

**DEEPENING LAC KNOWLEDGE ON CHINA THROUGH PROFESSIONAL
EXCHANGES, SCHOLARSHIPS AND TECHNICAL ASSISTANCE**

RG-T1973

CERTIFICATION

I hereby certify that this operation was approved for financing under the Institutional Capacity Strengthening Thematic Fund (ICS) through a communication dated on February 2, 2011 and signed by Kai Hertz (VPC/GCM). Also, I certify that resources from the Institutional Capacity Strengthening Thematic Fund (ICS) are available for up to US\$1,499,700 in order to finance the activities described and budgeted in this document. This certification reserves resources for the referenced project for a period of twelve (12) calendar months counted from the date of signature below. If the project is not approved by the IDB within that period, the reserve of resources will be cancelled, except in the case a new certification is granted. The commitment and disbursement of these resources shall be made only by the Bank in US Dollars. The same currency shall be used to stipulate the remuneration and payments to consultants, except in the case of local consultants working in their own borrowing member country who shall have their remuneration defined and paid in the currency of such country. No resources of the Fund shall be made available to cover amounts greater than the amount certified herein above for the implementation of this document. Amounts greater than the certified amount may arise from commitments on contracts denominated in a currency other than the Fund currency, resulting in currency exchange rate differences, for which the Fund is not at risk.

(original signed)

March 4, 2011

Marguerite S. Berger
Chief
Grants and Cofinancing Management Unit
VPC/GCM

Date



Knowledge and Capacity Building Products (KCP) Proposal

Outreach & Dissemination

I. General Information

KCP Title:

Deepening LAC Knowledge on China through Professional Exchanges, Scholarships and Technical Assistance

OPUS Number:
RG-T1973

Date of Proposal:
9/27/2010

Linked to project:

Team Leader / Unit:

TRES VILADOMAT, JOAQUIN - INT/INT
BENDERSKI, MATIAS - ORP/ORP

Peer Reviewer 1:

ALONSO, PABLO

Peer Reviewer 2:

GIORDANO, PAOLO

Joint Proposal:

VPS/INT
ORP

Proposed amount, without counterpart in USD equivalent (enter whole number only): USD 1,499,700
Must match total of budget table on section VI, and of OPUS

Proposed amount including counterpart (if applicable) in USD equivalent: USD 1,499,700

Proposed Fund:

Institutional Capacity Strengthening Thematic Fund

Unit of Technical Responsibility:

INT

Unit of Disbursement Responsibility:

INT

Execution:

Bank

Letters of Request available (or equivalent)

No

Doc# (IDBdocs):

Non-objection available:

No

Doc# (IDBdocs):

Execution period: 36 months Disbursement period: 42 months Required Start Date: 1/18/2011

Please provide justification why the Bank is the Executing Agency:

There is no LAC specialized agency that can execute a program of this nature directly related LAC countries economic development through deepening their knowledge of the Chinese market and institutions.

The IDB is the only regional organization with a privileged relationship with China since that country's admission to the Bank, which has a day-to-day relationship with the People's Bank of China (PBC) and an extensive network of Chinese institutions related to international economic development continuously expanded and maintained by ORP with research and technical and operational work carried out by VPS/INT.

Beneficiary Countries:

All countries

Beneficiary entity:

Sector: SOCIAL INVESTMENT

II. KCP Type

Origination

Originated within the bank: KCP is the result of initiatives generated within the Bank.

These initiatives may include deepening the Bank's knowledge in new subjects, interpreting new economic and social phenomena, generating new databases and diagnostic tools, or organizing a seminar, workshop, a regional policy dialogue, training, a publication.

This KCP is the direct result of the People's Republic of China's admission to the Bank in January 2009 and supported by INT published applied research (Devlin, Robert; Estevadeordal, Antoni; Rodríguez-Clare, Andrés (2005) *The Impact of China: Opportunities and Challenges for Latin America and the Caribbean* and Moreira, Mauricio (2010) *Ten Years After the Take-off - Taking Stock of China-Latin America and the Caribbean Economic Relations*. By deepening the Bank's and the region's knowledge of China LAC-relations that Bank can contribute to the promotion of faster economic growth.

During the past decade, the economic ties between China and the Latin America and Caribbean region have been strengthened. China has become the second largest trading partner of the region. The bilateral trade and investment have also increased dramatically. Recent, trade statistics and market trends indicate a potentially even closer trade and investment ties between China and LAC. China and LAC not only developed stronger economic ties but also share striking similarities in development challenges, i.e. poverty and inequality, regional disparities, the need to improved water and sanitation service, additional investment in health care and education, vulnerability to natural disasters, and the need to address environmental issues. Such economic ties and similarities offer common grounds to share the lessons learned from the different economic development paths.

The IDB and the People's Bank of China (PBC) have a long-lasting cooperation that resulted in China's membership to the IDB, generating numerous cooperation initiatives that have benefited both China and LAC countries, and currently serving as a platform to increase the bilateral understanding and to strengthen the China-LAC cooperation in finance, trade, investment and development policy in general. China joined the IDB as the 48th member country in January 2009, holding the 0.004 per cent of its capital. Additionally, China's overall special contribution to the IDB Group of USD 350 million and the country's membership is of strategic importance for the IDB.

Scope

Forward-looking purpose:

Demand for this KCP serves a longer-term, forward-looking purpose that may require the accumulation of new knowledge and experience. These products usually require a longer deployment time.

Once the Bank carried out cut-edged research on LAC-China relations, it needs to promote the acquisition of direct knowledge by LAC organizations on China's markets and institutions for economic development.

III. Alignment of the KCP proposal with IDB's Institutional Priorities (GCI9).

The GCI established five IDB institutional priorities. Competitive global and regional integration is one of them. As part of the GCI process, the Bank developed a strategy profile GN-2565-2 "IDB Support for Regional and Global Integration" that was endorsed by the Board of Executive Directors in October 2010. That profile offers a diagnostic and strategic agenda of integration for the region and identifies a set of new drivers of integration that highlights the emergence of Asia, and in particular of China, as one of them, offering new market opportunities and challenges for LAC countries to maintain their comparative advantage. The emergence of China creates a set of new incentives and opportunities for cooperation, and for laying the necessary foundations for long-lasting Trans Pacific cooperation and integration.

The IDB has traditionally supported integration through action on the *software* of integration (policy and regulation), and, more recently responding to its clients' needs, has supported the *hardware* (physical integration) of integration. Recent evidence produced by IDB shows, however, that a more effective contribution to integration needs to hinge on the *continuum of software and hardware*. Hence, the IDB has proposed in its Strategy Profile an enhanced compact of instruments. The proposed new compact includes expanding and upgrading the current instruments, as well as designing new instruments.

Capacity building is one of the critical instruments of the proposed compact that needs to be enhanced and upgraded through an *Integration Capacity Building Initiative*, so that the IDB can make a better contribution to countries' integration efforts by including the new topics of the integration agenda and reflecting the need to support the *continuum* of the *software* and *hardware* integration; bringing in new audiences and strategic partners.

This proposed KCP to finance exchanges, scholarships and technical assistance to deepen LAC knowledge of China will be part of the IDB *Integration Capacity Building Initiative*, so that exchanges, technical assistance and scholarships do not take place in isolation, but within a framework of a broader strategic vision of the Trans Pacific cooperation opportunities and needs, all of which is part of the IDB strategy to promote global and regional integration. The proposed KCP will allow the PBC to bring in other Chinese institutions to become new strategic partners of the IDB's Integration Capacity Building Initiative and of LAC countries' participating institutions, thus reinforcing the market-led integration process in the Trans-Pacific region by IDB-led integration and, outreach and partnership activities.

3.1 Explain how the knowledge disseminated with this KCP will be used (policy advice, operations, as input for programming and strategy documents, input for other KCPs):

Increased knowledge on China will allow the Bank to give wider and deeper policy advice and generate specific operations for LAC countries' clients in their global integration. Increased knowledge will also be used in strategy documents and programming exercises with clients, so that LAC countries can take advantage of their knowledge of Chinese markets and institutions, organization and development experience.

IV. OBJECTIVES, EXPECTED RESULTS AND ACTIVITIES (Maximum 4 pages)

4.1 Describe the dissemination gap that this KCP intends to close:

This KCP will contribute to close the existent knowledge and dissemination gaps due to geographical distance, language barriers and scant historical context, among public and some private institutions in China and LAC. The global integration process underway requires a deepen and broader knowledge of China by LAC countries to fully benefit from it. LAC country organizations need a deeper understanding of Trans Pacific integration. The exchanges, scholarships and technical cooperation to be financed by this KCP will select joint projects that generate measurable results such as: joint cooperation initiatives by public and private sector organizations directly related to trade, investment and integration in general, joint working papers and enhanced knowledge sharing capabilities of public and private sector organizations through training programs on specialized development topics, joint academic research and teaching, and professional seminars and conferences on topics of broader interests of LAC countries.

4.2 Describe lessons learned from previous similar KCP:

The previous Japan-IDB Scholarship Program (JSP) has helped human capital development needs in Latin America and Caribbean region, by sponsoring more than 669 participants (1991 - 2009) from the IDB member countries to study post graduate programs at top-ranked academic institutions in majors such as Economics, Business Administration, Public Administration and Policy Planning, Education, Health Administration, among others. By participating in the JSP program, participants became better acquainted with the Japanese development experiences, institutions, organizations and contributed their knowledge to their home countries in key strategic areas, resulted in strengthened institutional cooperation between LAC and Japan. The Program, managed by VPS/INT, has provided useful lessons and its programming and implementation have been taken into account to design the current KCP proposal regarding objectives, expected results, modalities and budget.

As indicated by the lessons learned from previous experience a Selection Committee will be set up and will be composed by INT (Manager and Lead Specialist coordinating Capacity Building) ORP (Advisor and a designated person by the advisor) and PBC (point person for the IDB and a representative of the relevant department).

4.3 State the KCP objectives:

The goal of this KCP is to build the capacity of public and private institutions in the region to promote and deepen economic relations between LAC countries and China. Specifically, increase the knowledge on China by LAC public and private sector organizations through exchanges, scholarships and technical cooperation on issues such as trade, investment, and economic integration and economic development in general.

The objectives of the KCP are:

(1) To set up an exchange, scholarship and technical assistance program with strategic stakeholders and partners in Government, the private sector and academia between LAC countries and China. Special emphasis will be given to incorporate participants from the public sector with the goal of strengthening public entities' role in policy design, the articulation of appropriate regulatory frameworks, and the improvement of their technical capacity and decision making process in target areas of the program.

(2) To provide advanced training for high and mid-level public and private sector officials and academics and researchers from the IDB's 26 borrowing member countries, through exchanges, scholarships and technical assistance in subjects related to the economic development priorities for LAC countries.

4.4 State the KCP expected results:

This KCP will result in increased knowledge on China's markets, institutions and economic development opportunities by LAC participating countries, as well as to pave the way for the design of country-specific policies regulations supporting the commercial and economic integration of both regions. In particular, this KCP will result in:

Trained officials of public, private sector organizations with a specific mandate to work on the target areas of the program, as well as public-private partnerships in the operation of markets and institutions in China. This will result in increased business opportunities between LAC and China that will benefit LAC economies.

Joint research between LAC and Chinese scholars on how economic and social opportunities and challenges between the two regions can be better addressed by public policy and business opportunities.

Stronger social capital between peers of the two sides through fora, seminars and conferences that can have an impact on improved public policy and business opportunities for LAC countries.

4.5 Provide a description of the main outputs and related activities expected to be carried out:

To achieve the above expected result, the KCP will finance the following activities:

(i). Short-Term Exchange Program:

The objective of this component is to increase the public and private sector knowledge on China with topics ranging from macroeconomics and financial issues, market conditions, increased opportunities for trade and investment, infrastructure related operations, including public/private partnerships (PPPs), logistic optimization, commercial integration and economic development in general.

The expected outputs are that a total 14 officials have improved understanding of each others' context (market conditions, trade and investment policies, infrastructure, logistics and economic development). In the case of Chinese officials, this improved understanding will be used to provide technical assistance to increase LAC knowledge on China. To achieve this, the KCP will finance the following modalities:

(a) Government and Public Sector Officials:

A one to two-week sub-modality for high-level officials (Ministers' Advisors, Vice Ministers, and Director General) from government institutions, such as ministries, government agencies, state-owned enterprises, public-private partnerships and industrial zones. A special emphasis will be made to include those public sector agencies that take the lead in the target areas of the program, so to ensure that their institutional capacity is strengthened through their participation in the program.

A two to four-week sub-modality for seven mid-rank technical officials (below Director General Level) from government institutions, such as ministries, government agencies, state-owned enterprises and public-private partnerships and industrial zones.

(b) Private Sector Leaders:

A one to two-week program would be designed for seven high and mid-rank leaders from private sector organizations, who are also affiliated to non-profit organizations such as chambers of commerce or similar institutions and government officials from industrial zones.

(These modalities will be subject to a detailed work program regulated by an annual call and submitted to the Selection Committee by the host country's receiving organizations.)

For selection criteria see annex I

(ii). Collaborative Research or Teaching Programs:

Then objective of this component is to create new knowledge on China and LAC countries integration among scholars that can influence policy and investments along the software and hardware continuum on topics may cover a broad-spectrum of academic areas of interest of both IDB and PBC, such as macroeconomics and financial issues, poverty reduction, best practices in SME development, trade, physical integration, logistics optimization, industrial and economic development and in general China-LAC countries' integration.

The expected outputs are a total of 5 published papers a year on the topics outlined in the previous paragraph.

To achieve this, the KCP will finance 5 exchanges of full-time professors and researchers from tertiary education institutions and think-tanks, as well as government officials, who want to engage in a joint research project that will result in a published academic paper or a jointly taught postgraduate course that deepens the LAC knowledge on China.

For selection criteria see annex I

(iii). Fora, Seminars and Conferences:

The objective of this component is to disseminate knowledge on China's economic development (in the specific areas outlined below) among LAC country participants.

The expected result, depending on the demand, it will hold up to two events either in LAC or China. To achieve this, the KCP will finance fora, seminars or conferences on topics such as macroeconomics and financial issues, Trans Pacific economic integration like comparative poverty reduction programs, comparative SME development, trade, investment, physical integration and logistics, industrial development, institutions, policies of global and regional integration and economic development in general.

For this modality, the Program Management will approve projects presented by the organizing institution and supported by at least one Trans Pacific partner, since events may take place both in China and LAC, where technical assistance may be provided by Chinese officials.

A non-objection letter will be included from the Country Offices of the Bank where the fora or seminar is held.

For selection criteria see annex I

Explore the feasibility to create a Scholarship Program in the future jointly with an academic institution or organization interested in co-sponsor students.

4.6 Describe the dissemination plan of expected outputs / results with a timeline for key activities, person/institution responsible for implementation:

The Dissemination Plan has three main components directly related to the components of the proposed KCP.

(i). Short-Term Exchange Program:

February 2011 - April 2011: disseminate the Program's information and the Program Application Form through the IDB's website (INT, ORP, ORP Asia web pages) and Country Offices; gradually through LAC country scholarship and research grant focal points and Bank's clients (Finance Ministries, Trade Ministries, Export and Investment Promotion Agencies, Customs, Transport and Communications Ministries and authorities such as Ports, Airports, Universities which have careers in related topics, etc.); ORP's partner network; the PBC's website and relevant outlets in China judged relevant by PBC.

May 2011- June 2011: evaluate the candidates' applications, and notify the successful candidates through direct contact and through the IDB's website by the end of June 2011. (Upon approval, the successful candidates will implement the proposed activities as stated in their applications.

Overall annual results will be published in INT Annual Review that is widely distributed in the region and through the INT's website.

(ii). Collaborative Research or Teaching Programs:

February 2011 - April 2011: disseminate the Program's information and the Program Application Form through the IDB's website (INT, ORP, ORP Asia web pages) and Country Offices; gradually through LAC country scholarship and research grant focal points and Bank's clients (Finance Ministries, Trade Ministries, Export and Investment Promotion Agencies, Customs, Transport and Communications Ministries and authorities such as Ports, Airports, Universities which have careers in related topics etc.); ORP's partner network; the PBC's website and relevant outlets in China judged relevant by PBC.

This modality will be disseminated through LAC country scholarship and research grant focal points, such as Science and Technology Systems and university associations.

May 2011- June 2011: evaluate the candidates' applications, and notify the successful candidates through direct contact and through the IDB's website by the end of June 2011. Upon approval, the successful candidates will implement the proposed activities as stated in their applications.

The outcomes of this modality (e.g. working papers, briefing papers) will be collected by the Program Management and disseminated by INT and INTAL's web pages and considered for publication in INTAL's journal as well as PBC's relevant dissemination outlets. This will be done within 18 months after the execution of an individual Program activity.

Overall annual results will be published in INT Annual Review that is widely distributed in the region and though the INT's website.

(iii). Fora, Seminars and Conferences:

February 2011 - April 2011: disseminate the Program's information and the Program Application Form through the IDB's website (INT, ORP, ORP Asia web pages) and Country Offices; gradually through LAC country scholarship and research grant focal points and Bank's clients (Finance Ministries, Trade Ministries, Export and Investment Promotion Agencies, Customs, Transport and Communications Ministries and authorities such as Ports, Airports, Universities which have careers in related topics, etc.); ORP's partner network; the PBC's website and relevant outlets in China judged relevant by PBC.

Once a fora, seminar or conference is evaluated and approved by the Program Management, a dissemination plan to attract the relevant audience will be required for the planned activity.

Overall annual results will be published in INT Annual Review that is widely distributed in the region and though the INT's website.

4.7 Identify the main audience or expected users of knowledge generated or disseminated by this KCP

The targeted audience and users of this KCP will be mid to high-level government and public sector officials, private enterprise organizations' leaders, and academics of LAC countries and China. The Bank will also use the generated knowledge of this KCP as research, policy dialogue and operational inputs on trade and investment negotiations, facilitation and promotion, and international logistics.

The program will apply the IDB gender and diversity policy and will make efforts to engage IDB's C&D borrowing countries to improve their capacity to promote equitable development.

V. KCPs RESULTS FRAMEWORK. Main Outcomes and Outputs.

5.1 Results Matrix:

Please, in the first column fill in each outcome indicator with the relevant outputs. You can use the table of indicators here attached.

Results Matrix									
	Unit	Baseline		Year 1		Year 2		Expected Completion Date	Data Source
		Value	Year	Planned	Actual	Planned	Actual		
Outcome 1 (indicator)									
• Participants in the exchange program (public sector)	Number of participants	0	2011	7		7		9/30/2014	Reports in idbdocs and IDB and PBC websites
• Participants in exchange program (private sector)	Number of participants	0	2011	7		7		9/30/2014	Reports in idbdocs and IDB and OBC websites
Outcome 2 (indicator)									
• Collaborative research and teaching exchanges	Number	0	2011	5		5		9/30/2014	Reports in idbdocs and IDB and PBC websites
• Working papers or technical notes	Number	0	2011	4		4		9/30/2014	Reports in idbdoc and IDB and PBC websites
• Forum, Seminars, Workshops	Number	0	2011	2		2		9/30/2014	Reports in idbdoc and IDB and PBC websites
Outcome 3 indicator									

• Establishment of a social network in public sector	Number	0	2011	0		1		9/30/2014	Reports in idbdoc and IDB and OBC website
• Establishment of a social network in academic world	Number	0	2011	0		1		9/30/2014	Reports in idbdocs and IDB and OBC websites
• Establishment of a social network in private sector	Number	0	2011	0		1		9/30/2014	Reports in idbdocs and IDB and PBC websites

Note: Please note that this outcome and output indicators will be the input for the PMR and will be monitored in the Quarterly Business Review.

VI. BUDGET (*):

6.1 Budget should be presented by outputs or groups of outputs (for example: three publications, three conferences, seminars or workshops; one database; one survey; two training courses), and the relevant activities. Total available funds from counterpart sources should be reported. Use whole numbers only.

The program will be designed and executed within a time span of 3 years. The design and execution of year 2 and year 3 will be the same as of year 1, but annual Calls may reflect changing IDB and PBC priorities and arising clients' needs.

Costs	Project Cost – IDB Financing					Other Financing
	Year 1			Year 2	Total request*	
	Tuition	Travel*	Other*			
Output1: Exchange Program						
Government and Public Sector Officials	21,000	73,500			283,500	N/A
Private Sector Leaders	21,000	73,500			283,500	
Output 2: Scholarships						
Collaborative Research	22,500	33,500			168,000	
Joint Teaching Program	22,500	33,500			168,000	
Output 3: Seminars & forums						
Seminar	15,000	18,500			100,500	
Forum	15,000	18,500			100,500	
Program Support / Promoter*	140,500		6,400			328,200

Promotion / Evaluation**		5,000	62,500		67,500	
Sub-total	257,500	256,000	68,900			
Total	257,500	256,000	68,900		1,499,700	

* Tuition: includes program promotion cost, the establishment of Trans Pacific promoter, program liaison, administration, and evaluation

** Promotion/evaluation: first year only and last year only

Total request includes the 3-year total cost of the proposed activities

6.2 Describe the source and type of counterpart resources

n/a

6.3 Types of Consultants: Firms or individuals and main activities/outputs:

Type: Individual or Firm (if available)	Nationality (if available)	Estimated Cost	Main Activities / Outputs

VII. Bank costs:

For the Bank's internal purposes, please provide information in Bank costs associated with the execution of this KCP:

7.1 Bank staff participation in KCP:

Staff Name	Bank Unit	FTEs
BENDERSKY, MATIAS	ORP/ORP	0.20
LI FAN, VANESSA	ORP/ORP	0.05
TSUKAKOSHI, PEGGY	INT/INT	0.05
TRES VILADOMAT, JOAQUIN	INT/INT	0.20
JIMENEZ MOSQUERA, JAVIER	LEG/SGO	0.05

VIII. Risks:

Fill-out the KCP's Environmental Screening and Classification using this link to the [Environmental Screening and Classification Toolkit](#). Then save it in IDBDOCS and record its number in the box below (*):

35523993 35524043 35524141

The main risks are: i) Insufficient relevance and quality participants in the exchange Program, which will be mitigated through the Selection Committee formed by experienced professionals in international exchange and scholarship programs from the two regions and qualified professionals in economic development, trade and global and regional integration. (ii). Insufficient program dissemination that leads to unsatisfactory participation and unused resources, which will be mitigated by a timely dissemination and the development of a clearly-defined database of stakeholders, using the IDB and PBC previous experiences in scholarship and exchange programs and ORP current partnership network; (iii) Insufficient programming of the seminars or conferences that leads to insufficient participation, knowledge coverage and transfer, which can be mitigated by clearly defined dissemination plans of the activities that will be required by the Program Management.

Please identify key environmental and social risks and impacts, and the strategy to address them:
n/a

IX. Coordination with other MDBs

9.1 Summarize collaboration or coordination with other MDBs, donors and other strategic partners (if any):

X. Monitoring and evaluation plan.

Fill-out the KCP's Development Effectiveness Matrix (DEM) using this link to the OD [DEM template](#). Then save it in IDBDOCS and record its number (*): 35365941

10.1 Summarize the basic elements of the Monitoring and Evaluation plan, including key activities and associated budget:

A monitoring and evaluation system will be developed and will be consistent with the IDB development effectiveness matrix. The evaluation of the program will combine both participant and external evaluations, so that the Program can be adapted to users' changing needs. A tracer study will be set up to track the impact of the program on its participants and employing institutions. The IDB will develop benchmarks and a monitoring system for evaluating project outcomes and impact prior to commencement of project activities. The IDB and the PBC will subsequently conduct the final evaluations of the project to determine the extent to which its expected results have been achieved. The final evaluation will be conducted upon completion of all project activities. The Program Management will prepare annual progress reports detailing the actions of the previous activities, participants' evaluations, problems encountered, and how they were solved and will be submitted to INT and ORP Management and the PBC. The report will also indicate the activities planned for the upcoming year.

10.2 Exceptions to Bank policies:
n/a

10.3 Contractual Clauses:
n/a

Terms of Reference Doc#(IDBDocs): 35479073

(*) All documents saved in IDBDocs must have read permissions granted to the group DOCS Users

Selection Criteria

The proposed KCP has mainly three components and candidates must fulfill the following requirements:

(i) Short -Term Exchange Program

a) For Government and Public Sector Officials:

Under the one to two-week modality for high level officials:

- Candidates should be in the managerial position.
- Years of service: 5 years minimum.
- Language ability: Fluent English and Chinese desirable
- Qualification: Hold a bachelor's degree and post-graduate studies is desirable.
- Citizenship: be a citizen of one of the 26 borrowing member countries

Under the two to four-week modality for mid-rank technical officials:

- Candidates should be in a full time job in the Public Sector.
- Years of service: 3 years minimum.
- Language ability: Fluent English and Chinese desirable
- Qualification: Hold a bachelor's degree and post-graduate studies is desirable.
- Citizenship: be a citizen of one of the 26 borrowing member countries

b) For Private Sector Leaders:

- Candidates should be full time officers in the Organization.
- Years of service: 3 years minimum.
- Language ability: Fluent English and Chinese desirable
- Qualification: Hold a bachelor's degree.
- Citizenship: be a citizen of one of the 26 borrowing member countries

(ii) Collaborative Research or Teaching Program:

- Candidates should be a full time professors or researchers.
- Years of service: 5 years minimum.
- Language ability: Fluent English and Chinese desirable
- Qualification: Hold post-graduate studies with PhD desirable.
- Citizenship: be a citizen of one of the 26 borrowing member countries

(iii) Fora, Seminars and Conferences:

- Candidates should attend a public event.
- Organizer: Government, Public or Private Sector Organization, Academic and Think Tank or Private Foundation.
- It will include at least 3 speakers from People's Republic of China approved by the Selection Committee.

