

November 5th, 2021

Dr. Sylvia Dohnert
Executive Director
Compete Caribbean Partnership Facility
'Hythe'
Welches
Maxwell Main Road
Christ Church,
Barbados BB17068

Ref.: Letter of Request and Commitment of Non-Financial Counterpart
Commitment – Technical Cooperation for “Technology Extension
Services in the Caribbean Blue Economy and Essential Services Sectors”
– RG-T4003

Dear Dr. Dohnert,

This is in response to the Request for Expressions of Interest (REOI) issued by the Compete Caribbean Partnership Facility in October 2021, related to the development of the blue economy and essential sectors. The Antigua and Barbuda Investment Authority (ABIA) is pleased to express its interest to participate and benefit from the technical cooperation project entitled, “Technology Extension Services (TES) in the Caribbean Blue Economy and Essential Services Sectors – RG-T4003”. Given the regional nature of the project and its complexity, we also hereby request the execution of the captioned regional technical cooperation to be executed by the Bank through the Compete Caribbean Partnership Facility (CCPF), to guarantee project implementation by the end of the CCPF financing period.

We hereby commit to engage our staff at each step in the proposed project. We recognize the following benefits and expectations of non-financial counterpart contribution.

Technology Extension Services (TES) Project for the Caribbean Blue Economy and Essential Services Sectors	
Counterpart Contribution from SBDCs	Benefits for SBDCs
<ul style="list-style-type: none"> ▪ Coordinating the project within their respective countries. ▪ Ensure the availability and commitment of staff to undergo required training for the TES project. ▪ Identify at least three eligible SMEs through professional networks. 	<ul style="list-style-type: none"> ▪ Connection to a wide network of expertise in the Caribbean and beyond. ▪ Increased technological capabilities within beneficiary firms, with potential to improve firms' competitiveness in global markets and local economic development. ▪ Greater capacity to support more sophisticated clients with the potential to grow.

<ul style="list-style-type: none"> ▪ Review and record completion of business diagnostics submitted by a certified business assessor. ▪ Evaluate the eligibility of SMEs using the criteria and tools provided. ▪ Coordinate technical audits and technical interventions from Technical Service Providers (TSPs) selected by Compete Caribbean with the beneficiary firm(s). Accompany TSPs for the technical audits on site. ▪ Monitor progress, update the M&E system via the Consultant/Consulting Firm and record results at the completion of TES interventions. ▪ Develop relationships and collaborative processes with organizations (such as financial institutions) that can support SMEs throughout the cycle. This could include establishing collaboration agreements with banks and other financial institutions, based on the advantages for financial institutions of incorporating new clients that had received technical services and business support from the program. 	<ul style="list-style-type: none"> ▪ Penetration in the blue economy and essential services sectors. ▪ Access to cutting-edge knowledge and training resources to support the adoption of technical expertise which can be offered in-house after the project ends ▪ Greater understanding of requirements and better relationships with financial institutions, development banks and donor agencies. ▪ Opportunity to diversify service offering and take part in a transformational experience for the region. ▪ Approximately \$100k worth of technical assistance and expertise provided over the course of the project.
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Please feel free to contact me should you require any information.

Thank you for your trust and continued support,

Sincerely,


 Henderson Fields (Mr)
Executive Director
ABIA

BEL/TRD/035 (330)

November 5, 2021

Dr. Sylvia Dohnert
Executive Director
Compete Caribbean Partnership Facility
'Hythe'
Welches
Maxwell Main Road
Christ Church,
Barbados BB17068

Ref.: Letter of Request and Commitment of Non-Financial Counterpart Commitment – Technical Cooperation for “Technology Extension Services in the Caribbean Blue Economy and Essential Services Sectors” – RG-T4003

Dear Dr. Dohnert,

This is in response to the Request for Expressions of Interest (REOI) issued by the Compete Caribbean Partnership Facility in October 2021, related to the development of the blue economy and essential sectors. **The SBDCBelize of the Belize Investment and Trade Development Service (BELTRAIDE)** is pleased to express its interest to participate and benefit from the technical cooperation project entitled, “Technology Extension Services (TES) in the Caribbean Blue Economy and Essential Services Sectors – RG-T4003”. Given the regional nature of the project and its complexity, we also hereby request that the captioned regional technical cooperation is executed through the Compete Caribbean Partnership Facility (CCPF) in order to guarantee project implementation by the end of the CCPF financing period.

We hereby commit to engage our staff at each step in the proposed project. We recognize the following benefits and expectations of non-financial counterpart contribution.

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Please feel free to contact me should you require any information.

Thank you for your trust and continued support,

Sincerely,



Dr. Leroy Almendarez
Executive Director
(BELTRAIDE)



2021-10-14

Dr. Sylvia Dohnert
Executive Director
Compete Caribbean Partnership Facility
'Hythe'
Welches
Maxwell Main Road
Christ Church
Barbados BB17068

Ref.: Letter of Request and Commitment of Non-Financial Counterpart
Commitment – Technical Cooperation for “Technology Extension Services
in the Caribbean Blue Economy and Essential Services Sectors” – RG-
T4003

Dear Dr. Dohnert,

This is in response to the Request for Expressions of Interest (REOI) issued by the Compete Caribbean Partnership Facility in October 2021, related to the development of the blue economy and essential sectors. Export Barbados (BIDC) is pleased to express its interest to participate and benefit from the technical cooperation project entitled, “Technology Extension Services (TES) in the Caribbean Blue Economy and Essential Services Sectors – RG-T4003”. Given the regional nature of the project and its complexity, we also hereby request the execution of the captioned regional technical cooperation to be executed by the Bank through the Compete Caribbean Partnership Facility (CCPF), to guarantee project implementation by the end of the CCPF financing period.

We hereby commit to engage our staff at each step in the proposed project. We recognize the following benefits and expectations of non-financial counterpart contribution.

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Please feel free to contact me should you require any information.

Thank you for your trust and continued support.

Sincerely,



Mark Hill
Chief Executive Officer
Export Barbados (BIDC)

15 October 2021

Dr. Sylvia Dohnert
Executive Director
Compete Caribbean Partnership Facility
'Hythe'
Welches
Maxwell Main Road
Christ Church,
Barbados BB17068

**Ref.: Letter of Request and Commitment of Non-Financial Counterpart
Commitment – Technical Cooperation for “Technology Extension Services in
the Caribbean Blue Economy and Essential Services Sectors” – RG-T4003**

Dear Dr. Dohnert,

Access Accelerator, SBDC Bahamas is pleased to express its interest to participate and benefit from the technical cooperation project entitled, “Technology Extension Services (TES) in the Caribbean Blue Economy and Essential Services Sectors – RG-T4003”. This is in response to the Request for Expressions of Interest (REOI) issued by the Compete Caribbean Partnership Facility in October 2021, related to the development of the blue economy and essential sectors. Given the regional nature of the project and its complexity, we also hereby request the execution of the captioned regional technical cooperation to be executed by the Bank through the Compete Caribbean Partnership Facility (CCPF), to guarantee project implementation by the end of the CCPF financing period.

We hereby commit to engage our staff at each step in the proposed project. We recognize the following benefits and expectations of non-financial counterpart contribution.

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Access Accelerator Small Business Development Centre

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|---|---|

Please feel free to contact me should you require any information.

Thank you for your trust and continued support,

Sincerely,

Samantha Rolle
Director of External Relations
Access Accelerator
Small Business Development Centre (SBDC) Bahamas



SAINT CHRISTOPHER AND NEVIS

Tel: (869) 465 2521
Fax: (869) 465 1778
Email: foreigntrade@gov.kn

MINISTRY OF INTERNATIONAL TRADE,
INDUSTRY, COMMERCE & CONSUMER AFFAIRS
P.O. Box 186
BLADENS COMMERCIAL DEVELOPMENT
BASSETERRE
ST. KITTS

November 11th, 2021

Dr. Sylvia Dohnert
Executive Director
Compete Caribbean Partnership Facility
'Hythe'
Welches
Maxwell Main Road
Christ Church,
Barbados BB17068

**Ref.: Letter of Request and Commitment of Non-Financial
Counterpart Commitment – Technical Cooperation for “Technology
Extension Services in the Caribbean Blue Economy and Essential
Services Sectors” – RG-T4003**

Dear Dr. Dohnert,

This is in response to the Request for Expressions of Interest (REOI) issued by the Compete Caribbean Partnership Facility in October 2021, related to the development of the blue economy and essential sectors. The Small Business Development Center St. Kitts is pleased to express its interest to participate and benefit from the technical cooperation project entitled, “Technology Extension Services (TES) in the Caribbean Blue Economy and Essential Services Sectors – RG-T4003”. Given the regional nature of the project and its complexity, we also hereby request the execution of the captioned regional technical cooperation to be executed by the Bank through the Compete Caribbean Partnership Facility (CCPF), to guarantee project implementation by the end of the CCPF financing period.


We hereby commit to engage our staff at each step in the proposed project. We recognize the following benefits and expectations of non-financial counterpart contribution.

Technology Extension Services (TES) Project for the Caribbean Blue Economy and Essential Services Sectors	
Counterpart Contribution from SBDCs	Benefits for SBDCs
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Please feel free to contact me should you require any information.

Thank you for your trust and continued support,

Sincerely,



Philip Browne

Director

Industry, Commerce & SBDC St. Kitts

/f/ Jasemin Weekes

Permanent Secretary



GOVERNMENT OF SAINT LUCIA
Ministry of Commerce, Manufacturing, Business Development,
Cooperatives and Consumer Affairs

Communications on this subject
Should be addressed to:

Fourth Floor, Heraldine Rock Building
Waterfront, Castries
Saint Lucia

THE PERMANENT SECRETARY

November 08, 2021

Dr. Sylvia Dohnert
Executive Director
Compete Caribbean Partnership Facility
Maxwell Main Road
Christ Church
Barbados BB17068

Ref.: Letter of Request and Non-Financial Counterpart Commitment – Technical Cooperation for “Technology Extension Services in the Caribbean Blue Economy and Essential Services Sectors” – RG-T4003

Dear Dr. Dohnert,

This is in response to the Request for Expressions of Interest (REOI) issued by the Compete Caribbean Partnership Facility in October 2021, related to the development of the blue economy and essential sectors. The Ministry of Commerce, Manufacturing, Business Development, Cooperatives and Consumer Affairs is pleased to express its interest to participate and benefit from the technical cooperation project entitled, “*Technology Extension Services (TES) in the Caribbean Blue Economy and Essential Services Sectors – RG-T4003*”. Given the regional nature of the project and its complexity, we also hereby request the execution of the captioned regional technical cooperation to be executed by the Bank through the Compete Caribbean Partnership Facility (CCPF), to guarantee project implementation by the end of the CCPF financing period.

As with the last TES project, the implementing agency will be the Small Business Development Centre (SBDC), also known as Small Enterprise Development Unit (SEDU), which is under the aegis of this Ministry. We hereby commit to engage our staff at each step in the proposed project.

We recognize the following benefits and expectations of non-financial counterpart contribution:


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Technology Extension Services (TES) Project - The Caribbean Blue Economy and Essential Services Sectors	
Counterpart Contribution from SBDCs	Benefits for SBDCs
<ul style="list-style-type: none"> ▪ Coordinating the project within their respective countries. ▪ Ensure the availability and commitment of staff to undergo required training for the TES project. ▪ Identify at least three eligible SMEs through professional networks. ▪ Review and record completion of business diagnostics submitted by a certified business assessor. ▪ Evaluate the eligibility of SMEs using the criteria and tools provided. ▪ Coordinate technical audits and technical interventions from Technical Service Providers (TSPs) selected by Compete Caribbean with the beneficiary firm(s). Accompany TSPs for the technical audits on site. ▪ Monitor progress, update the M&E system via the Consultant/Consulting Firm and record results at the completion of TES interventions. ▪ Develop relationships and collaborative processes with organizations (such as financial institutions) that can support SMEs throughout the cycle, e.g., based on the advantages for financial institutions of incorporating new clients that had received technical services and business support from the program. 	<ul style="list-style-type: none"> ▪ Connection to a wide network of expertise in the Caribbean and beyond. ▪ Increased technological capabilities within beneficiary firms, with potential to improve firms' competitiveness in global markets and local economic development. ▪ Greater capacity to support more sophisticated clients with the potential to grow. ▪ Penetration in the blue economy and essential services sectors. ▪ Access to cutting-edge knowledge and training resources to support the adoption of technical expertise which can be offered in-house after the project ends ▪ Greater understanding of requirements and better relationships with financial institutions, development banks and donor agencies. ▪ Opportunity to diversify service offering and take part is a transformational experience for the region. ▪ Approximately \$100k worth of technical assistance and expertise provided over the course of the project.

Please feel free to contact me or Mrs. Barbara Innocent-Charles, Director of the Small Enterprise Development Unit (SEDU), at 468-4220 / 4223 or barbara.innocent-charles@govt.lc or sbdcsaintlucia@govt.lc, should you require any information.

Thank you for your trust and continued support.

Sincerely,


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Sophia M. Alfay-Henry (Mrs.)
Permanent Secretary

/bic