



Technical Meeting

Day 1 -

8:30 – 9:15

Opening Remarks

*Ricardo Riesco, National Economic Prosecutor
Inter-American Development Bank
FBI, DOJ*

- Introductions of presenters
- Executive perspective
- Threat
- Importance of the program to the FBI and host country

9:15 – 10:15

ICU/DOJ ATR Overview & FBI Methodology

FBI, DOJ

- ICU's Vision & Mission
- Antitrust Sherman Act
- FBI Proactive Methodology
- Importance of Working together/Task Force Model

10:15 – 11:15

Developing an Investigative Plan

FBI, DOJ

- Best Practices
- Open Source Searches
- Financial Investigations
- Overt vs. Covert

11:15 – 11:30

Morning Break

11:30 – 13:00

Practical Exercise: Developing a Plan (Interactive Case Study)

- Antitrust Case Background
- Review Evidence
- Design investigative plan

13:00 – 14:00

Lunch

14:00 – 15:45

Covert Investigative Techniques in Conspiracy Cases

FBI

- Trash Covers
- Consensually Recorded Conversations
- Surveillance
- Wiretapping

15:45 – 16:00

Break



16:00 – 17:30

Developing Sources of Intelligence

FBI

- How to Identify and Gain Cooperation
- Identifying Motivation
- Tripwire Program / Outreach (*DOJ*)
- Case Study

Day 2 -

9:00 – 10:15

Search Warrants / Dawn Raids

FBI/DOJ

- Benefits and Disadvantages
- Organization
- Roles and Responsibilities

10:15 – 10:30

Break

10:30 – 11:30

Practical Exercise: Initial Investigative Steps (Interactive Case Study)

FBI, DOJ

- Open Source Searches
- Proactive Investigative Techniques
- Source Targeting

11:30 – 13:00

Relationship Building Utilizing Behavioral Based Interviewing

FBI

- Listening Skills
- CHS Development Techniques
- Listening vs Hearing
- Structure of Interview / Gaining Cooperation

13:00 – 14:00

Lunch

14:00 – 15:00

Antitrust Interviews

DOJ Attorney

- Essential Antitrust Questions
- Refreshing Memory & Using Documents
- Common Pitfalls
- Reverse proffers
- **Practical exercise:** Rapport building/Designing interview outline

15:00 – 15:45

Getting to the Truth, Part I

FBI

- Why are Confessions Necessary for Cooperation
- Structure of Interrogation
- Interrogation Techniques



15:45 – 16:00 Break

16:00 – 17:30 Getting to the Truth, Part II
FBI

- Physiology
- Analyzing Body Movements
- **Practical Exercise:** Detecting Deception

Day 3 -

9:00 – 10:00 Evidence Analysis
DOJ Attorney

- Planning large document reviews
- Document coding techniques
- Organizing evidence
- Discovery (production of materials to defense)

10:00 – 10:45 Putting Your Case Together
DOJ Attorney

- Developing an order of proof & identifying gaps
- Identifying best evidence and witnesses
- Dealing with co-operators and their lawyers

10:45 – 11:00 Break

11:00 – 12:15 Perspectives on Trial Preparation: Panel Discussion
FBI, DOJ

12:15 – 13:15 Lunch

13:15 – 15:00 Practical Exercise: Financial investigations, Sources (Interactive Case Study)
FBI, DOJ

- Financials
- Source Development

15:00 – 15:15 Break

15:15 – 17:30 Practical Exercise: Sources continued, Interview/Interrogation (Interactive Case Study)
FBI, DOJ

- Directing Source
- Interview practical – Source pitch
- Interrogation practical

17:30 – 17:45 Final Remarks