

PROJECT STATUS REPORT

JANUARY 2016 - JUNE 2016

SECTION 1: PROJECT SUMMARY

PROJECT NAME: Agricultural value chains

Project Number: BA-M1009 - Project Num.: ATN/ME-13952-BA

Purpose: To scale-up an existing sustainable value chain model which centers on partnering farmers, with a supermarket and the cruise tourism industry. Currently, a group of about 20 small farmers are already providing high-value, high-quality products to Super Centre supermarket, but there is a need to increase volumes, the range of the products and establish a consistent supply throughout the season.

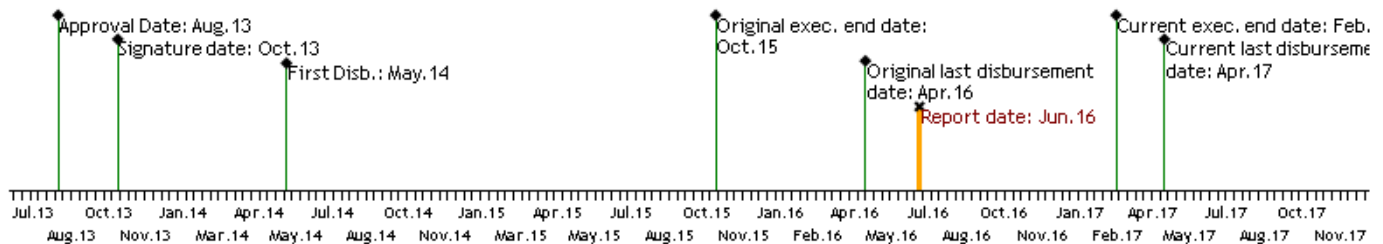
Country Admin
BARBADOS

Country Beneficiary
BARBADOS

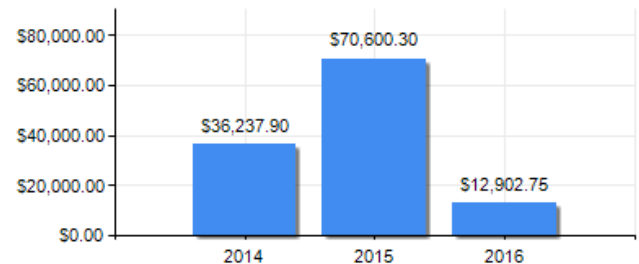
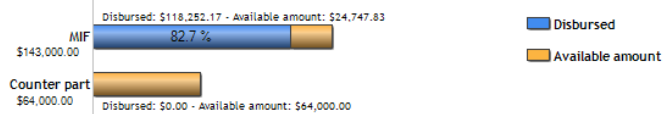
Executing Agency: Barbados National Union Farmers

Design Team Leader: ALEJANDRO ESCOBAR A.
Supervision Team Leader: VASHTIE DOOKIESINGH

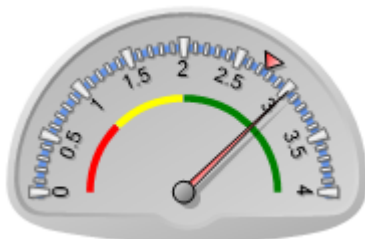
PROJECT CYCLE



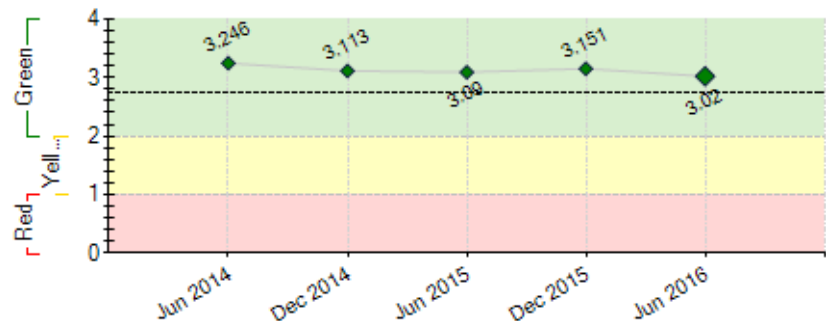
FUNDS



PERFORMANCE SCORE



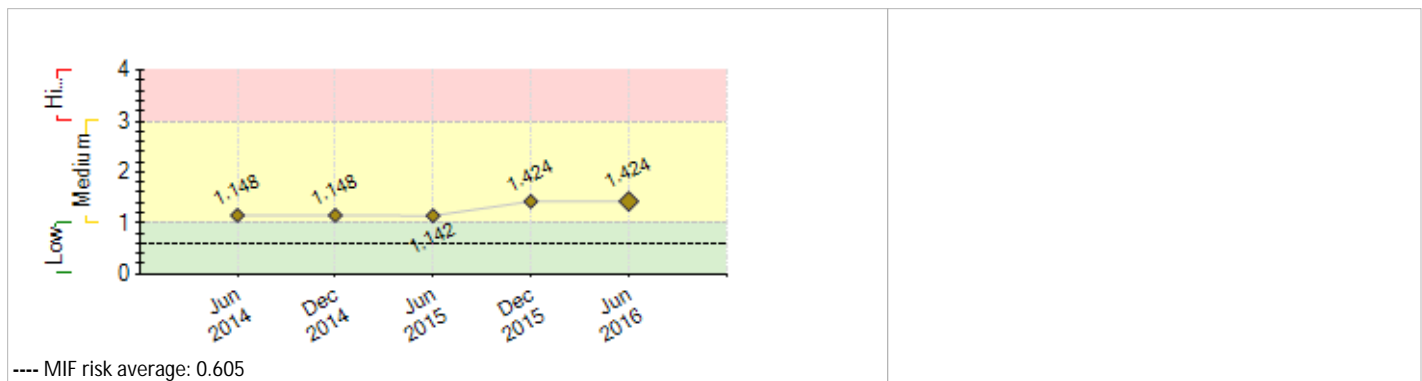
Current score: Satisfactory: 3.02
MIF Average: 2.753



EXTERNAL RISKS

INSTITUTIONAL CAPACITY

Risk
Financial Management: High
Procurement: High
Technical Capacity: Medium



SECTION 2: PERFORMANCE

Summary of project performance since inception

Project was granted a 1-year extension to give farmers the opportunity to supply the cruise ships and meet the purpose and overall objectives. One milestone and two results are outstanding: Farmer field training (milestone, purpose), value chain meetings and upgrading workshop (result) and case study (result).

Farmer field training has been delayed due to the drought which ended in June 2016. Following discussions with BHTA on scheduling of farmer field training, NUF has agreed to start farmer field training in August 2016. BHTA has indicated that the training areas identified by NUF are areas being requested by their potential suppliers as well.

The risks remain the same and the likelihood of the project achieving its final objective remains moderately optimistic as the cruise ship season begins in October 2016. VegCo packhouse was toured in May 2016 and is fully operational and is on its way to completing GlobalGap certification.

Comments from the Supervision Team Leader

Agree with the Executing Agency comments

The proposed partnership with the Barbados Hotels and Tourism Association (BHTA) referenced in the report on cumulative performance will create value added synergies and create opportunities for NUF members as the BHTA is pursuing a MIF operation to link small suppliers and growers to hotels restaurants and in the future cruise ships and has secured private sector investment in a packing house that will facilitate consolidation of many small suppliers.

Summary of project performance in the last six months

Project was granted a 1-year extension to give farmers the opportunity to supply the cruise ships and meet the purpose.

Delays: Farmer field training has been delayed due to the drought which ended in June 2016. Following discussions with BHTA on scheduling of farmer field training, NUF has agreed to start farmer field training in August 2016. BHTA has indicated that the training areas identified by NUF are areas being requested by their potential suppliers as well.

Critical actions: Farmer field training (milestone, purpose), Value chain meetings and upgrading workshop (result), farmers supplying cruise ships (purpose), NUF increasing membership (purpose) will be critical actions for next semester.

Comments from the Supervision Team Leader

Agree with the Executing Agency comments

SECTION 3: INDICATORS AND MILESTONES

Indicators		Baseline	Intermediate 1	Intermediate 2	Intermediate 3	Planned	Achieved	Status
Purpose: To scale-up an existing sustainable value chain model which centers on partnering farmers, with a supermarket and the cruise tourism industry. Currently, a group of about 20 small farmers are already providing	R.1 50% of trained farmers indicate interest and intent to incorporate new methods in their food production systems;	0				50	0	
						Apr 2017		

high-value, high-quality products to Super Centre supermarket, but there is a need to increase volumes, the range of the products and establish a consistent supply throughout the season.

Component 1: Improving Market Access through Business Partnerships

Weight: 12%

Classification: Satisfactory

C1.I1	One (1) bilateral Value Chain meetings and one (1) Value Chain Upgrading Workshop held between Super Centre Ltd, Input Suppliers, Farmers, Ministry of Agriculture (etc.).	0				2		
		Oct 2013				Apr 2017		
C1.I2	Code of Conduct developed and accepted by NUF and buyers - as the basis of transacting business for its members	0				1	1	Finished
		Oct 2013				Aug 2015	Aug 2015	
C1.I3	Baseline Survey & Interactive Data System	0				1	1	Finished
		Oct 2013				Jan 2015	Jan 2015	

Component 2: Strengthened Compliance with Food Industry Standards

Weight: 40%

Classification: Satisfactory

C2.I1	Production Management System database - generating weekly, monthly and annual quantities and estimated acreages required - completed	0				1	1	Finished
		Oct 2013				Mar 2015	Mar 2015	
C2.I2	Minimum of 100 small farmers have attended training	0				100		
		Oct 2013				Apr 2017		

Component 3: Institutional Strengthening of the NUF

Weight: 46%

Classification: Satisfactory

C3.I1	NUF has adopted new Constitution, By-Laws, Policies and Procedures;	0				1	1	Finished
		Oct 2013				Apr 2015	Apr 2015	
C3.I2	At least 30 NUF members trained in governance and management of the organization	0				30	30	Finished
		Oct 2013				Sep 2015	Sep 2015	

Component 4: Knowledge Sharing & Dissemination

Weight: 2%

Classification: Satisfactory

C4.I1	One (1) Final Report	0				1		
		Oct 2013				Apr 2017		

Milestones	Planned	Due Date	Achieved	Date of achievement	Status
M1 Conditions Prior	6	Apr 2014	6	Apr 2014	Achieved
M1 [*] Baseline Survey report & Interactive Farmers Data Base completed & approved by NUF	1	Jan 2015	1	Jan 2015	Achieved
M2 [*] Strategic Plan & Governance Standards completed & adopted by NUF	1	Apr 2015	1	Apr 2015	Achieved
M3 [*] Code of Conduct developed and accepted by NUF buyers.	1	Aug 2015	1	Aug 2015	Achieved
M4 [*] Farmer Field Training completed	100	Apr 2017			

[*] Indicate that the milestone has been reformulated

CRITICAL ISSUES THAT HAVE AFFECTED PERFORMANCE

[X] Executing agency institutional capacity

[X] Others, which?: Training delayed given climatic conditions and the small scale of the Executing Agency

SECTION 4: RISKS

MOST IMPORTANT RISKS AFFECTING FUTURE PERFORMANCE

	Level	Mitigation action	Responsible
1. - Super Centre (Now Massy Stores) discontinue contractual agreement to supply cruise ships.	High	- NUF negotiate with new intermediary buyer, Veg Co Ltd to purchase their farmers' produce to supply cruise ships.	Project Guest
2. - Super Centre/other buyers discontinue to source produce from local farmers	Medium	..	Project Guest
- Farmers unwilling to adopt new methods of operations in their enterprises;			
- Farmers do not support NUF as the primary organization linking farmers with buyers in the tourism and wider hospitality sector in Barbados			
3. Farmers and Fresh Produce Buyers/Retailers unwilling to endorse and operate under the parameters of the Code of Conduct	Medium	This risk will be mitigated by intensive awareness raising and stakeholder engagement during the development of the Code of Conduct so as to demonstrate value of such a methodology and allow for mitigation of stakeholder concerns.	Project Guest
4. Farmers/Buyers unwilling to participate in the project; Farmers unwilling to disclose comparative financial information;	Medium	...	Project Guest
5. Farmers do not see the value of new on-farm practices that meet food industry and production standards - and fail to apply new practices;	Medium	..	Project Guest

PROJECT RISK LEVEL: Medium **TOTAL NUMBER OF RISKS:** 14 **IN EFFECT RISKS:** 10 **NOT IN EFFECT RISKS:** 3 **MITIGATED RISKS:** 1

SECTION 5: SUSTAINABILITY

Likelihood of project sustainability after project completion: P - Probable

CRITICAL ISSUES THAT MAY AFFECT PROJECT SUSTAINABILITY

[None reported in this period]

Actions related to sustainability which have been taken in the reporting period:

Pursing alternative buyers through BHTA and alternative packhouse facilities through VegCo are providing NUF farmers with new tourism market opportunities.

SECTION 6: PRACTICAL LESSONS

[No lessons learned found]