

ECUADOR

IMPROVING THE BUSINESS CLIMATE FOR FOREST-BASED INVESTMENTS IN ECUADOR

Sectors: Forest, Rural Development, and Private Sector Development

CONSULTING SERVICES: IMPROVING THE BUSINESS CLIMATE FOR FOREST-BASED INVESTMENTS IN ECUADOR

TC No./Trust Fund: EC-T1103. TC Fund: Swedish Trust Fund for Consulting Services and Training Activities

Project ID No. ATN/SC-10532-EC

Expressions of interest

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The Inter-American Development Bank (IDB) has received financing from the Swedish Trust Fund for Consulting Services and Training Activities in the amount of US\$ 150,000 (one hundred and twenty thousands dollars) and intends to apply part of the proceeds for payment of consulting services to be procured under the technical cooperation operation EC-T1103 – Improving the Business Climate for Forest-based Investments in Ecuador.

The services include the undertaking of the Process to Improve the Business Climate for Forest Investment (PROMECIF) (see www.iadb.org/homeid/home-id.htm) for Ecuador by developing the following specific objectives: 1.) prepare a strategic action plan to improve the business climate for forest-based investments; 2.) identify and designing institutional and legal reforms to be implemented in the short term; and 3.) prepare a business plan to improve the performance, increase participants, and diversify and added value to the forest business clusters already exporting from Ecuador. The consulting firm to be selected will have to count with at least the following professionals to undertake the work: forest economist (to coordinate the team); forest investment expert with experience in investment analysis and forest business development; institutional development expert; forest and business lawyer; Business development services expert; and a professional website designer. The study will generate the following outputs: Initiation of the Process for Improvement of the Business Climate for Forest Investments (establishment and operation of the CC, the calculation of Ecuador's Index for Forest Investment Attractiveness using the most recent data; and the definition of an strategic action plan to improve the business climate for forest based investments). Institutional and legal measures to be implemented in the short term identified and the operational inputs necessary for their successful adoption designed. Business plan for a selected forest-based exporting cluster designed to be implemented as part of the future financing packages. Training and outreach to stakeholder and dissemination of results through the Internet. The documentation generated will have to be produced in Spanish, with executive summaries in English. Contracted services are expected to start during the fourth quarter of 2007 and last for 12 months, mostly conducted in Ecuador.

The Inter-American Development Bank now invites eligible consultants to indicate their interest in providing the services. Interested consulting firms must provide information establishing that they are qualified to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc.). Consultants may associate to enhance their qualifications. Fifty percent (50%) of the financing of the technical cooperation is tied to the use of Swedish consulting services. Up to US\$75,000 (seventy five thousand dollars) can be used to contract consultants from borrowing member countries of the IDB or from any IDB member country that has a reciprocity clause in its trust fund agreement, or pay for other eligible expenses.

A consultant will be selected in accordance with the procedures set out in the Inter-American Development Bank: [Policies for the Selection and Contracting of Consultants financed by the Inter-American Development Bank](#), current edition.

Interested consultants may obtain further information at the address below during office hours 09:00 to 17:00 hours.

Expressions of interest (in electronic and physical formats) must be delivered to the address below by 17:00 hours of August 20th, 2007.

Inter-American Development Bank

Ecuador Country Office

IMPROVING THE BUSINESS CLIMATE FOR FOREST-BASED INVESTMENTS IN ECUADOR

Attn: Steven Stone, Senior Natural Resources Specialist

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