



MULTILATERAL INVESTMENT FUND (MIF)



PROJECT PERFORMANCE MONITORING REPORT (MPPMR)

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I. BASIC DATA (Amounts in US\$ millions)					
Country: Uruguay Executing Agency (EA): Cámara de Industrias del Uruguay Window: IIIa Has the project been reformulated: [] Yes [x] No (If yes see Section V)		Project Title: Centro de Desarrollo Empresarial AT Number: 271 ATN/ATC Number (s): ME-6604-UR		Date of Donor Approval: 04.08.99 Date of Contract Signature: 04.11.99 Date of Contract Validity: 04.11.99 Date of Eligibility for Disbursement: Original Date of Final Disbursement: 04.04.04 Current Date of Final Disbursement: 04.04.04	
CO Specialist: Alfredo Echegaray Headquarters Staff Member Assigned: José Marcus Menezes Date of Latest Report Update: 10.7.00 Date of Latest Report Review by Representative: 12.7.00	Months in Execution from approval: 11 from signature: 8 Cumulative Extension of Original Disbursement Date (months): 0 % Deviation from original Disbursement period: 0	Original TC Amount: 1.266 Current Amount: 1.266 Disbursements: 0.126 % Disbursed: 10% Counterpart: 0.834	TC Modality: [x] NR [] R [] CR		
II. PROJECT IMPLEMENTATION PROGRESS (IP)					
Components/Outputs:	Key Delivery Performance Indicators:	Classification of Component			
		HS	S	U	VU
1. Empresas asistidas individualmente para mejorar su competitividad 2. Proyectos de cooperación empresarial ejecutados 3. Consultores formados para ofrecer servicios a las empresas	500 diagnósticos empresariales efectuados y asesoramientos proporcionados en diversos aspectos de la gestión empresarial 120 empresas participan en 3 proyectos de proveedores, 3 proyectos sectoriales y 2 proyectos de internacionalización 60 consultores participan en un curso para mejorar la oferta de sus servicios		X		
			X		
			X		
<u>Assumptions Related to the Implementation of each Component</u>		Probability			
		High	Low		
1. Las pequeñas empresas valoran la asistencia técnica externa como un insumo indispensable para mejorar su competitividad		X			
2. Se percibe a la cooperación empresarial como un valor agregado para la mejora de competitividad		X			
3. Existe interés de los consultores por mejorar la venta de sus servicios		X			
Summary Component Assumptions Classification (check one)					
<u>Implementation Progress Summary Classification (IP):</u> (A satisfactory or higher classification indicates, among other things, that the project will be completed during the currently approved disbursement period)					
[] Highly Satisfactory (HS) [x] Satisfactory (S) [] Unsatisfactory (U) [] Very Unsatisfactory (VU)					
III. ACHIEVEMENT OF DEVELOPMENT OBJECTIVES (DO)					
Project Development Objective(s): Aumento de competitividad de las pequeñas empresas participantes mediante apoyo técnico del CDE		Key Performance Indicators: 1. Aumento de la rentabilidad (beneficio neto/activo fijo) y mejora de gestión de las empresas participantes 2. Aumento de la inversión en asistencia técnica y capacitación de las empresas participantes.			
<u>Assumptions Related to each Development Objective</u>		Probability			
		High	Low		



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1. Existe demanda suficiente por parte de las empresas, por los servicios del CDE, con sus costos	X	
Summary Development Objectives Assumptions Classification (check one)		
Expected Achievement of Development Objective Classification (DO):		
<input type="checkbox"/> Highly Probable (HP) <input checked="" type="checkbox"/> Probable (P) <input type="checkbox"/> Low Probability (LP) <input type="checkbox"/> Improbable (I)		
Briefly explain major factors taken into account to justify the DO Classification:		
El Programa está en su fase inicial de ejecución, habiendo completado el cumplimiento de condiciones previas en abril de 2000.		

Annex 2

IV. OVERVIEW OF PROJECT PERFORMANCE ISSUES

Check key reasons for Unsatisfactory/Very Unsatisfactory IP Classification or Low Probability/Improbable DO Classification

- | | | |
|---|---|---|
| <input type="checkbox"/> Legislative approvals | <input type="checkbox"/> Consultant performance | <input type="checkbox"/> Environmental issues |
| <input type="checkbox"/> Borrower / executing agency commitment | <input type="checkbox"/> Inter-agency coordination | <input type="checkbox"/> Cost overrun |
| <input type="checkbox"/> Counterpart funding shortfall | <input type="checkbox"/> Supplier/contractor performance | <input type="checkbox"/> Qualified external audit |
| <input type="checkbox"/> Executing agency institutional capacity | <input type="checkbox"/> Project/component design | <input type="checkbox"/> Policy changes |
| <input type="checkbox"/> Organizational changes in executing agency | <input type="checkbox"/> Contract condition compliance delays | <input type="checkbox"/> Organizational changes |
| <input type="checkbox"/> Community/political opposition | <input type="checkbox"/> Bank efficiency (response delays) | <input type="checkbox"/> Executing agency personnel changes |
| <input type="checkbox"/> Executing agency staff deficiency | <input type="checkbox"/> Procurement difficulties | <input type="checkbox"/> Other (see Issues, Section VI) |

V. PROJECT STATUS

Progress to date in implementing each component (Include reference to IP assumptions, if applicable)

1. El Programa comenzó a ejecutarse de hecho en abril de 2000 y se espera que para el 3er. Trimestre de 2000 se complete las primeras 50 empresas en firmar contratos de asesoramiento con el CDE.
2. Se han iniciado contactos con varias empresas para implementar dos programas de cooperación, uno de cooperación sectorial y otro de internacionalización.
3. Se prevee una capacitación a los consultores sobre “Cómo vender mejor sus servicios a las empresas”, para febrero de 2001.

Current Status of each Assumption related to DO

- 1.
 - 2.
- etc.

Timeliness of Compliance with contractual conditions (If applicable)

“Qualified opinions” of external auditors

Reformulation (If applicable): Date of last reformulation _____. Briefly describe:

Lessons learned (If applicable):



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Potential Problems (If applicable):

VI. ISSUES AND ACTIONS

<u>Issue</u>	<u>Action</u>	<u>Responsible Unit</u>	<u>Date Action to be taken</u>	<u>Completed</u>
1. 2. etc.				[] []

