

# PROJECT STATUS REPORT

JULY 2015 - DECEMBER 2015

## SECTION 1: PROJECT SUMMARY

**PROJECT NAME:** Financing emerging microfinance institutions

Project Number: RG-M1171 - Project Num.: ATN/ME-13012-RG

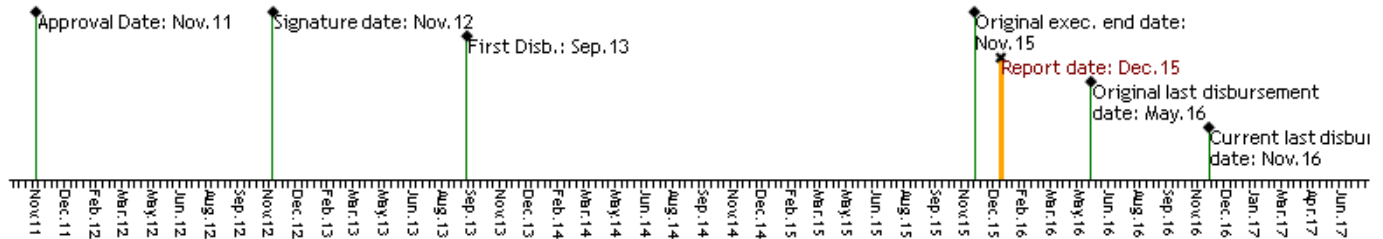
Country Admin	Country Beneficiary	Group	Subgroup
UNITED STATES	UNITED STATES	MIC - Microenterprise Development	MFIN - Microfinance

**Executing Agency:** VisionFund International Headquarters

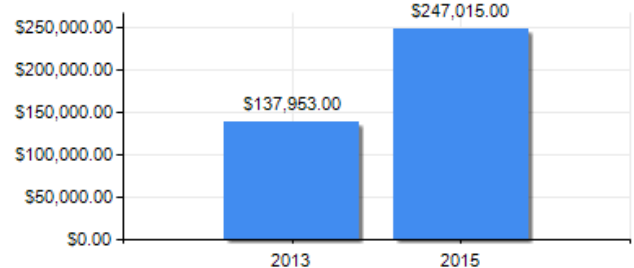
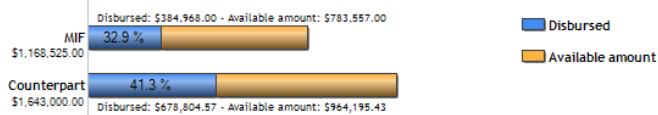
**Design Team Leader:** FERNANDO CAMPERO

**Supervision Team Leader:** PAULA AUERBACH

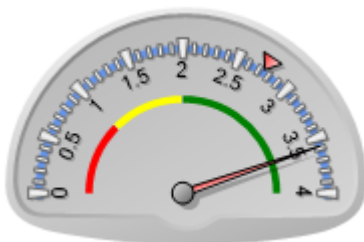
### PROJECT CYCLE



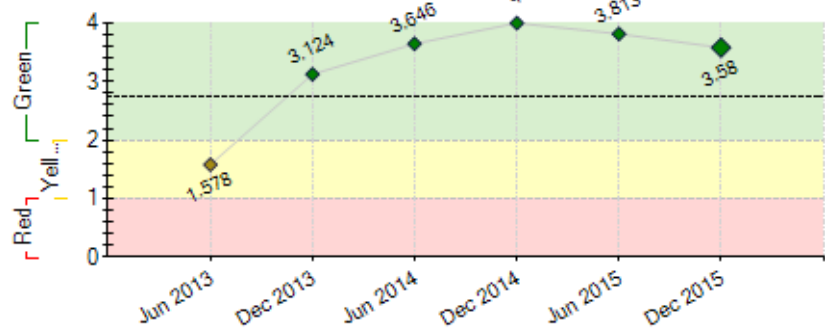
### FUNDS



### PERFORMANCE SCORE



Current score: Satisfactory: 3.58  
MIF Average: 2.749



----- MIF performance average

### EXTERNAL RISKS

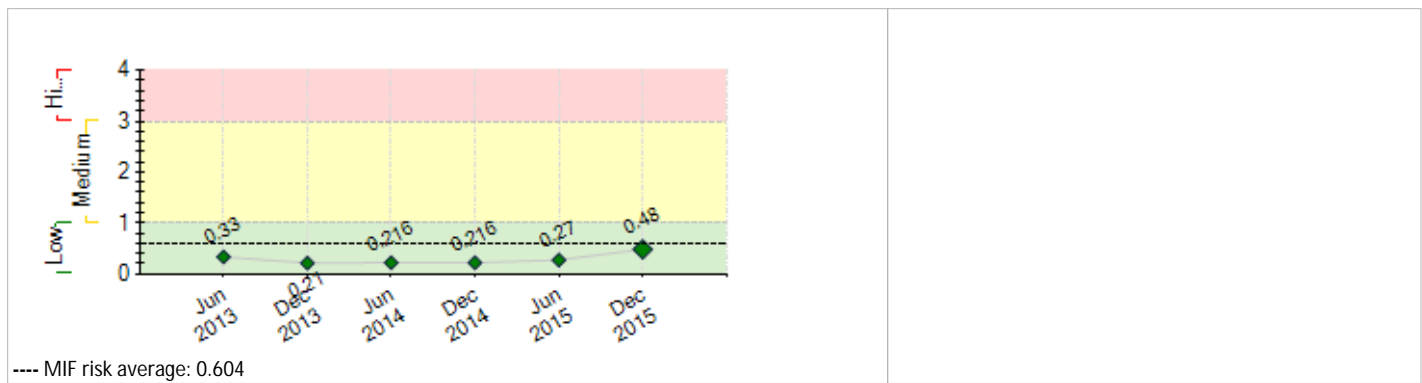
### INSTITUTIONAL CAPACITY

Risk

Financial Management:

Procurement:

Technical Capacity:



## SECTION 2: PERFORMANCE

### Summary of project performance since inception

In the cumulative performance we have advance in Managerial and operat. Strengthening Capacities 63% progress, some delays in the activities 1.4 and 1.5 developed by NODUS, Other activities show progress thanks to VFI Staff time contributions. With the second payment made to NODUS in November 2015, it is expected to have significant progress especially in Commercial Strategy for each participating MFI.

Development Management Information Systems Capabilities does not show a good performance in the cumulative balance (49% progress), the Software Sifisoft showed some developmental problems, but is expected to rethink the component with help of Arturo Suarez, current Regional MIS Project Manager LACRO.

Improving Social Performance Management shows 63% progress, PPI roll-out data collection and Certification of 1 A-MFIs in Smart Assessment have been in good progress in all MFIs, and Bolivia is in the process to get Smart Assessment certification supported by Microfinance Rating.

The best component in progress has been Institutional Transformation of FODEMI into a Regulated Financial Intermediary VFE. It is pending the reimbursement to FODEMI for the funds invested in the rebranding process. This component registered 84% progress.

Systematization and dissemination of experiences component, which recorded 59% complete, It is expected at the end of the project, to do some activities, to share experience and lessons learned across the VFI network and international/regional events.

#### Comments from the Supervision Team Leader

Agree with the Executing Agency comments

### Summary of project performance in the last six months

In this semester there is Commercial Strategy guidelines submitted for: Ecuador, Perú, Bolivia, Guatemala, Honduras, Dominican Republic and Mexico. Degrees of advancement according to each MFI, their circumstances and the degree to which they coordinated with the consultants. Best results expected for DR, Ecuador and Peru. Bolivia and Honduras have received feedback on their commercial planning based on the commercial strategy guidelines as a deliverable from the consultants.

Update of commercial strategies, some delays in Ecuador due to exit of COO who was the counterpart to the consultancy and delays in general due to end of year work at all MFIs.

In activity 1.3.2. Design of Internal Control Guidelines and A-MFI Manual preparation, Natalia Zalba is the consultant that has been chosen and she has started the work with focus on Ecuador and Peru, she will be visiting the latter country in February.

Act 1.4.2. Training on Commercial Planning, This was completed by NODUS and Manuel Salgado, training for 28 people on October 2015 for VisionFund LACRO. Act.3.9 Certification of MFI in Smart Assessment, FUBODE has started the assessment process by Microfinanza Rating, visit of evaluators during December.

The resources disbursed by IADB in 22 October 2015, have permitted to make a second payment to NODUS consultants, and also a outstanding invoice with Microfinanza Rating. IADB is selecting the consultant in charge for the mid-term evaluation.

#### Comments from the Supervision Team Leader

Agree with the Executing Agency comments

## SECTION 3: INDICATORS AND MILESTONES



*[None reported in this period]*

**Actions related to sustainability which have been taken in the reporting period:**

To ensure Project sustainability in this second semester, it was important the following:

- \*Approval and disbursement of 247.015 usd. (2nd. Funds Advance)
- \*Direct communication with the Finance Department MIF Washington to coordinate procurement Plan, Cash flows and Disbursements.
- \*Second part payment to NODUS Consultants for development Component 1.4 and 1.5.
- \*Commitment and working aperture with all MFIs through collaboration from the VFI Regional Management.
- \*Development of TORs for hiring new consultants.
- \*Sustainable growth of MFIs participating, with Project contributions.

## SECTION 6: PRACTICAL LESSONS

1. Given the delays in obtaining the second disbursement, some consulting contracts have been slow to start, and they are approaching to end of the Project (May 2016), this puts at risk the quality of deliverable products. We would suggest an extension time that allows for a better completion of the project's activities.	Relative to Risk	Author Rea, Hugo
2. For greater workflow, it was decided that the financial part of the Project will be coordinated with US MIF headquarters, and Technical Management from Ecuador headquarters, thereby: it is expected to improve response times and request process.	Sustainability	Rea, Hugo