

REQUEST FOR EXPRESSIONS OF INTEREST

Country: BRAZIL

Project: PROGRAM TO SUPPORT THE AMAZON PROTECTION SYSTEM (SIPAM)

Financing: Inter-American Development Bank

Abstract: CONSULTING SERVICES

Sector: Consultants

Operation: Technical Cooperation Number ATN/JC-9556-BR (Technical Cooperation Japanese Trust Fund for Consultancy Services).

Deadline: September 8, 2006

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The Government of Brazil has received a non-reimbursable technical cooperation in the amount of one million US dollars, of which US\$ 750,000 is contributed by the Japanese Trust Fund for Consultancy Services (JCF), administered by the Inter-American Development Bank (IDB). The funds of the technical cooperation are to be used toward the strengthening of SIPAM's Management & Operations Center (CENSIPAM), located in Brasilia, Brazil. Brazilian authorities expect that the consulting services to be provided will help CENSIPAM devise a Business Plan to provide relevant, cost-effective and sustainable services for the protection of Brazil's Amazon region in order to contribute to improved protection and management of Brazilian Amazon's natural resources and the region's sustainable development.

A Japanese Consulting Firm is being sought to undertake the activities described in the Terms of Reference, under contract for a maximum amount of US\$750,000, and duration of services of approximately 24 months, all of which will be spent in Brazil. The Consulting Firm is expected to provide the following international experts: (i) Amazon/tropical rain forest management specialist; (ii) financial/institutional expert; (iii) complex systems/distribution network specialist; (iv) Business Plan development expert; and (v) implementation programming expert. The Consulting Firm is also expected to hire, among others, four local consultants: a general coordinator, a thematic manager and two technical assistants; these four local consultants will be selected from a short-list provided by CENSIPAM.

Services are to be rendered in English and/or Portuguese, same as intermediate and final reports.

The Consulting Firm must have proven experience in institutional strengthening and administrative management projects in developing countries; specifically, the Consulting Company will need to have ample experience to perform the following three main tasks: (i) institutional diagnosis; (ii) strategic planning; (iii) and business plan development, as specified in the Terms of Reference. Thus, the Bank is looking for a Consulting Firm focused on “management” and “institutional development”, and not one which proficiency lies within the information technology realm, which is the stronghold of CENSIPAM.

The IDB, on behalf of the JCF, now invites eligible Consulting Firms to indicate their interest (EOI) in providing the above-mentioned services. Eligible consultants are:

- Firms constituted under Japanese law and/or of Japanese nationality;
- Groups of firms from other nationalities from Bank borrowing member countries led by a Japanese firm, in which case the Japanese firm must represent over 50% of the total proposed project cost.

In the case of groups of firms, the following limitations will apply: (i) members of a group or financial conglomerate may participate in only one of the groups, otherwise they will be considered to have a conflict of interest; if a consulting firm submits or participates in more than one proposal, such proposals shall be disqualified; this, however, does not limit the participation of the same Sub-Consultant, including individual experts, to more than one proposal; (ii) irrespective of the nature of the association, groups of firms must be represented by a single proponent, who would constitute the Contracting Party with the Bank, although information must be provided on all the firms participating in the association.

Consulting Firms may be considered to have a conflict of interest with one or more parties in a bidding process, if they: (i) have controlling partners in common; or (ii) receive or have received any direct or indirect subsidy from any of them; or, (iii) have the same legal representative for purposes of the bid in question; or, (iv) have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the bid of another Bidder, or influence the decisions of the Contracting Agency regarding this bidding process.

Interested consultants must provide the following information to indicate that they are qualified to perform the services:

- Legal documentation for the Consulting Firm, as well as for each of the consulting firms that would be part of the group or association of firms;
- Audited financial statements for the last three years for the Consulting Firm, and for each of the consulting firms that would be part of the group or association of firms;

- Brochures, description of similar assignments, experience in similar conditions;
- List of staff relevant to the task.

The Bank will apply the following eligibility criteria to structure the short list: (i) consulting firm constituted under Japanese Law; of Japanese Nationality; or Japanese-led association where Japan has >50%; (ii) in case of groups of firms, the group is represented by a single proponent, who would be the Contracting Party with the Bank; (iii) no duplication of consulting firms belonging to same financial conglomerate among proponent firms, or other evidence of conflict of interest; (iv) evidence of solvency attested by audited financial statements; (v) ample experience with institutional strengthening and administrative management projects; and (vi) commitment to provide consultants fluent in English and/or Portuguese.

Selection will follow procedures set out in the IDB's "Policies for the Selection and Contracting of Consultants financed by the Inter American Development Bank" (February 2006), described in paragraph 3.5 "Selection under a Fixed Budget –FBS", as well as the regulations for the use of funds from the JCF.

Interested consultants may obtain further information at the address below.

Expressions of interest must be delivered to the address below no later than 1700 hours (Washington, D.C. time) on September 8, 2006.

Contact: Inter-American Development Bank.
Attn: Asunción Aguilá, Chief RE1/EN1.

By **email**, sending scanned documents to:

E-mail: asunciona@iadb.org

Or by **express mail**, sending paper copy of the documents to:

Asunción Aguilá, Chief RE1/EN1
Inter-American Development Bank
1300 New York Ave., NW.
Mail Stop E1005.
Washington, DC 20577, United States of America.