

Re: YouNoodle - DBJ Programs 2022

Andre Austin <aaustin@dbankjm.com>

Mon 7/18/2022 10:31 AM

To: Antonio Rios <antonio@younoodle.com>; Christopher Brown <cbrown@dbankjm.com>

Cc: pernille@younoodle.com <pernille@younoodle.com>; Hugh Grant <hgrant@dbankjm.com>; Christopher Sutherland <csutherland@dbankjm.com>

Dear Mr. Rios,

Please see the attached Purchaser Order for your records in relation to the caption.

Regards

*Mr. Andre' Austin**Procurement Specialist - Access to Finance & BIGEE**Project Management Office (PMO)**Ext: 4129; Direct : (876) 920-4840;**Fax: 960-2790**Email: aaustin@dbankjm.com*

From: Antonio Rios <antonio@younoodle.com>**Sent:** Tuesday, July 12, 2022 11:09 AM**To:** Christopher Brown <cbrown@dbankjm.com>**Cc:** pernille@younoodle.com <pernille@younoodle.com>; Hugh Grant <hgrant@dbankjm.com>; Christopher Sutherland <csutherland@dbankjm.com>; Andre Austin <aaustin@dbankjm.com>**Subject:** Re: YouNoodle - DBJ Programs 2022

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Thanks a lot, Christopher! We really appreciate working with you :)

Pernille will activate the application round and will follow up with you and your team.

Best wishes,
AntonioOn Tue, Jul 12, 2022 at 6:00 PM Christopher Brown <cbrown@dbankjm.com> wrote:

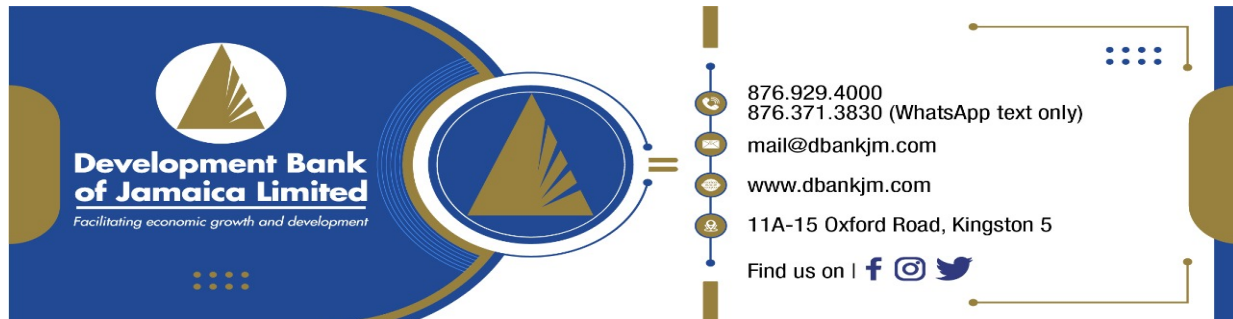
Antonio,

Please see the attached signed.

Christopher A-M Brown

Project Manager, Boosting Innovation, Growth and Entrepreneurship Ecosystem (BIGEE)

Cell: (876)-371-8773, Work: (876) 920-4787



From: Antonio Rios <antonio@younoodle.com>

Sent: Tuesday, July 12, 2022 10:45 AM

To: Christopher Brown <cbrown@dbankjm.com>

Cc: pernille@younoodle.com <pernille@younoodle.com>

Subject: Re: YouNoodle - DBJ Programs 2022

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Hi Chris,

Please find attached the proposal updated with the additional program, The Patent Grant Fund.

We've included the support hours & best practice advisory for this program. And, good news! I got authorization for an additional discount :)

Once we receive it signed, we'll move forward and Pernille will proceed to activate the application round.

Warm Regards,
Antonio

On Tue, Jul 12, 2022 at 5:17 PM Antonio Rios <antonio@younoodle.com> wrote:

Hi Chris,

Sounds good. I'll prepare the proposal and send it ASAP.

On Tue, Jul 12, 2022 at 5:07 PM Christopher Brown <cbrown@dbankjm.com> wrote:

Antonio,

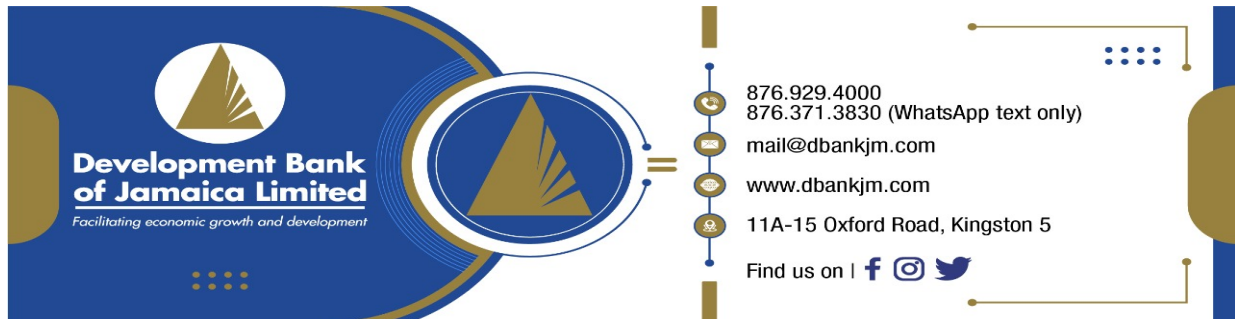
Details are limited. Please assume it is like the IGF.

Thanks

Christopher A-M Brown

Project Manager, Boosting Innovation, Growth and Entrepreneurship Ecosystem (BIGEE)

Cell: (876)-371-8773, Work: (876) 920-4787



From: Antonio Rios <antonio@younoodle.com>

Sent: Tuesday, July 12, 2022 9:04 AM

To: Christopher Brown <cbrown@dbankjm.com>

Cc: Andre Austin <aaustin@dbankjm.com>; Carlton Dunkley <cdunkley@dbankjm.com>; Christopher Sutherland <csutherland@dbankjm.com>; Zelris Lawrence <zlawrence@dbankjm.com>; pernille@younoodle.com <pernille@younoodle.com>

Subject: Re: YouNoodle - DBJ Programs 2022

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Hi Chris,

Following up on my previous email, could you please share with us the details about the Patent Grant Fund Program? Once I have them, I'll be able to send the proposal as soon as possible. Once the proposal is signed, we'll be able to move forward and Per will activate the application round.

Please let me know if you have any questions.

Thanks,

Best regards,
Antonio

On Mon, Jul 11, 2022 at 6:41 PM Antonio Rios <antonio@younoodle.com> wrote:

Hi Chris,

Absolutely, I will do so.

Could you please share with me the details about the Patent Grant Fund Program? - how many application rounds, judging rounds, and the period in which the program will remain open?

This will also help us calculate the additional support hours that would be added to the package (in proportion to this additional license).

Best,
Antonio

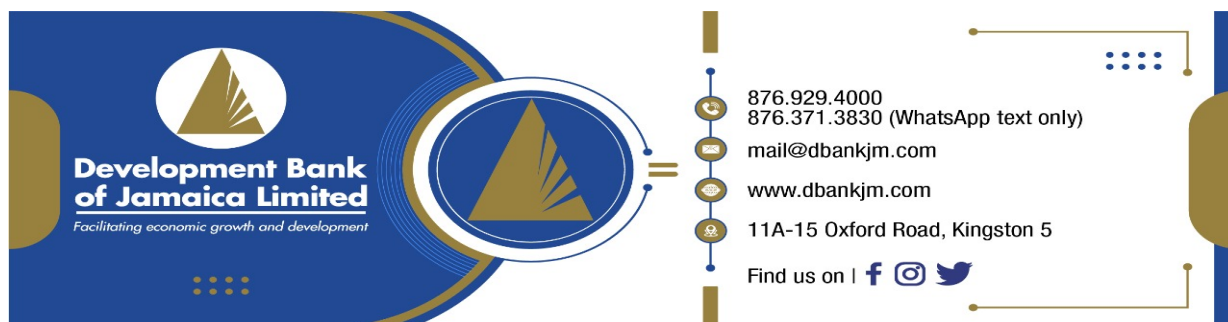
On Mon, Jul 11, 2022 at 6:30 PM Christopher Brown <cbrown@dbankjm.com> wrote:
Antonio,

I would like to add 1 more license to the package - Patent Grant Fund. We are expected to start use in August 2022.

Can you please add and resend an updated version (with the discounts)? 🤔🤔

Thanks

Christopher A-M Brown
Project Manager, Boosting Innovation, Growth and Entrepreneurship Ecosystem (BIGEE)
Cell: (876)-371-8773, Work: (876) 920-4787



From: Antonio Rios <antonio@younoodle.com>
Sent: Monday, July 11, 2022 10:35 AM
To: Christopher Brown <cbrown@dbankjm.com>
Cc: pernille@younoodle.com <pernille@younoodle.com>; Christopher Sutherland <csutherland@dbankjm.com>; Andre Austin <aaustin@dbankjm.com>; Zelris Lawrence <zlawrence@dbankjm.com>; Carlton Dunkley <cdunkley@dbankjm.com>
Subject: Re: YouNoodle - DBJ Programs 2022

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Good morning Chris! Hope all is well.

I'm following up to ask if you could please send me the proposal signed. Once we receive it, we'll move forward and Per will activate the application round.

Please let me know if you have any questions.

Best,
Antonio

On Thu, Jul 7, 2022 at 7:48 PM Antonio Rios <antonio@younoodle.com> wrote:
Great, Chris.

Thank you!

Best,
Antonio

On Thu, Jul 7, 2022 at 4:52 AM Christopher Brown <cbrown@dbankjm.com> wrote:
Will do Antonio.

Will get it to you by the end of the week.

CB

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From: Antonio Rios <antonio@younoodle.com>
Sent: Tuesday, July 5, 2022, 1:00 PM
To: Christopher Brown <cbrown@dbankjm.com>
Cc: pernille@younoodle.com <pernille@younoodle.com>; Christopher Sutherland <csutherland@dbankjm.com>; Andre Austin <aaustin@dbankjm.com>; Zelris Lawrence <zlawrence@dbankjm.com>; Carlton Dunkley <cdunkley@dbankjm.com>
Subject: Re: YouNoodle - DBJ Programs 2022

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Hi Chris,

I'll gladly answer your questions.

As we discussed on our call, for the Program Advisory item, 8 hours in total are to be distributed among all the programs. We will provide a monthly report in order for you to visualize how are the hours spent. This will allow you to select and distribute the programs in the most convenient manner.

The same applies to Dedicated Program Support. The 20 hours will be distributed among the programs. And we will also provide a report so you can realize how the

hours spent.

Based on the analysis made with Pernille, and our Operations Team at YouNoodle, we were able to determine and estimate that these are the minimum number of hours needed to manage your programs. We didn't want to make the program more expensive, that is why, we are starting with this specific amount of hours and in case you need more service support in the future, you will be able to acquire more additional hours, in various ways (5 additional hours or 10 additional hours). These are on the add-on components.

Hope I was able to solve your questions.

In terms of uploading the 2nd application form, no problem. Pernille will help us add the new license and the application form, however, as you know this takes more than a couple of days. In order to make sure that everything is working as it should and that you are happy with the form, we need at least one week to work on this. Hence, we can have the application form ready for launch by Tuesday, July 12, by EOD.

As soon as you are ready to move forward, I'd appreciate if you could send me the proposal signed, so we can advance internally.

With warm regards,
Antonio

On Tue, Jul 5, 2022 at 6:58 PM Christopher Brown <cbrown@dbankjm.com> wrote:
Antonio,

I have reviewed the proposal and have the following comments:

- **Programme Advisory - "up to 8 hours to be distributed within the 4 programs"**. I am not sure how to interpret this. Is this 8 hours for each programme or technically 2 hours per projects. Also, I am not sure what we used in the past and whether this is sufficient to deliver on each programme.
- **Dedicated Program Support - A total of 20 hours are to be distributed per year for all the programs**. Same questions above. What have we used on each of our programmes? Would this be sufficient for use based on our usual usage?

Outside of these questions or clarifications, I have no other points.

I understand Per is waiting on this agreement before uploading the application form. I would like her to go ahead as we would like to open the form next Monday. I am confident we will reach an agreement on the renewal, extension or additional licenses.

Thanks in advance.

Christopher A-M Brown

Project Manager, Boosting Innovation, Growth and Entrepreneurship Ecosystem (BIGEE)

Cell: (876)-371-8773, Work: (876) 920-4787



From: Antonio Rios <antonio@younoodle.com>

Sent: Thursday, June 30, 2022 4:48 PM

To: Christopher Brown <cbrown@dbankjm.com>

Subject: YouNoodle - DBJ Programs 2022

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear Chris, it was great speaking to you today!

I've attached to this email the proposal.

Please let me know if you have any questions.

We've included the minimum hours that we believe are essential to manage your programs, based on our experience and analysis on the last year. Also, as you can see on the add-ons, we've included additional dedicated support hours, in case you might need more in the future.

With appreciation,

--

Antonio Rios

Business Development Lead

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