

IDB87-696 (Online Only)

BELIZE
IMPROVING CAPACITY TO NEGOTIATE THE FTAA
HH
INTERNATIONAL CONSULTANT IN GOODS AND SERVICES
ATN/CC-9225-BL

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The Government of Belize, through the Directorate for Foreign Trade and the Inter-American Development Bank (IDB), has designed the project Improving Capacity to Negotiate the FTAA and has entered into an agreement with the Government of Canada and the IDB (signed and agreed upon), so as to further contribute to Belize's capacity in the development of trade negotiating positions.

Profession: Expert in trade for goods and services

Objective: To develop a solid document which will assist the country in understanding the obligations, policies, strategic plans and challenges faced by Belize in negotiations which includes the different levels of the world trading system (WTO, ACP, CARICOM, CSME and bilaterals, FTAA, among others).

The consultant is responsible for:

- Undertaking analysis of information for the purpose of preparing and presenting advice on market access in goods and services and pointers for strategies
- Preparing and presenting strategic advice on issues in agricultural products and financial services, telecoms, maritime, transport, etc.
- Conducting training in regards to strategic advice on issues in agricultural products and financial services, telecoms, maritime, transport, etc.
- Gathering trade information and presenting a list of materials useful for the Trade Information Network, the resource center
- Preparing formats for trade positions, trade documents, etc.
- Preparing formats useful for trade negotiators within and outside Belize
- Conducting proper consultation
- Consolidating inputs from civil society/private sector outreach, among others
- Identifying strategic pointers to strengthen the country policy document
- Organizing Public Forum to present findings
- Preparing list of participants of meetings, forum and internet communication with detail information
- Developing protocol for consultation with the private sector
- Training of national consultants and Directorate for Foreign Trade Representatives
- Preparing draft strategic plan
- Other duties as requested by the Senior Coordinating Consultant

The consultant will work closely with and be responsive to the requests of the Senior Coordinating Consultant.

The consultant will work closely with the staff assigned by the Director for the Directorate for Foreign Trade, as executing agency, so as to ensure transfer of technology.

The consultant will be paid on installments based on IDB procedures, of which 50 per cent upon signing of contract and other percentage based on product deliverables (The last payment will be disbursed after issuance of letter of acceptance of final product by the Director for the Directorate for Foreign Trade and IDB.)

Requirements:

- The consultant should have at least seven years of experience in the field.
- The consultant must have a proven ability to extract conclusions from information provided.

- The consultant must have good inter-personal, organizational and management skills.
- The consultant should provide expert advice on market access in goods and services.
- The consultant should transfer technology to the Directorate for Foreign Trade Staff

Expected results:

- The consultant should achieve 100 per cent of Project's expected results.
- Technical Report which analyzes Project design and logical framework to accomplish the project's goal; including PowerPoint Presentation
- Report on Strategic advice for Government in regards to Goods and Services; including PowerPoint Presentation
- Staff Training Manual for trade negotiation
- Formats
- Report on Seminars/Forum/Consultations/Trainings for the Public and Private Sector conducted; include PowerPoint Presentation (30 per cent second payment)
- Presentation of Final Report and PowerPoint Presentation (20 per cent final payment)

Expected duration: minimum 25 working days divided into two visits.

Deadline: Letter of interest and Curriculum Vitae in sealed enveloped to be delivered by 16 February 2007 between 0900 and 1500 hours.

All applications should be submitted to:

Project Coordinator
 GOB-IDB-Canada Fund Project (ATN/CC-9225-BL)
 Directorate for Foreign Trade
 New Administration Bldg.
 Belmopan City, Belize
 Tel: (501-2) 822-2832/33