



March 7, 2019

Dr. Therese Turner-Jones
Country Representative
Inter-American Development Bank
6 Montrose Road
Kingston 6
Jamaica

**Ref.: Letter of Request and Counterpart Commitment – Technical
Cooperation for “Technology Extension Services in the Caribbean” – RG-T3322**

Dear Dr. Turner-Jones;

This is in response to the Request for Expressions of Interest (REOI) issued by Compete Caribbean in January 2019. The Jamaica Business Development Corporation is pleased to express its interest to participating in the technical cooperation project entitled, “Technology Extension Services (TES) in the Caribbean” – RG-T3322). We hereby request the execution of the captioned technical cooperation to be carried out by the Bank through the Competitiveness and Innovation Division (IFD/CTI) in coordination with the Compete Caribbean Partnership Facility (CCPF), approved under GN-2851.

We hereby commit to engage our staff at each step in the proposed project. We recognize the following benefits and expectations of non-financial counterpart contribution.

Technology Extension Services (TES) – Pilot project for the Caribbean	
Counterpart Contribution from SBDCs	Benefits for SBDCs
<ul style="list-style-type: none"> ▪ Coordinating the project within their respective countries. ▪ Ensure the availability and commitment of staff to undergo required training for the TES project. ▪ Identify at least three eligible SMEs through professional networks. 	<ul style="list-style-type: none"> ▪ Connection to a wide network of expertise in the Caribbean and beyond. ▪ Increased technological capabilities within beneficiary firms, with potential to improve firms' competitiveness in global markets and local economic development.

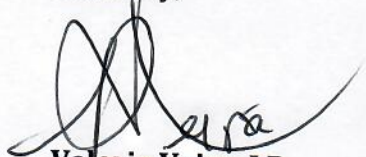
Chairman: Cleveland Stewart Chief Executive Officer: Valerie Veira
www.jbdc.net / email: info@jbdc.net

- | | |
|--|---|
| <ul style="list-style-type: none"> ▪ Review and record completion of business diagnostics submitted by a certified business assessor. ▪ Evaluate the eligibility of SMEs using the criteria and tools provided. ▪ Coordinate technical audits and technical interventions from Technical Service Providers (TSPs) selected by Compete Caribbean with the beneficiary firm(s). Accompany TSPs for the technical audits on site. ▪ Monitor progress, update the M&E system via Neoserra, and record results at the completion of TES interventions. ▪ Develop relationships and collaborative processes with organizations (such as financial institutions) that can support SMEs throughout the cycle. This could include establishing collaboration agreements with banks and other financial institutions, based on the advantages for financial institutions of incorporating new clients that had received technical services and business support from the program. | <ul style="list-style-type: none"> ▪ Greater capacity to support more sophisticated clients with the potential to grow. ▪ Penetration in the tourism sector. ▪ Access to cutting-edge knowledge and training resources to support the adoption of technical expertise which can be offered in-house after the project ends ▪ Greater understanding of requirements and better relationships with financial institutions, development banks and donor agencies. ▪ Opportunity to diversify service offering and take part is a transformational experience for the region. ▪ Approximately \$100k worth of technical assistance and expertise provided over the course of the pilot. |
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Please feel free to contact me should you require any information.

Thank you for your trust and continued support,

Sincerely,



Valerie Veira, J.P.
Chief Executive Officer

Hi Kayla,

My apologies,

It seems the government did send in the no-objection but it got lost in my emails.

Do see below.

Regards,

Sudaney

From: Barbara_Scott@pioj.gov.jm <Barbara_Scott@pioj.gov.jm>

Sent: Monday, August 12, 2019 10:03 AM

To: Foster, Alison Shelley <ALISONF@IADB.ORG>

Cc: Dwayne.Haynes@mof.gov.jm; Jeremy OConnor <Jeremy.OConnor@mof.gov.jm>; Rose Lemonius-Stewart <Rose.Lemonius-Stewart@mof.gov.jm>; Blair, Sudaney <SUDANEYB@IADB.ORG>;

TracieAnn_West@PIOJ.gov.jm; Winsome_Miller@pioj.gov.jm

Subject: Re: FW: Non-Objection to RG-T3322 (Jamaica)

Dear Ms Foster.

The Government offers its no-objection to the project.

We ask however that lessons learnt from implementation be shared with the Government.

kind regards

Barbara

From: "Foster, Alison Shelley" <ALISONF@IADB.ORG>

To: "Barbara_Scott@pioj.gov.jm" <Barbara_Scott@pioj.gov.jm>, Rose Lemonius-Stewart <Rose.Lemonius-Stewart@mof.gov.jm>, "Winsome_Miller@pioj.gov.jm" <winsome_miller@pioj.gov.jm>

Cc: "TracieAnn_West@PIOJ.gov.jm" <TracieAnn_West@PIOJ.gov.jm>, Jeremy OConnor <Jeremy.OConnor@mof.gov.jm>, "Dwayne.Haynes@mof.gov.jm" <Dwayne.Haynes@mof.gov.jm>, "Blair, Sudaney" <SUDANEYB@IADB.ORG>

Date: 08/08/2019 03:10 PM

Subject: FW: Non-Objection to RG-T3322 (Jamaica)

Good afternoon Ms. Scott,

Further to the email thread below, I am following up with you regarding any available updates on the requested non-objection to RG-T3322. The TC document has been attached to this email for ease of reference.

Please do not hesitate to contact us should you have any questions or require clarification.

Best regards,

Alison Foster

Project Assistant
Inter-American Development Bank
Country Department - Jamaica
Tel: 1-876-764-0817



6 Montrose Road
Kingston 6, Jamaica
www.iadb.org
<http://blogs.iadb.org/caribbean-dev-trends/>

From: Hibbert, Chevelle Shantol Kamalla
Sent: Friday, July 26, 2019 11:50 AM
To: Barbara_Scott@pioj.gov.jm; Rose.Lemonius-Stewart@mof.gov.jm
Cc: TracieAnn_West@PIOJ.gov.jm; Winsome_Miller@pioj.gov.jm; Jeremy.OConnor@mof.gov.jm; Dwayne.Haynes@mof.gov.jm; Blair, Sudaney <SUDANEYB@IADB.ORG>; Foster, Alison Shelley <ALISONF@IADB.ORG>
Subject: Non-Objection to RG-T3322 (Jamaica)

Good Morning Ms. Scott,

Do see attached for your review the TC Document for Project Profile for the Regional Project – Technology Extension Services (TES) in the Caribbean.

The objective of this Technical Cooperation (TC) is to support public institutions to pilot a TES delivery system in the Caribbean that will support increase in productivity and innovation in the private sector. This TC proposes to work with SBDCs to provide support to SMEs of the Caribbean region with technical assistance that leads to increased productivity through firms' adoption of technical knowledge and technologies.

We would kindly appreciate if you could review said document and provide non-objection to proceeding with this operation.

Please do not hesitate to contact the undersigned should you have any questions or require clarification.

Warm regards,



Chevelle Shantol Hibbert
Project Assistant
6 Montrose Road
Kingston 6
Ext: 876-764-0841 | chevelleh@iadb.org
www.iadb.org

[attachment "TC Document - RG-T3322_Clean_COF.docx" deleted by Barbara Scott/PIOJ]

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BEL/TRD/035(322)

February 5th, 2019

Dr. Cassandra T Rogers
 Country Representative
 Inter-American Development Bank
 1024 Newtown Barracks
 Belize City, Belize

Ref.: Letter of Request and Counterpart Commitment – Technical Cooperation for “Technology Extension Services in the Caribbean” – RG-T3322

Dear Dr. Dohnert,

This is in response to the Request for Expressions of Interest (REOI) issued by Compete Caribbean in January 2019. The Belize Trade and Investment Development Service (BELTRAIDE) is pleased to express its interest to participating in the technical cooperation project entitled, “Technology Extension Services (TES) in the Caribbean” – RG-T3322”. We hereby request the execution of the captioned technical cooperation to be carried out by the Bank through the Competitiveness and Innovation Division (IFD/CTI) in coordination with the Compete Caribbean Partnership Facility (CCPF), approved under GN-2851.

We hereby commit to engage our staff at each step in the proposed project. We recognize the following benefits and expectations of non-financial counterpart contribution.

Technology Extension Services (TES) – Pilot project for the Caribbean	
Counterpart Contribution from SBDCs	Benefits for SBDCs
<ul style="list-style-type: none"> ▪ Coordinating the project within their respective countries. ▪ Ensure the availability and commitment of staff to undergo required training for the TES project. ▪ Identify at least three eligible SMEs through professional networks. ▪ Review and record completion of business diagnostics submitted by a certified business assessor. ▪ Evaluate the eligibility of SMEs using the criteria and tools provided. ▪ Coordinate technical audits and technical interventions from Technical Service Providers (TSPs) selected by Compete Caribbean with the 	<ul style="list-style-type: none"> ▪ Connection to a wide network of expertise in the Caribbean and beyond. ▪ Increased technological capabilities within beneficiary firms, with potential to improve firms’ competitiveness in global markets and local economic development. ▪ Greater capacity to support more sophisticated clients with the potential to grow. ▪ Penetration in the tourism sector. ▪ Access to cutting-edge knowledge and training resources to support the adoption of technical expertise which can be offered in-house after the project ends

<p>beneficiary firm(s). Accompany TSPs for the technical audits on site.</p> <ul style="list-style-type: none"> ▪ Monitor progress, update the M&E system via Neoserra, and record results at the completion of TES interventions. ▪ Develop relationships and collaborative processes with organizations (such as financial institutions) that can support SMEs throughout the cycle. This could include establishing collaboration agreements with banks and other financial institutions, based on the advantages for financial institutions of incorporating new clients that had received technical services and business support from the program. 	<ul style="list-style-type: none"> ▪ Greater understanding of requirements and better relationships with financial institutions, development banks and donor agencies. ▪ Opportunity to diversify service offering and take part in a transformational experience for the region. ▪ Approximately \$100k worth of technical assistance and expertise provided over the course of the pilot.
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Please feel free to contact me should you require any information.

Thank you for your trust and continued support,

Sincerely,

Dr. Leroy Almendarez

Dr. Leroy Almendarez
 Executive Director
 BELTRAIDE



GOVERNMENT OF BELIZE

Ministry of Economic Development, Petroleum,
Investment, Trade and Commerce

**ECONOMIC DEVELOPMENT AND
PETROLEUM**
P.O. Box 42
Ground Floor, Sir Edney Cain Building
Belmopan City
Belize, Central America

Fax: (501) 822-3673
Tel: (501) 822-2526
(501) 822-2527
Email: econdev@med.gov.bz

Ref: IA/IDB/1/19(18)

September 3, 2019

Dr Cassandra T Rogers
Country Representative - Belize
Inter-American Development Bank
1024 Newtown Barracks
Belize City Belize

Dear Dr Rogers

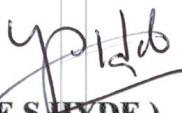
**RE GOVERNMENT OF BELIZE NON-OBJECTION TO TECHNICAL COOPERATION
FOR TECHNOLOGY EXTENSION SERVICES IN THE CARIBBEAN – RG-T3322**

This is in response to correspondence BEL/TRD/035(322) dated February 5, 2019 from Dr. Leroy Almendarez, Executive Director of BELTRAIDE on the proposed operation entitled, “Technology Extension Services (TES) in the Caribbean” – RG-T3322”.

The Government of Belize hereby provides its non-objection to this operation and requests that the execution of the captioned technical cooperation be carried out by the Inter-American Development Bank through the Competitiveness and Innovation Division (IFD/CTI) in coordination with the Compete Caribbean Partnership Facility (CCPF), approved under GN-2851.

Sincerely

ECONOMIC DEVELOPMENT AND PETROLEUM


(YVONNE SHYDE)
Chief Executive Officer

- c Mr Joseph Waight, Financial Secretary, Ministry of Finance
Dr Leroy Almendarez, Executive Director, Belize Trade and Investment Development
Service (BELTRAIDE)

February 18, 2019

Mr. Juan Carlos De la Hoz Vinas
Country Representative for Barbados, IDB
C/o Compete Caribbean Partnership Facility
‘Hythe’, Welches
Maxwell Main Road
Christ Church, BB17068

Dear Mr. De la Hoz Vinas:

**Ref.: Letter of Request and Counterpart Commitment –
Technical Cooperation for “Technology Extension Services in the Caribbean” – RG-T3322**

This is in response to the Request for Expressions of Interest (REOI) issued by Compete Caribbean in January 2019. The Barbados Investment and Development Corporation is pleased to express its interest to participating in the technical cooperation project entitled, “Technology Extension Services (TES) in the Caribbean” – RG-T3322”. We hereby request the execution of the captioned technical cooperation to be carried out by the Bank through the Competitiveness and Innovation Division (IFD/CTI) in coordination with the Compete Caribbean Partnership Facility (CCPF), approved under GN-2851.

We hereby commit to engage our staff at each step in the proposed project. We recognize the following benefits and expectations of non-financial counterpart contribution.

Technology Extension Services (TES) – Pilot project for the Caribbean	
Counterpart Contribution from BSO	Benefits for BSO
<ul style="list-style-type: none"> ▪ Coordinating the project within their respective countries. ▪ Ensure the availability and commitment of staff to undergo required training for the TES project. ▪ Identify at least three eligible SMEs through professional networks. ▪ Review and record completion of business diagnostics submitted by a certified business assessor. ▪ Evaluate the eligibility of SMEs using the criteria and tools provided. ▪ Coordinate technical audits and technical interventions from Technical Service Providers (TSPs) selected by Compete Caribbean with the beneficiary firm(s). Accompany TSPs for the technical audits on site. 	<ul style="list-style-type: none"> ▪ Connection to a wide network of expertise in the Caribbean and beyond. ▪ Increased technological capabilities within beneficiary firms, with potential to improve firms’ competitiveness in global markets and local economic development. ▪ Greater capacity to support more sophisticated clients with the potential to grow. ▪ Penetration in the tourism sector. ▪ Access to cutting-edge knowledge and training resources to support the adoption of technical expertise which can be offered in-house after the project ends ▪ Greater understanding of requirements and better relationships with financial institutions, development banks and donor agencies.

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February 18, 2019

Mr. Juan Carlos De la Hoz Vinas
Country Representative for Barbados, IDB
C/o Compete Caribbean Partnership Facility

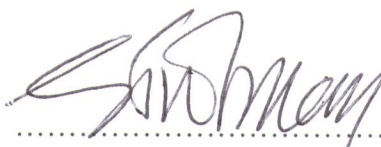
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Please feel free to contact me should you require any information.

Thank you for your trust and continued support.

Sincerely

BARBADOS INVESTMENT AND DEVELOPMENT CORPORATION


.....
Sonja S. Trotman (Mrs.)
Chief Executive Officer

BEL/TRD/035(322)

February 5th, 2019

Dr. Cassandra T Rogers
 Country Representative
 Inter-American Development Bank
 1024 Newtown Barracks
 Belize City, Belize

Ref.: Letter of Request and Counterpart Commitment – Technical Cooperation for “Technology Extension Services in the Caribbean” – RG-T3322

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Thank you for your trust and continued support,

Sincerely,

Dr. Leroy Almendarez

Dr. Leroy Almendarez
 Executive Director
 BELTRAIDE