



Operation Number: **AR-L1063**  
Year- PMR Cycle: **First period Jan-Jun 2014**  
Last Update: **10/17/2014**  
PMR Validation Stage: **Validated by Representative**

Chief of Operations validation date: **10/30/2014**  
Division Chief validation date: **11/07/2014**  
Country Representative validation date: **11/13/2014**

Inter-American Development Bank - IDB  
Office of Strategic Planning and Development Effectiveness

## Operation Profile

### Basic Data

Operation name:	Project to Integrate Small Producers into the Wine Production Chain	Loan Number:	2086/OC-AR
Executing Agency (EA):	Ministerio de Agricultura, Ganadería y Pesca		
Team Leader:	Vargas del Valle,Ricardo	Sector/Subsector:	AGRIBUSINESS
Operation Type:	Loan Operation	Overall Stage:	Closed (All the loans are closed).
Lending Instrument:	Investment Loan	Country:	ARGENTINA
Borrower:	NACION ARGENTINA	Convergence related Operation(s):	

### Total Cost and Source

	Original IDB	Current Active IDB	Local Counterpart	Co-Financing/Country	Total operation cost - Original Estimate
AR-L1063	\$50,000,000.00	\$50,000,000.00	\$25,000,000.00	\$0.00	\$75,000,000.00

### Available Funds (US\$)

	Current IDB	Disb. Amount to Date	% Disbursed	Undisbursed Balance
AR-L1063	\$50,000,000.00	\$50,000,000.00	100.00%	\$0.00

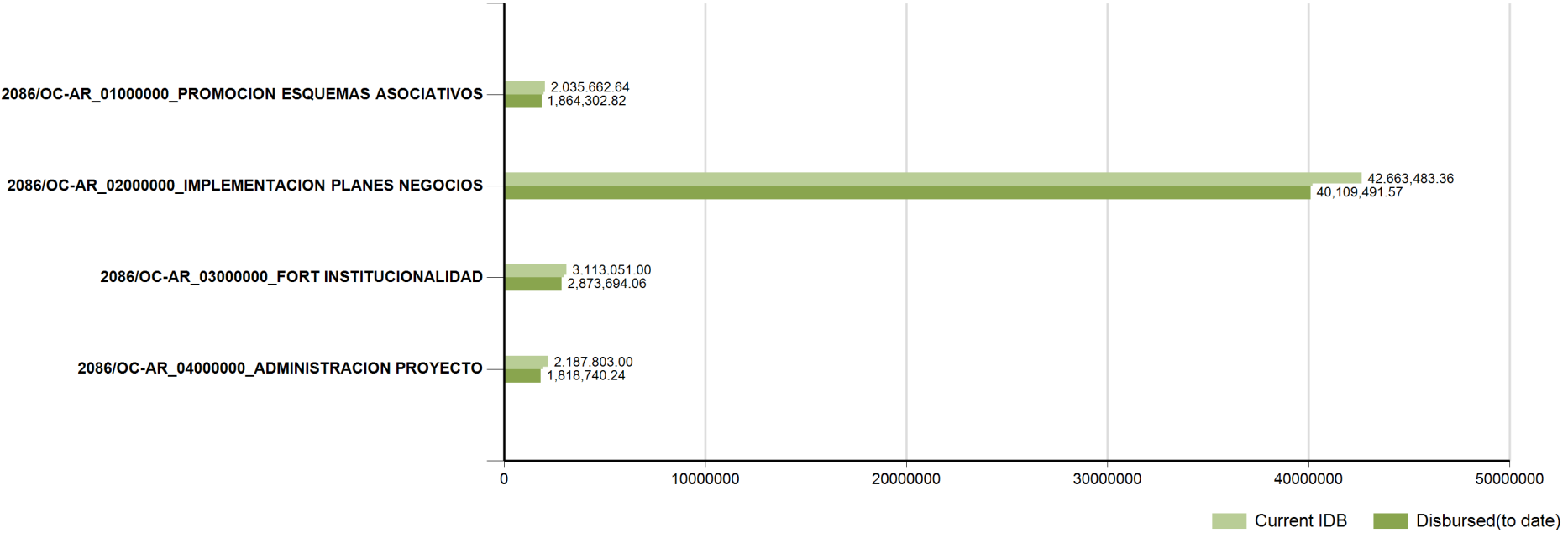
### Environmental and Social Safeguards

Main Operation	
Impacts Category:	B
Safeguard Performance Rating:	
Safeguard Performance Rating - Rationale:	

### Reformulation Information

Main Operation	
Was/Were the objective(s) of this operation reformulated?	NO
Date of approval:	

Expense Categories by Loan Contract (cumulative values)



Results Matrix

Impacts

Impact:	1 Condiciones socioeconómicas de pequeños productores vitícolas mejoradas								
Observation:									
Indicators	Flags*	Unit of Measure	Baseline	Baseline Year	Means of verification	Observations	2012		EOP
1.1 Ingresos de pequeños productores vitícolas		USD/familia/año	10,000.00	2007	Evaluación de impacto		P		15,000.00
							P(a)		15,000.00
							A		
1.2 Utilidad bruta anual por hectárea de uva para elaboración de mosto o vino		USD/ha/año	500.00	2007	Evaluación de impacto		P		750.00
							P(a)		750.00
							A		

 RF - RF Indicator


 SI - Sector Indicator

 CI - Country Indicator

 PG - Pro-Gender

 PE - Pro-Ethnicity

Outcomes

Outcome:	1 Integración de Pequeños Productores Vitícolas a la Cadena Vitivinícola mejorada									
Observation:										
Indicators	Flags*	Unit of Measure	Baseline	Baseline Year	Means of verification	Observations	2012		EOP	
1.1 Pequeños productores vitícolas integrados a la cadena vitivinícola en alianzas productivas consolidadas	 RF	Agricultores	2,000.00	2008	Encuesta socioeconómica y evaluación de impacto		P	3,000.00	4,000.00	
							P(a)	3,000.00	4,000.00	
							A	2,707.00		
Outcome:	2 Productividad de Pequeños Productores Vitícolas incrementada									
Observation:										
Indicators	Flags*	Unit of Measure	Baseline	Baseline Year	Means of verification	Observations	2012		EOP	
2.1 Productividad de la uva para elaboración de vino		qq/ha	150.00	2007	Encuesta socioeconómica y evaluación de impacto		P	180.00	220.00	
							P(a)	180.00	220.00	
							A			
2.2 Productividad de la uva para elaboración de mosto (San Juan)		qq/ha	250.00	2007	Encuesta socioeconómica y evaluación de impacto		P	320.00	400.00	
							P(a)	320.00	400.00	
							A			
2.3 Productividad de la uva para elaboración de mosto (Mendoza)		qq/ha	155.00	2007	Encuesta socioeconómica y evaluación de impacto		P	200.00	280.00	
							P(a)	200.00	280.00	
							A			

 RF - RF Indicator

 SI - Sector Indicator

 CI - Country Indicator

 PG - Pro-Gender

 PE - Pro-Ethnicity

Outputs: Annual Physical and Financial Progress

Promoción de Esquemas Asociativos		Physical Progress			Financial Progress		
Outputs	Unit of Measure	2014		EOP	2014		EOP
Planes Integrados de Negocios (PINs) formulados	Planes	P	0.00	140.00	P	48,868.00	1,499,934.00
		P(a)	0.00	199.00	P(a)	2,000.00	1,811,911.00
		A	0.00	199.00	A	79,200.00	1,889,111.00
Apoyo a la implementación de planes de negocio		Physical Progress			Financial Progress		
Outputs	Unit of Measure	2014		EOP	2014		EOP
Pequeños Productores con al menos el 70% del ANR ejecutado	Productores	P		61.00	P		1,268,000.00
		P(a)	479.00	2,508.00	P(a)	6,863,000.00	56,606,482.00
		A	415.00	2,444.00	A	6,105,255.00	55,848,737.00
Planes Integrados de Negocios (PINs) implementados	Planes	P	0.00	120.00	P	7,676,458.00	62,900,000.00
		P(a)	0.00	41.00	P(a)	0.00	7,485,135.00
		A	0.00	41.00	A		7,485,135.00
Establecimientos con al menos el 70% del ANR ejecutado	Establecimientos	P		0.00	P		0.00
		P(a)	55.00	140.00	P(a)	3,072,000.00	8,268,071.00
		A	17.00	102.00	A	485,000.00	5,681,071.00
Fortalecimiento de la institucionalidad		Physical Progress			Financial Progress		
Outputs	Unit of Measure	2014		EOP	2014		EOP
Plan de Fortalecimiento Institucional ejecutado	Plan	P	1.00	1.00	P	641,619.00	4,400,000.00
		P(a)	1.00	1.00	P(a)	905,000.00	3,658,166.00
		A	0.00	0.00	A	444,658.00	3,197,824.00
Coordinación y administración del proyecto							
Gastos financieros							

Other Cost		2014	Cost
Coordinación y administración del proyecto	P	\$461,181.00	\$2,200,000.00
	P(a)		\$2,223,884.00
	A	\$180,655.00	\$2,404,539.00
Gastos financieros	P	\$1,616,000.00	\$4,000,000.00
	P(a)	\$1,676,000.00	\$2,324,000.00
	A	\$0.00	\$648,000.00
Total Cost		2014	Total Cost
	P	\$10,444,126.00	\$76,267,934.00
	P(a)	\$12,518,000.00	\$82,377,649.00
	A	\$7,294,768.00	\$77,154,417.00

Changes to the Matrix

No information related to this operation.

Please note that the Overall Stage represents the stage of the operation at the time of this report’s publication, which might not necessarily match the stage of the operation during the PMR Cycle to which the report pertains.