Fondo Multilateral de Inversiones
Miembro del Grupo BID

REPORTE DE ESTADO DEL PROYECTO

ENERO 2013 - JUNIO 2013

SECCIÓN 1: SÍNTESIS DEL PROYECTO

NOMBRE DEL PROYECTO: Negocios Inclusivos en la cadena de valor de un Parque Industrial

Nro. Proyecto: HA-M1041 - Nro. Operación: ATN/ME-13127-HA

Resultado: To effectively integrate MSEs into the value chain of the CODEVI industrial park.

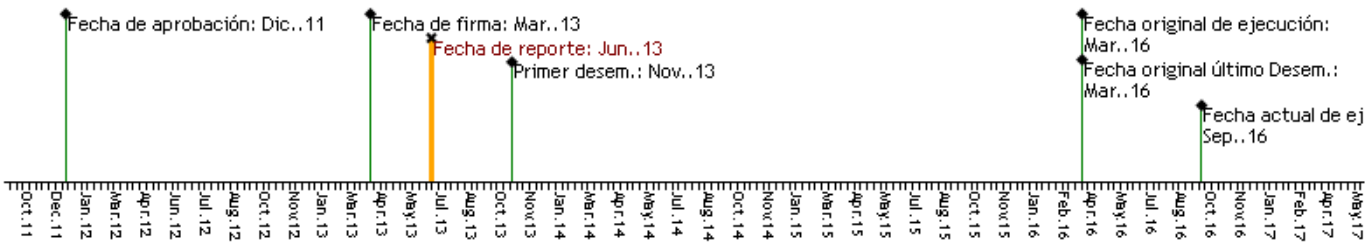
País Administrador	País Beneficiario	Grupo	Subgrupo
REPÚBLICA DOMINICANA	REPÚBLICA DOMINICANA	SME - Desarrollo de la pequeña y mediana empresa	BDEV - Desarrollo empresarial

Agencia Ejecutora: INSTITUTO DOMINICANO DE DESARROLLO INTEGRAL

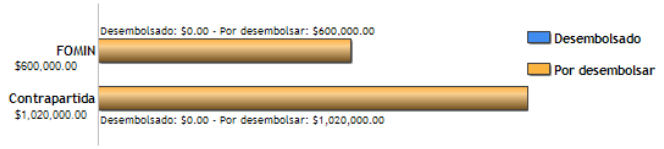
Líder equipo de diseño:

Líder equipo de supervisión: Wettstein, Mariana

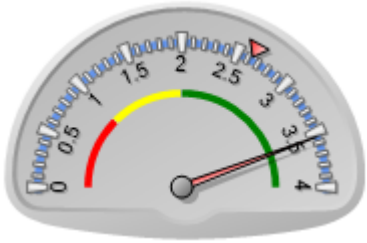
CRONOLOGÍA DE EVENTOS



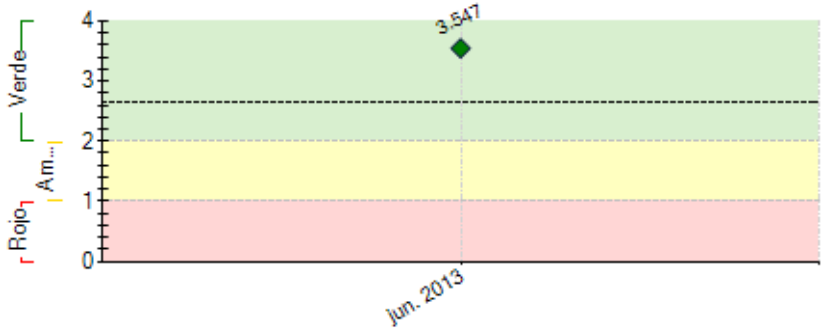
RECURSOS



PUNTAJE DE DESEMPEÑO

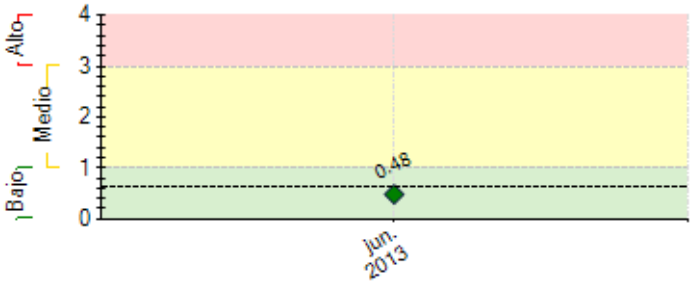


Puntaje actual: Satisfactorio: 3.547
Promedio FOMIN: 2.636



----- Promedio desempeño FOMIN

RIESGOS EXTERNOS



---- Promedio de riesgo FOMIN: 0.618

CAPACIDAD INSTITUCIONAL

	Riesgo
Administración Financiera:	Medio
Adquisiciones:	Bajo
Capacidad Técnica:	Bajo

SECCIÓN 2: DESEMPEÑO

Resumen del desempeño del proyecto en los últimos seis meses

The main achievement of the semester was:
(i) the signature of the contract between the IDB and the Executing Agency, IDDI, on March 2013.

On the other hand, there was difficulty and/or delay in the signature of the contract, thus explaining why it took so long from project approval to contract execution. The reason for this delay was due to the negotiation process with the Clinton Bush Haiti Fund (CBHF) which donated the amount of USD$475,000 for the construction and equipments for the industrial kitchen complex, to be built within the CODEVI compound. This negotiation took some time, as the project size had to be changed twice in order to accommodate to the CBHF budgets, as well as all construction blue prints, groundwork and permits had to be acquired.

In the next six months, the Executing Unit's efforts will be concentrated on:
(i) meeting Milestone 0, the conditions prior for the first disbursement.
(ii) as well as to kick start the construction process.

Comentarios del líder de Equipo de Supervisión

Parcialmente de acuerdo con los comentarios de la Agencia Ejecutora
In addition to the reasons mentioned by the Executing Agency, the delay in the execution of the Project has been also due to the decision to relocate the kitchens outside the CODEVI fences, to leverage the resources of a recently approved IDB loan operation HA-L1068, that finances the MCI´s approach (Ministry of Commerce and Industry of Haiti) to the development and installation of micro parks. This change required the authorization from the Government of Haiti to CODEVI to use the land currently occupied by the cooks.

SECCIÓN 3: INDICADORES E HITOS

		Indicadores	Línea de base	Intermedio 1	Intermedio 2	Intermedio 3	Planeado	Logrado	Estado
Resultado: To effectively integrate MSEs into the value chain of the CODEVI industrial park.	**R.1**	Cooks linked to the Industrial Park serving quality food under good hygienic conditions	0	50			100	0	
				Mar. 2015			Mar. 2016		
	R.2	A structure to promote inclusive businesses in operation in the Industrial Park						No	
							Mar. 2016		
	R.3	Cooks operating in the new facilities	0				100	0	
							Mar. 2015		
	R.4	Sustainable kitchens in operation	0				50	0	
							Mar. 2015		
Componente 1: Development of MSEs' skills and capabilities to provide quality services linked to the Industrial Park. **Peso:** 75% **Clasificación:** Satisfactorio	**C1.I1**	Cooks trained in the operational-administrative nature of the chosen formal structure (financial contribution required from the members, if any, election of representatives, organization chart, initial work program, and wholesale purchases).	0				100		
							May. 2014		
	C1.I2	Cooks trained in microenterprise management.	0				100		
							May. 2014		
	C1.I3	Cooks trained on alternatives in the purchase of local agricultural products.	0				100		
							May. 2014		
	C1.I4	Committee/association (or chosen legal structure) registered and in operation.	0				1		
							Mar. 2015		
	C1.I5	People (cooks and helpers) trained in providing efficient services and handling food.	0				220		
							Mar. 2015		
Componente 2: Financial education for the sustainability of inclusivebusinesses. **Peso:** 5% **Clasificación:** Satisfactorio	**C2.I1**	Agreements/partnerships between the committee/association and microfinance institutions and/or credit cooperatives signed and in effect	0				2		
							Jul. 2014		
	C2.I2	Beneficiaries trained in financial education	0				120		
							Jul. 2014		
Componente 3: Generation of knowledge for the development ofcapabilities in inclusive businesses linked to the Industrial Park. **Peso:** 12% **Clasificación:** Satisfactorio	**C3.I1**	A monitoring system in operation							
							Sep. 2013		
	C3.I2	A proven and validated methodology of inclusive businesses in industrial parks.							
							Mar. 2016		
Componente 4: Strategic communication for the development ofcapabilities in inclusive businesses linked to the Industrial Park **Peso:** 8% **Clasificación:** Satisfactorio	**C4.I1**	Members of the local community identified as key actors informed about the Project	0				50		
							Sep. 2013		
	C4.I2	Companies operating in the Industrial Park and/or potential customers made aware of inclusive businesses	0				10		
							Mar. 2014		
	C4.I3	Effective communication strategy implemented.							
							Mar. 2016		
	C4.I4	People made aware of inclusive businesses in the Industrial Park	0				250		
							Mar. 2016		
	C4.I5	People know the results of the Project	0				1250		
							Mar. 2016		

	Hitos	Planeado	Fecha de cumplimiento	Logrado	Fecha alcanzada	Estado
H1	Conditions Prior	7	Sep. 2013			
H2	Un mapeo de los actores clave en el área de intervención del proyecto realizado.	1	Sep. 2014			

H3	Línea de base del proyecto.	1	Sep. 2014			
H4	Un sistema de monitoreo en funcionamiento.	1	Sep. 2014			
H5	Un modelo de estructura de cocina seleccionado y diseñado.	1	Dic. 2014			
H8	Una propuesta de sistema de pago implementada que asegure que las cocineras reciben el pago por sus servicios.	1	Mar. 2015			
H9	Al menos 100 cocineras capacitadas sobre la estructura operativo-administrativa de la figura formal elegida (contribución financiera requerida de los miembros, si alguna, elección de representantes y organigrama, programa inicial de trabajo y compras al mayoreo).	100	Mar. 2015			
H13	Al menos 30 cocinas construidas y listas para operar.	30	Mar. 2015			
H6	Un diagnostico sobre las instituciones microfinancieras que operan en la zona de intervención del proyecto, incluyendo los servicios que ofrecen y los requisitos para acceder a ellos.	1	May. 2015			
H11	Al menos 120 beneficiarios capacitados en educación financiera.	120	Jul. 2015			
H7	Una campaña de sensibilización (informativa) sobre negocios inclusivos y sus beneficios diseñada y llevada a cabo.	1	Sep. 2015			
H10	Un plan estratégico de trabajo y financiación para la estructura de NI del PI diseñado y validado por los involucrados, que defina alcance, roles y responsabilidades.	1	Sep. 2015			
H12	Una estrategia de comunicación diseñada, incluyendo las audiencias, eventos, difusión necesaria y un paquete de conocimiento para transmitir con eficacia los resultados del proyecto y las lecciones aprendidas	1	Sep. 2015			
H15	Un comité/asociación de cocineras (o la forma legal elegida) registrada y en funcionamiento.	1	Sep. 2015			
H16	Al menos 220 personas (cocineras y ayudantes) capacitadas en provisión de servicios eficientes y manipulación de alimentos.	220	Sep. 2015			
H14	Una estrategia de transferencia de conocimiento diseñada.	1	Dic. 2015			

FACTORES CRÍTICOS QUE HAN AFECTADO EL DESEMPEÑO
[No se reportaron factores para este período]

SECCIÓN 4: RIESGOS

RIESGOS MÁS RELEVANTES QUE PUEDEN AFECTAR EL DESEMPEÑO FUTURO

	Nivel	Acción de mitigación	Responsable
1. The land on which cooks currently are is not standardize for an alternative use which prevents informal activities.	Medio	Lobbying local government to make that land healthy and of responsible use so that no one can turn to settle in that area again.	Project Guest
2. There is no availability of specialized consultants to work in the area of intervention.	Bajo	Whenever possible, only local consultants will be hired, otherwise international consultants will be used.	Project Guest
3. Financial institutions are not interested in providing financial products and services to Ouanaminthe micro and small enterprises.	Bajo	Hay recursos dentro del proyecto para apoyar actividades de sensiblizacion y negociacion con IMF para convencerlas de ofrecer productos y servicios a las MIPES	Project Guest
4. There is no minimun conditions for the cost structure of the cooks to maintain competitive prices for IP employees and other potential customers .	Bajo	Provisions shall be made to find a reasonable cost structures that do not affect food prices.	Project Guest
5. Industrial Park companies are no longer interested in implementing inclusive business in their operations.	Bajo	Resources for companies awareness have been assigned	Project Guest

NIVEL DE RIESGO DEL PROYECTO: Bajo **NÚMERO TOTAL DE RIESGOS:** 8 **RIESGOS VIGENTES:** 6 **RIESGOS NO VIGENTES:** 0 **RIESGOS MITIGADOS:** 2

SECCIÓN 5: SOSTENIBILIDAD

Probabilidad de que exista sostenibilidad después de terminado el proyecto: P - Probable

FACTORES CRÍTICOS QUE PUEDEN AFECTAR LA SOSTENIBILIDAD DEL PROYECTO

[No se reportaron factores para este período]

Acciones realizadas o a ser implementadas relativas a la sostenibilidad:

The key to the sustainability of the project is based on the fact that the cooks can improve their profitability over time, compared to what they are gaining today with the current conditions.

Their development as micro-entrepreneurs as well as the creation of a virtuous circle investment – return will rely on the creation of a long-lasting change in cultural and social behaviors

At the micro park level, maintaining centralized services within fixed values over time, generating income and resources for investment in the replacement of individual and joint assets is key to ensure, successful micro entrepreneurs, in the medium and long term.

SECCIÓN 6: LECCIONES PRÁCTICAS

[No se han agregado lecciones aprendidas todavia.]