

# PMR Operational Report

|                             |                                  |   |          |
|-----------------------------|----------------------------------|---|----------|
| <b>Operation Number</b>     | JA-L1075                         | <b>Chief of Operations Validation Date</b>    | 10/27/20 |
| <b>Year- PMR Cycle</b>      | First period Jan-Jun 2020        | <b>Division Chief Validation Date</b>         |          |
| <b>Last Update</b>          | 09/25/20                         | <b>Country Representative Validation Date</b> |          |
| <b>PMR Validation Stage</b> | Validated by Chief of Operations |   |          |

## Basic Data

### Operation Profile

|                           |   |   |   |
|---------------------------|---|---|---|
| <b>Operation Name</b>     | Credit Enhancement Programme for Micro, Small and Medium Enterprises (MSME) | <b>Loan Number</b>                      | 4115/OC-JA  |
| <b>Executing Agency</b>   | DEVELOPMENT BANK OF JAMAICA LIMITED   | <b>Sector/Subsector</b>                 | FINANCIAL MARKETS-BANKING MARKET DEVELOPMENT                      |
| <b>Team Leader</b>        | ANGANU, JAIWATTIE   | <b>Overall Stage</b>                    | Disbursing (From eligibility until all the Operations are closed) |
| <b>Operation Type</b>     | Loan Operation  | <b>Country</b>                          | Jamaica   |
| <b>Lending Instrument</b> | Investment Loan   | <b>Convergence related Operation(s)</b> |   |
| <b>Borrower</b>           | JAMAICA   |   |   |

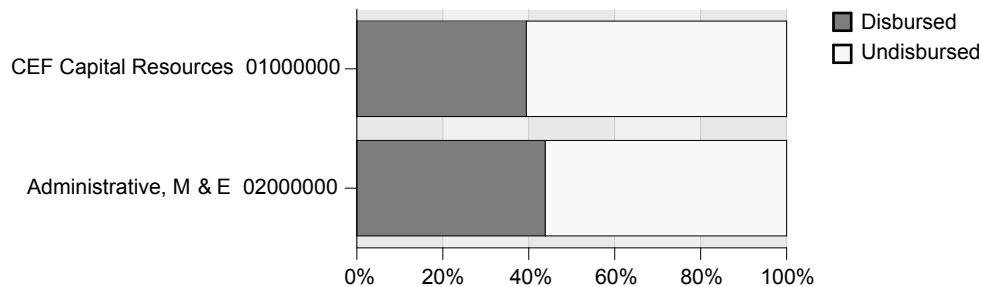
## Environmental and Social Safeguards

|   |     |  |    |
|---|-----|--|----|
| <b>Impacts Category</b>                         | B13 | <b>Was/Were the objective(s) of this operation reformulated?</b> | NO |
| <b>Safeguard Performance Rating</b>             |     | <b>Date of approval</b>  |    |
| <b>Safeguard Performance Rating - Rationale</b> |     |  |    |

## Financial Data

| Item       | Total Cost and Source |             |                   |                        |                     | Available Funds (US\$) |                      |        |                    |
|------------|-----------------------|-------------|-------------------|------------------------|---------------------|------------------------|----------------------|--------|--------------------|
|            | Original IDB          | Current IDB | Local Counterpart | Co-Financing / Country | Total Original Cost | Current IDB            | Disb. Amount to Date | % Disb | Undisbursed Amount |
| JA-L1075   | 20,000,000            | 20,000,000  | 0                 | 0                      | 20,000,000          | 20,000,000             | 7,897,188.78         | 39.49% | 12,102,811.22      |
| Aggregated | 20,000,000            | 20,000,000  | 0                 | 0                      | 20,000,000          | 20,000,000             | 7,897,188.78         | 39.49% | 12,102,811.22      |

## Expense Categories by Loan Contract (cumulative values)



## PMR Operational Report

### RESULTS MATRIX

#### IMPACTS

**Impact Nbr. 0:** Increased sales per MSME

**Observation:** Based on the enterprise survey data, demand market assessment, and dialogue with the counterpart.

| Indicator   |                          | Unit of Measure | Baseline      | Baseline Year |      | EOP 2022 |
|---|--------------------------|-----------------|---------------|---------------|------|----------|
| 0.0   | Increased sales per MSME | %               | 0.00          | 2016          | P    | 5.56     |
|   |                          |                 |               |               | P(a) | 0.00     |
|   |                          |                 |               |               | A    | 0.00     |
| Details   |                          |                 |               |               |      |          |
| Means of verification: DBJ and Survey   |                          |                 |               |               |      |          |
| Observations: Based on enterprise survey data, demand market assessment and discussions with counterpart. |                          |                 |               |               |      |          |
| Pro-Gender  |                          | No              | Pro-Ethnicity |               | No   |          |

## PMR Operational Report

### RESULTS MATRIX

#### OUTCOMES

**Outcome Nbr. 0:** Total MSME loan amount leveraged in the programme

**Observation:** Based on an average coverage of 70%.

| Indicator |   | Unit of Measure | Baseline | Baseline Year |      | 2018  | 2019 | 2020 | 2021 | 2022 | EOP 2022 |
|-----------|---|-----------------|----------|---------------|------|-------|------|------|------|------|----------|
| 0.0       | Total MSME loan amount leveraged in the programme | US Millions     | 0.00     | 2016          | P    | 4.16  | 4.16 | 5.54 | 6.93 | 6.93 | 6.93     |
|           |   |                 |          |               | P(a) | 4.16  | 4.16 | 3.00 | 6.93 | 6.93 | 6.93     |
|           |   |                 |          |               | A    | 16.80 | 8.03 | 2.24 |      |      |          |

#### Details

**Means of verification:** Development Bank of Jamaica

**Observations:** Based on an average coverage of 70%

**Pro-Gender** No **Pro-Ethnicity** No

**Outcome Nbr. 1:** Guaranteed loan tenor length

**Observation:** It is based on the average term of the guarantees in the last three years.

| Indicator |                              | Unit of Measure | Baseline | Baseline Year |      | 2018  | 2019  | 2020  | 2021  | 2022  | EOP 2022 |
|-----------|------------------------------|-----------------|----------|---------------|------|-------|-------|-------|-------|-------|----------|
| 1.0       | Guaranteed Loan tenor length | months          | 48.00    | 2017          | P    | 48.00 | 51.00 | 54.00 | 57.00 | 60.00 | 60.00    |
|           |                              |                 |          |               | P(a) | 48.00 | 51.00 | 54.00 | 57.00 | 60.00 | 60.00    |
|           |                              |                 |          |               | A    | 72.00 | 55.94 | 57.00 |       |       |          |

#### Details

**Means of verification:** DBJ

**Observations:** It is based on the average term of the guarantee in the last three years

**Pro-Gender** No **Pro-Ethnicity** No

**Outcome Nbr. 2:** Non-performing MSME loans on total MSME loans in the programme

**Observation:** Non-performing loans have been estimated to be 20% higher than corporate loans.

| Indicator |  | Unit of Measure | Baseline | Baseline Year |      | 2018 | 2019 | 2020 | 2021 | 2022 | EOP 2022 |
|-----------|--|-----------------|----------|---------------|------|------|------|------|------|------|----------|
| 2.0       | Non-performing MSME loans on total MSME loans in the programme | %               | 4.32     | 2016          | P    | 4.32 | 4.32 | 4.32 | 4.32 | 4.32 | 4.32     |
|           |  |                 |          |               | P(a) | 4.32 | 4.32 | 4.32 | 4.32 | 4.32 | 4.32     |
|           |  |                 |          |               | A    | 0.00 | 0.00 | 0.00 |      |      |          |

#### Details

**Means of verification:** DBJ

**Observations:** Non performing loans have been estimated to be 20% higher than corporate loans

**Pro-Gender** No **Pro-Ethnicity** No

## PMR Operational Report

### RESULTS MATRIX

### OUTCOMES

## RESULTS MATRIX

## OUTPUTS: ANNUAL PHYSICAL AND FINANCIAL PROGRESS

Component Nbr. 1 Component # 1 - MSME Guarantee Fund

|     |   |                 |      | PHYSICAL PROGRESS |          | FINANCIAL PROGRESS |               |
|-----|---|-----------------|------|-------------------|----------|--------------------|---------------|
|     | Output  | Unit of Measure |      | 2020              | EOP 2022 | 2020               | EOP 2022      |
| 1.1 | Number of guaranteed MSME loans by the programme. | Number          | P    | 86                | 428      | 6,300,000          | 19,800,000    |
|     |   |                 | P(a) | 60                | 493      | 3,000,000          | 19,800,000    |
|     |   |                 | A    | 32                | 251      | 1,520,213          | 11,512,424.41 |

## Other Cost

|  |   |      |  |  |          |           |
|--|---|------|--|--|----------|-----------|
|  | Administrative, Monitoring and Evaluation | P    |  |  | 40,000   | 200,000   |
|  |   | P(a) |  |  | 45,567.7 | 200,000   |
|  |   | A    |  |  | 7,136.52 | 38,755.55 |

## Total Cost

|  |            |      |  |  |              |               |
|--|------------|------|--|--|--------------|---------------|
|  | Total Cost | P    |  |  | 6,340,000    | 20,000,000    |
|  |            | P(a) |  |  | 3,045,567.7  | 20,000,000    |
|  |            | A    |  |  | 1,527,349.52 | 11,551,179.96 |

# PMR Operational Report

## CHANGES TO THE MATRIX

| Section           | Name  | Reasons  | Type of Change           | Subtype   | Modified By | Entered in the System |
|-------------------|---|--|--------------------------|---|-------------|-----------------------|
| Outcome indicator | Guaranteed Loan tenor lenght                      | The loan tenor in 2019 came in as two figures in the first and latter part of the year. Only now in this report was it averaged out hence a different figure for June - December 2019. | Modify Outcome Indicator | Modify Historical Actual  | NAVITAA     | 09/22/2020            |
| Output            | Number of guaranteed MSME loans by the programme. | The figures were 2019 were submitted in two semesters and hence incorrectly refelcetd only one semester. Corrected now to show the aggregated 2020 figures.                            | Modify Output            | Modify Financial EOP P(a) value - caused by a change in the Financial P(a). | NAVITAA     | 09/25/2020            |
|                   |   |  |                          | Modify Financial Historical Actual  | NAVITAA     | 09/22/2020            |
|                   |   |  |                          | Modify Physical EOP P(a) value - caused by a change in the Physical P(a).   | PAULAG      | 09/25/2020            |

# PMR Operational Report

## IMPLEMENTATION STATUS AND LEARNING

| Lesson Learned - Categories                             |
|---|
| Environmental and Social Factors                        |
| Others - Dimensions Related to Public Processes/ Actors |
| Stakeholder Priorities                                  |