy and fiscal transparency. To this end, activities related to fiscal policy include design projects to reform tax policy, public spending policy, advisory and technical assistance on specific issues, as well as knowledge generation to guide our evidence-based interventions and learn from our work.

#### **What you'll do:**

- **First responsibility.** Conduct research on the status of productive activities of State-owned Enterprises in Haiti, including the production of goods and provision of services, centered around their impact over fiscal sustainability.
- **Second responsibility.** Analyze the fiscal risks and opportunities faced by State-owned Enterprises in Haiti, in the context of their productive activities.
- **Third responsibility.** Propose and draft a concrete policy framework and action plan for the improvement of fiscal management of the productive activities of State-owned enterprises in Haiti. The proposed actions should consider the inputs from the analyses conducted in responsibilities 1 and 2.
- **Fourth responsibility.** Participate and engage in meetings with the Project team and the GoH officials.
- **Fifth responsibility.** Deliver presentations to the GoH (MEF) officials and incorporate feedback.
- **Sixth responsibility.** Perform tasks per request of the Team Leader.

### **Deliverables and Payments Timeline:**

- **Product 1:** Delivery of a work plan.
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- **Product 5:** A Powerpoint presentation of the policy roadmap and action plan. The presentation will be delivered to government officials in coordination with the Team Leader.

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- **Education:** Master's Degree in Economics, Public Finance, Public Policy, or related areas with a relevant experience in conducting fiscal policy and management reform in developing countries.
- **Experience:** At least 10 years of combined experience in economic analysis, public finance, or fiscal policy and management.
- **Languages:** Fluency in English and French.

### **Core and Technical Competencies:**

- Fiscal policy.
- Project management.
- Ability to work in a team given the high interaction with officials in the country expected for the job.

### **Opportunity Summary:**

- **Type of contract and modality:** Product and External Services Contractual (PEC). Lump Sum Contract.
- **Length of contract:** 9 months.
- **Starting date:** March, 2024.



- **Location:** Consultant's residence. A mission of 3 or 4 days is expected to Haiti to collect information, prepare reports and discuss with the authorities. All related mission costs will be included in the lump sum of the contract.
- **Responsible person:** The consultancy will be coordinated by Gerardo Reyes-Tagle (gerardor@iadb.org), Lead Fiscal Economist, Fiscal Management Division (IFD/FMM).
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## HRD Terms of Reference, Template 2022 For PEC consultancies

### **Consultancy to support the diagnostics and assessment of the engagement of State-owned Enterprises (SOEs) in extractive industries in Haiti and their fiscal risks and impact**

#### **Background of the search:**

The Fiscal Management Division (IFD/FMM) is looking for an international consultant to support the diagnostics and assessment of the past, present and future engagement of State-owned Enterprises (SOEs) in extractive industries in Haiti, and their potential fiscal impact for the country, in a scenario of increased action against climate change as a cross-cutting issue, working in coordination with the Government of Haiti (GoH) represented by the Ministry of Economy and Finance (MEF). Additionally, building on the research activities, the consultant will offer advisory and actively work on the design of a policy framework to promote SOEs' engagement in more climate-friendly operation models.

#### **The team's mission:**

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#### **What you'll do:**

- **First responsibility.** Conduct research on the status of past, present, and future engagement of State-owned Enterprises (SOEs) in extractive industries in Haiti, centered around their impact over fiscal risks and sustainability.
- **Second responsibility.** Analyze the fiscal risks and implications of Haiti engaging in activities more environmentally demanding such as oil extraction and mining, in a scenario of increased action against climate change as a cross-cutting issue.
- **Third responsibility.** Propose and draft a concrete policy framework and action plan for the promotion of Haiti's State-owned Enterprises (SOEs) in more climate-friendly operation models. The proposed actions should consider the inputs from the analyses conducted in responsibilities 1 and 2.
- **Fourth responsibility.** Participate and engage in meetings with the Project team and the GoH officials.
- **Fifth responsibility.** Deliver presentations to the GoH (MEF) officials and incorporate feedback.
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- **Languages:** Fluency in English and French.

### **Core and Technical Competencies:**

- Fiscal policy.
- Project management.
- Ability to work in a team given the high interaction with officials in the country expected for the job.

### **Opportunity Summary:**

- **Type of contract and modality:** Product and External Services Contractual (PEC). Lump Sum Contract.
- **Length of contract:** 9 months.
- **Starting date:** March, 2024.

- **Location:** Consultant's residence. A mission of 3 or 4 days is expected to Haiti to collect information, prepare reports and discuss with the authorities. All related mission costs will be included in the lump sum of the contract.
- **Responsible person:** The consultancy will be coordinated by Gerardo Reyes-Tagle (gerardor@iadb.org), Lead Fiscal Economist, Fiscal Management Division (IFD/FMM).
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